

Visionet Aligns with Microsoft's FY27 AI-First Vision at SME&C Canada Launchpad

Visionet Canada participated as a Premium Sponsor at Microsoft SME&C Canada's FY27 Launchpad.

TORONTO, ONTARIO, CANADA, August 6, 2026 /EINPresswire.com/ -- [Visionet Canada](#) participated as a Premium Sponsor at Microsoft SME&C Canada's FY27 Launchpad, an invite-only event that brought together Microsoft leaders, sellers, and a select group of strategic partners to align on Microsoft's FY27 priorities and strengthen collaboration across the Canadian ecosystem.



The event highlighted Microsoft's vision for helping organizations accelerate AI adoption, modernize business operations, and deliver greater value through intelligent technologies. As a trusted Microsoft partner, Visionet showcased how its AI and cloud capabilities are already helping organizations move from AI experimentation to enterprise-scale transformation.

With a growing presence in Canada, Visionet continues to invest in helping organizations modernize operations, elevate customer experiences, and accelerate AI transformation aligned with Microsoft's Frontier vision.

As part of the event, Visionet hosted a breakout session highlighting its AI and agentic services portfolio, including enterprise AI strategy, business process transformation, cloud modernization, cybersecurity, data platforms, and managed services. The session also featured Visionet's industry-focused AI solutions across retail, financial services, insurance, and healthcare, along with practical business use cases spanning IT, HR, marketing, sales, and operations.

The event also provided Visionet's leadership team with an opportunity to engage directly with Microsoft sales teams and solution specialists, exchanging insights on evolving customer priorities and identifying new opportunities to jointly support organizations across Canada as they advance their AI transformation journeys.

"Microsoft's FY27 priorities closely align with what we're seeing in the market- organizations are looking for practical, scalable ways to adopt AI while delivering measurable business outcomes," said M. Hafiz Umer, Senior Director, Strategic Clients, Canada at Visionet. "Our collaboration with Microsoft continues to strengthen our ability to help customers accelerate AI adoption with confidence, backed by deep industry expertise and proven delivery capabilities."

Following the Launchpad, Visionet also hosted an executive networking dinner, providing an opportunity to continue conversations around joint go-to-market priorities, customer success, and the future of AI-powered business transformation.

Visionet's participation reflects its continued investment in the [Microsoft partner ecosystem](#) and its commitment to helping organizations embrace AI, cloud, and digital innovation to achieve long-term business value.

About Visionet Systems

Visionet is a global IT services company delivering AI-powered digital experiences, enterprise modernization, data platforms, cloud solutions, and managed IT services. Serving enterprises across retail, banking, insurance, healthcare, and life sciences, Visionet helps organizations simplify complexity, accelerate innovation, and achieve measurable business outcomes through a unique blend of technology expertise and hands-on partnership. Learn more at visionet.com

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