

Innovia Co-op & Ballot Bliss Partner to Reduce Election Costs in Community Management by 50%

Innovia Co-op and Ballot Bliss have partnered to help community association management companies deliver streamlined online voting that cuts costs by half.

NASHUA, NH, UNITED STATES, August 10, 2026 /EINPresswire.com/ -- Community association managers have long seen locked-in budgets get derailed by manual election tracking, low participation, and unpredictable software fees. To eliminate these costly administrative headaches, Innovia Co-op and Ballot Bliss have partnered to deliver predictable, streamlined online voting that cuts costs by half.

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Ryan Hayes, Senior Manager at Innovia

[Innovia Co-op, the leading cooperative](#) for independent community association management companies, and [Ballot Bliss, an online voting platform](#), recently announced a new partnership designed to eliminate the admin burdens of HOA and Condo elections while cutting costs by up to 50%.

The Real Cost of Manual Elections:

A member survey conducted with Innovia found that community managers lose dozens of hours per community election to manual paper ballots, complex state compliance tracking, and low homeowner participation. The new collaboration between Innovia and Ballot Bliss bridges this gap, [giving management companies a way to run elections for their Condo and HOA](#) association clients without the usual admin burden.

Ballot Bliss takes the hassle out of voting administration with a centralized dashboard that tracks every community's elections in one place. The platform makes it easy for communities to reach quorum on the first try by replacing manual processes with multi-channel voting invites, login-free access for residents, and instant tallying.

Inclusive Pricing, No Surprise Bills:

Beyond reducing admin hours, Ballot Bliss solves another major headache - unpredictable

software bills. Managers have long faced unpredictable, per-election software bills, such as charges for extra reminders, dedicated phone support, and other add-ons that often go unbudgeted. When those costs arise mid-cycle, managers are forced to return to boards for additional funds after budgets have been locked in, and it puts them in an uncomfortable position with their boards.

Innovia & Ballot Bliss's partnership delivers two major advantages for management companies. First, Ballot Bliss provides wholesale pricing for management companies, with no hidden add-ons. This helps management companies save on total voting software expenditures and provide all inclusive pricing to their boards. Second, Innovia Co-op members can layer additional savings on top of those discounts in the form of rebates, further protecting their margins.

Why Innovia & Ballot Bliss partnered:

"Election season has been one of the biggest pain points our members raise and it's not just because the work is complicated, but because the tools haven't kept up", Ryan Hayes, Senior Manager at Innovia. "We partnered with Ballot Bliss because it solves a real operational problem and improves the financial picture for our members at the same time, which is exactly what our co-op delivers to our members."

It's the exact problem Ashish Patel, CEO & Founder of Ballot Bliss, set out to solve. "I've seen bad election experiences chip away at the trust management companies work hard to build because of low turnout, disputed results, or unexpected bills," says Patel. "Partnering with Innovia puts that solution in front of the managers who need it most, and that's exciting for us."

The platform is already delivering financial returns and better community experiences for industry leaders who are Innovia members. Bob Keegan, President and CEO of Dirigo Management, has been using Ballot Bliss for two years now. "Ballot Bliss gave us the ability to offer elections as a value-added service — and actually make money doing it," says Keegan. "The savings on the platform side go straight to our bottom line."

Jeff Hope, Owner of Action Community Management, recently moved his communities to Ballot Bliss after years with a competing platform, a switch he says has already paid off. "We have started using Ballot Bliss and have been very happy so far with the system. Homeowners have liked using it and it is very user friendly. We switched from another system that we had been with for several years and just have found the team at Ballot Bliss easy to work with and very supportive."

Getting Started:

The cost-savings program with Ballot Bliss is now available to all current Innovia Co-op members. Independent management companies interested in joining the co-op to access the program can visit Innovia Co-op at <https://innoviaco-op.com/>. Current Innovia members can get started by contacting Ballot Bliss directly at sales@ballotbliss.com or visit www.ballotbliss.com.

About Innovia Co-op

Innovia Co-op supports independently owned community association management companies by providing them with access to an elite peer community, exclusive vendor partnerships, and business growth resources. Innovia helps its members maintain a distinct competitive advantage and thrive against industry consolidation.

About Ballot Bliss

Ballot Bliss is a secure online voting platform purpose-built for community association management companies, property managers, and HOAs. The platform transforms the administrative friction of traditional voting setups into an easy digital process. True to its namesake, Ballot Bliss ensures that driving voter turnout and reaching quorum is entirely worry-free, efficient, and blissful. Learn more at www.ballotbliss.com.

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