

RFPs.ai Builds AI Platform for Government Procurement Discovery

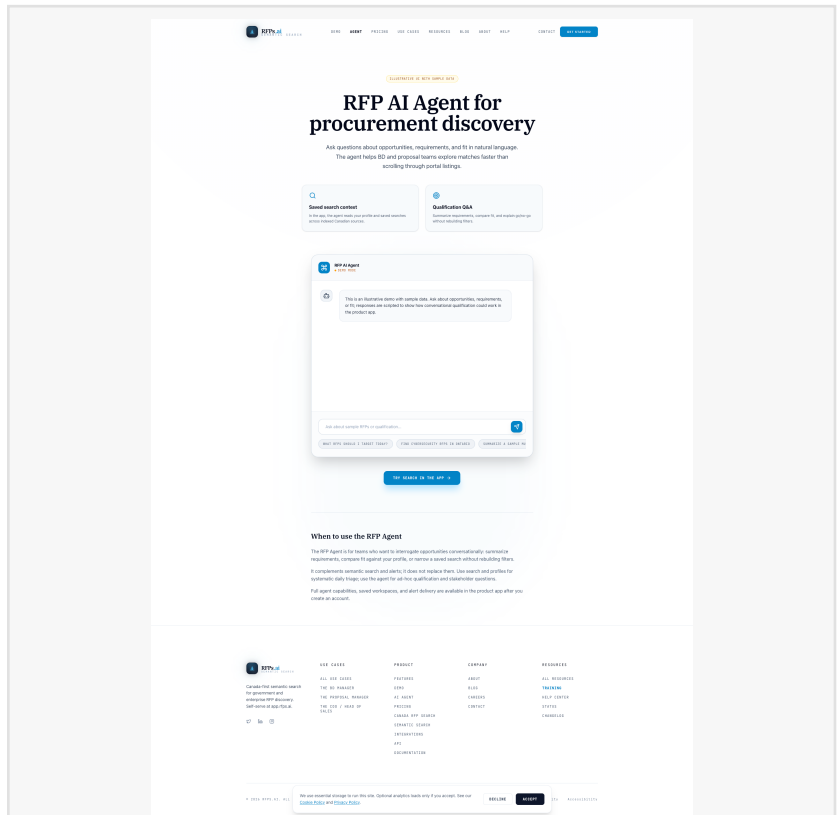
Canadian AI startup uses artificial intelligence powered search to discover, analyze and rank government opportunities while learning what fits each customer.

TORONTO, ONTARIO, CANADA, August 10, 2026 /EINPresswire.com/ -- RFPs.ai is building a multi-agent artificial intelligence platform designed to give [B2G sales teams](https://B2Gsales.com) back the time they spend searching government procurement portals.

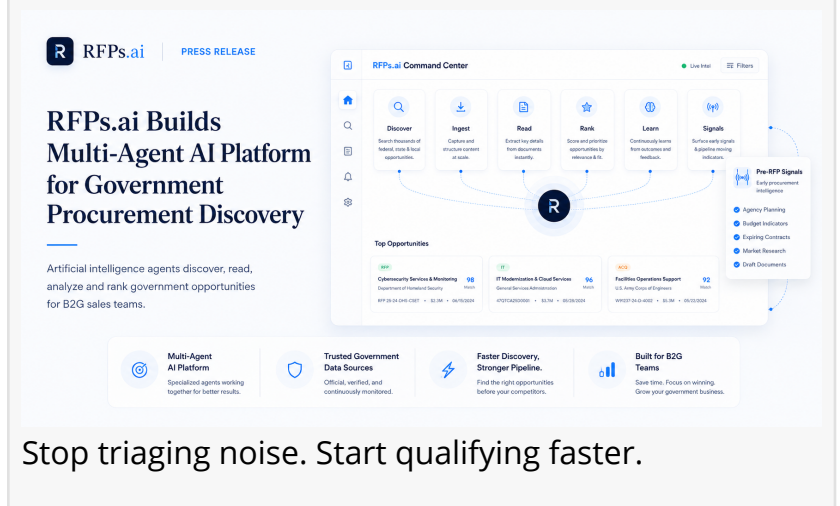
Rather than relying on a single [AI agent](https://AIagent.com), the RFPs.ai platform is being designed around multiple specialized agents working together to discover RFPs, ingest documents, interpret requirements, evaluate fit and rank government opportunities for each customer.

The objective is straightforward: let artificial intelligence search for RFPs so salespeople can spend more time selling.

RFPs.ai continuously searches public procurement sources and analyzes opportunities against a customer's products, services, capabilities, geography, certifications and other requirements.



RFPs AI Agent for procurement discovery



Stop triaging noise. Start qualifying faster.

Instead of delivering another large feed of tenders, the platform aims to answer a much more useful question:

Which government opportunities are the best fit for each company?

The artificial intelligence platform is also designed to learn from customer behaviour over time. As users review, dismiss, save and pursue opportunities, those interactions can help improve future recommendations and create a more personalized procurement intelligence system.

Behind the platform, RFPs.ai continues research across deep learning, large language models, AI agents, agent memory, semantic retrieval, document intelligence, recommendation systems, ranking models and automated web discovery.

A major area of research is the platform's ingestion engine.

Government procurement information is fragmented across federal, state, provincial, municipal and agency websites and can appear in webpages, PDFs, attachments and complex procurement documents.

RFPs.ai is researching how artificial intelligence can discover, ingest and understand this information at large scale while improving accuracy and controlling the cost of processing.

As the cost and efficiency of AI inference continue to improve, RFPs.ai sees an opportunity to process significantly more procurement information and apply increasingly sophisticated AI models across the discovery and qualification process.

The company is also looking to bring PhD-level researchers and deeply technical machine learning talent into its research efforts, particularly in deep learning, information retrieval, efficient inference, ranking systems and multi-agent AI architecture.

Research continues in the RFPs.ai lab as the team expands the intelligence, scale and efficiency of the platform.

The logo for RFPs.ai, featuring the text "RFPs.ai" in a bold, blue, sans-serif font.

Logo RFPs.ai

RFPs.ai is also developing artificial intelligence capabilities that look beyond already-published RFPs.

Specialized agents are being designed to monitor public information including council meetings, capital improvement plans, government budgets, procurement forecasts and contract expirations.

The goal is to identify and rank potential procurement signals before a formal RFP is released, giving B2G sales teams more time to understand an agency, develop relationships and prepare for future opportunities.

The long-term vision is an always-on artificial intelligence procurement platform in which specialized AI agents continuously discover, read, understand, rank, learn and monitor on behalf of customers.

RFPs.ai is initially focused on North American government procurement while developing technology intended to support public procurement markets globally.

ABOUT RFPs.ai

RFPs.ai is an artificial intelligence startup building a multi-agent procurement discovery and intelligence platform for organizations selling to government. Its AI agents discover, read, analyze, rank and monitor public procurement opportunities while learning from customer interactions over time.

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