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EMPIRECYBER GROUP AND BLACK MOUNTAIN STRATEGIES ANNOUNCE STRATEGIC ALLIANCE

Combined Entity Establishes Kairo Venture Group, an Institutional-Grade Vehicle to Acquire & Scale High-Value Cybersecurity and Managed Service Providers

WASHINGTON, DC, UNITED STATES, August 13, 2026 /EINPresswire.com/ -- The EmpireCyber Group, a strategic aggregator of industry leading boutique Cybersecurity, Managed Service Provider (MSP), and IT Consulting companies, today announced a strategic alliance with Black Mountain Strategies, a premier consultancy specializing in commercial & federal business development, defense focused consulting, and LATAM focused business development.

The alliance creates a highly differentiated institutional platform engineered to acquire high-performing technology and cybersecurity firms and MSPs, embed top operational leadership, enabling instant scale within the technology development, deployment, and government contracting ecosystems. The unified strategy provides institutional investors, private equity sponsors, and potential M&A targets with a clear, execution-tested vehicle built for aggressive asset appreciation, market consolidation, and long-term capital efficiency.

Unlocking Collective Executional Portfolio Value

The alliance addresses a critical fragmentation in the lower-middle market: many technically sound cybersecurity firms and MSPs lack the operational systems, capital infrastructure, and regulatory certifications required to capture large commercial and government market share.

The platform is actively raising and deploying capital into strategic acquisitions based on a disciplined, people-first investment thesis. Rather than focusing solely on cost-cutting syndicates, the platform targets healthy, growth-ready MSPs and cybersecurity firms characterized by strong technical foundations, recurring revenue bases, and untapped capacity.

By unifying the distinct operational capabilities of both organizations, the platform delivers exponential value across the asset lifecycle, including:

Operational Alpha & People Leadership:
EmpireCyber Group deploys its proprietary execution frameworks directly into acquired portfolio companies. By restructuring service delivery, optimizing utilization rates, and implementing world-class human capital strategies, the platform eliminates structural inefficiencies and enhances the core asset value.

Portfolio Market Capture:
Black Mountain Strategies injects deep sovereign business development expertise, navigating complex Department of War, aerospace, and federal agency procurement mechanisms. This allows portfolio companies to instantly transition from purely single market models to high-margin, sticky multi domain segments.

Technology Development & Venture Studio Engine:
Operating beyond the acquired bases, the platform will act as an active venture studio to incubate, build, and scale proprietary AI, cybersecurity technologies, and MSP automation tools. By injecting next-generation, natively developed innovations directly into the acquired portfolio, the alliance rapidly commercializes intellectual property, accelerates product-market fit, and drives exponential valuation multiples, qualifying them for federal contract vehicles.

Unified Strategic Resilience:
The alliance operates under an overarching mission to architect an integrated, holistic security ecosystem. By uniting specialized capabilities into a singular platform, the collective vision ensures that acquired assets are strategically positioned for long-term growth, making the combined ecosystem exponentially more secure and formidable than the sum of its individual parts.

An Accelerated 5-Year Global Capital Markets Horizon

The alliance launches with a rigorously phased, multi-stage expansion roadmap meticulously designed to accelerate enterprise value for institutional partners and sovereign funds:

Phase I: Domestic Domination & Incubation: Consolidation of regional US-based MSPs and defense-adjacent cyber consultancies, optimizing operational margins and aggressively incubating proprietary tech solutions to deploy across the portfolio.

Phase II: South American Expansion: Extending the platform's footprint into key South American markets, capitalizing on emerging nearshoring trends, cross-border corporate assets, and the growing demand for sovereign cybersecurity infrastructure in LATAM.

Phase III: Global Integration & IPO Readiness: Unifying the domestic and international portfolio under a centralized, highly efficient corporate infrastructure, building the requisite scale and institutional governance to execute a public market debut (IPO).

Executive Commentary

"I'm genuinely thrilled about what lies ahead," said Josh Kainth, Founder and CEO of EmpireCyber Group. "We aren't looking to merely accumulate tech companies; we are deploying deep operational execution, people-centric leadership, and world-class cybersecurity systems to turn mid-market operators into institutional giants. When we bring these technical companies into the fold, our frameworks cut through the usual post-acquisition mess by eliminating the security gaps and operational headaches that normally drag everything down. Partnering with Black Mountain Strategies gives us the immediate playbook and sovereign access needed to command the defense, federal, and international markets from day one."

"This partnership is just the start of a strategic growth mechanism between the two companies. By leveraging both companies expertise, we are able to scale at a fast, focused pace that will allow us to acquire, develop, and scale ultimately dozens of companies under our umbrella", said Black Mountain Strategies Co-Founder Charles Hatley. "In this day and age, if you aren't leveraging strategic partnerships, you will lose to companies such as ours and EmpireCyber Group. Bringing together two powerful teams full of wide expertise strengthens our push forward and allows significant perspective from both sides in developing this initiative".

About EmpireCyber Group

EmpireCyber Group is a premier cybersecurity operations and business execution firm specializing in the lower-middle market. The company partners with, optimizes, and scales Managed Service Providers (MSPs) and cybersecurity organizations through institutional M&A frameworks, people-first leadership, and advanced technical infrastructure.

For more information, visit www.EmpireCyberGroup.com.

About Black Mountain Strategies

Black Mountain Strategies is an elite strategic advisory firm operating at the intersection of commercial & federal business development, international market reach, and investment advisory. The firm guides enterprises through multiple lanes of commercial and federal business development, helping scale operations both domestically and abroad.

For more information, visit www.BlackMountainStrat.com.

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