

Accops Appoints Mart Networks to Drive Secure Digital Workspace Adoption Across Africa

Mart Networks to enable enterprises across Africa with secure, scalable and locally supported digital workspace solutions.

NAIROBI, KENYA, August 10, 2026 /EINPresswire.com/ -- [Accops](#) Systems Private Limited ("Accops"), a Reliance Jio company and provider of secure [digital workspace](#) solutions, has appointed [Mart Networks](#) Group as its authorised, non-exclusive distributor across East & West Africa.

The partnership marks an important milestone in Accops' expansion across Africa, strengthening access to its integrated digital workspace platform for enterprises, government institutions and channel partners throughout the region.

Through the agreement, Mart Networks will recruit, enable and support a regional ecosystem of resellers while providing local pre-sales expertise, technical support, proof-of-concept deployments, training and joint go-to-market initiatives.

Accops' unified platform combines Zero Trust Network Access (ZTNA), application and desktop virtualisation, identity and access management (IAM), multi-factor authentication (MFA), single sign-on (SSO), remote browser isolation and thin-client technologies into a single solution. Designed for on-premises, cloud and hybrid environments, the platform enables organisations



to securely deliver applications and desktops from anywhere while reducing reliance on multiple standalone products.

Founded in Nairobi in 1996, Mart Networks is a leading value-added technology distributor serving partners across Kenya, Uganda, Tanzania, Rwanda, Ethiopia, Nigeria and Ghana. The company supports a broad portfolio spanning cybersecurity, enterprise networking, cloud, data centre infrastructure, unified communications and digital transformation technologies.

Together, Accops and Mart Networks will help organisations address the growing challenges of securing hybrid workforces, third-party access and unmanaged devices by delivering a modern, integrated digital workspace backed by regional expertise and local support.

Executive Quotes

Vijender Yadav, Co-founder, Managing Director and CEO, Accops Systems Private Limited, said:

"Africa is an important strategic growth market for Accops, with organisations increasingly looking for secure, flexible and cost-effective alternatives to fragmented remote access and workspace technologies. Mart Networks brings deep regional expertise, strong technical capabilities and an established partner ecosystem. Together, we will help organisations accelerate their digital transformation with a unified, secure digital workspace platform."

Tushir Malik, VP – Global Alliances, Accops Systems Private Limited, said:

"Our Africa strategy is built around partnerships. We believe the next phase of digital transformation across the continent will require secure access to applications and data to become an integral part of the digital workplace—not an additional layer added later. Mart Networks has the market understanding and partner relationships to make this vision relevant locally. Together, we can give African organisations access to a secure digital workspace platform that is flexible enough for their current environment and scalable for where they are going."

Tapan Gohel, Senior Channel Sales Leader – EMEA, Accops Systems Private Limited, said:

"Our collaboration with Mart Networks marks a significant milestone in Accops' Africa growth strategy. By combining Mart Networks' extensive channel reach with Accops' secure digital workspace solutions, we are empowering partners and organisations across Africa to embrace a secure, compliant and productive digital future."

Moiz Maloo, Managing Director, Mart Networks Group, said:

"Mart Networks has always focused on bringing world-class technology solutions closer to African businesses through our partner ecosystem. Accops complements our existing cybersecurity portfolio by adding a comprehensive digital workspace platform that enables

organisations to securely access applications, desktops and enterprise resources from anywhere. We look forward to building a strong Accops partner community across Africa."

About Accops Systems Private Limited

Accops provides secure and instant access to business applications, desktops and enterprise workspaces from any device and network. Its integrated portfolio includes Zero Trust Network Access, application and desktop virtualisation, identity and access management, MFA, SSO, remote browser isolation and thin-client technologies. Headquartered in Pune, India, Accops serves more than 1,000 organisations globally and is a Reliance Jio company.

Learn more: www.accops.com

About Mart Networks Group

Founded in 1996 and headquartered in Nairobi, Kenya, Mart Networks Group is a value-added technology distributor serving partners across Africa. Its portfolio spans cybersecurity, enterprise networking, cloud, data centre infrastructure, unified communications, physical security and related technologies. The company supports its partner ecosystem through technical enablement, training, logistics and local market expertise.

Learn more: www.mart-networks.com

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