

Concierge Auctions Partners With Barron and Tessa Hilton to Sell the Last True Beachfront Ranch in Southern California

Rancho Cariñoso, a rare 4.2-acre property featuring a private beach and equestrian access, to sell at auction in cooperation with Compass California

NEW YORK, NY, UNITED STATES, August 7, 2026 /EINPresswire.com/ -- [Rancho Cariñoso](#), an extraordinary oceanfront ranch estate spanning approximately 4.2 acres along prestigious Padaro Lane in Santa Barbara County's seaside city of Carpinteria, will sell at auction via Concierge Auctions in cooperation with Barron Hilton and Tessa Hilton of Compass California. Currently listed for \$48.975 million, with starting bids expected at \$20M+, bidding is scheduled to open 3 September via the firm's online marketplace, [conciergeauctions.com](#), and will culminate on 17 September.



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Widely regarded as the last true beachfront ranch estate remaining in Southern California, Rancho Cariñoso occupies one of the rarest stretches of coastline on the Central Coast, offering nearly an acre of private beach, direct access to legendary Loon Point surf break, and an unmatched combination of equestrian, recreational, and waterfront amenities seldom found on a single property.

“The Southern California coastline has been developed for generations, and true beachfront ranch estates of this scale do not come to market anymore,” said Chad Roffers, CEO and Co-Founder of Concierge Auctions. “Rancho Cariñoso offers a lifestyle that cannot be replicated or rebuilt, and our auction process is uniquely positioned to deliver the competitive, time-certain environment an asset of this rarity deserves.”

"What makes Rancho Cariñoso so rare isn't any single feature—it's the combination," said Barron Hilton. "Where else in Southern California can you ride horses directly onto the beach, anchor a yacht offshore, surf a private break, and retreat to four acres of complete oceanfront privacy? That is what makes this a once-in-a-generation offering, and we're thrilled to introduce it to buyers around the world alongside Concierge Auctions."

The estate's 4.2-acre setting allows for an unrivaled coastal lifestyle. Zoned for nine horses, a private equestrian trail leads directly from the property to the sand, while offshore yacht anchorage, jet ski and kayak access, and an ATV trail to private beach cabana offer unparalleled access to the Pacific. Avocado and citrus groves, a private hiking trail, and fully irrigated grounds frame uninterrupted views of the Channel Islands and the Santa Ynez coastline beyond.

The existing single-level contemporary residence, completed in 2014, offers warm wood flooring, fireplaces in both the living room and primary suite, and expansive gathering spaces complement the spectacular natural setting, while multiple build-ready sites present opportunities for a future pool, guest house, or additional recreational amenities.

Located between the Santa Ynez Mountains and the Pacific Ocean, Carpinteria is one of the Central Coast's most coveted and quietly understated enclaves—a stretch of coastline long favored by those who prize privacy, natural beauty, and proximity to world-class amenities without the pace of a larger city. Located within Santa Barbara County, the



area is known for its Mediterranean climate, Spanish Colonial architecture, scenic mountain backdrops, and popular beaches.

Rancho Cariñoso sits along Padaro Lane, one of the most prestigious private coastal addresses in California, just minutes from Rosewood Miramar Beach Resort, Caruso's restaurant, and the historic Santa Barbara Polo & Racquet Club. The acclaimed wineries of Santa Ynez Valley are within easy reach, as is downtown Santa Barbara. Santa Barbara Municipal Airport provides convenient private aviation access, while the surrounding



coastline--framed by the Channel Islands to the south and the Santa Ynez Mountains to the north--offers some of the most dramatic and unspoiled scenery on the California coast.

Images of the property may be viewed online with credit to Mike Kelley and Shawn May Photography.

As part of Concierge Auctions' Key For Key® giving program in partnership with Giveback Homes, the closing will result in funding toward new homes built for families in need.

Agents will be compensated according to the terms and conditions of the Listing Agreement. See Auction Terms and Conditions for full details.

For more information, including property details, diligence documents, and more, visit ConciergeAuctions.com or call +1.212.202.2940.

About Concierge Auctions

Concierge Auctions is the world's largest luxury real estate auction house, with a state-of-the-art digital marketing, property preview, and bidding platform. The firm matches sellers of one-of-a-kind homes with some of the most capable property connoisseurs on the planet. Sellers gain unmatched reach, speed, and certainty. Buyers receive curated opportunities. Agents earn their commission in 30 days. Majority owned by Sotheby's, the world's premier destination for fine art and luxury goods, and Compass (NYSE: COMP), Concierge Auctions continues to operate independently, partnering with agents affiliated with many of the industry's leading brokerages to host luxury real estate auctions for clients. Still run by our co-founder, our platform is enhanced with deep auction expertise, heritage, innovation, and access to an unmatched database of high-net-worth buyers. Since inception in 2008, the firm has generated billions of dollars in sales, broken world records for the highest-priced homes ever sold at auction and sold

properties in 46 U.S. states and 35 countries. The firm owns one of the most comprehensive and intelligent databases of high-net-worth real estate buyers and sellers in the industry, and it has committed to build more than 300 homes through its Key For Key® giving program in partnership with Giveback Homes™, which funds new homes for families in need from every property the company sells.

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