



For the Fourth Consecutive Year, Tyson Group Named to the Inc. 5000 List of Fastest-Growing Companies in America

DUBLIN, OH, UNITED STATES, August 11, 2026 /EINPresswire.com/ -- Inc. announced today that [Tyson Group](#) ranks No. 4451 on the 2026 Inc. 5000 list of the fastest-growing private companies in America. This marks the fourth consecutive year Tyson Group has earned the honor, reinforcing the company's ability to help organizations drive predictable revenue growth by optimizing sales effectiveness.

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Lance Tyson, President and CEO

The Inc. 5000 is widely recognized as the definitive ranking of entrepreneurial success, spotlighting companies that have navigated shifting markets and economic headwinds to achieve remarkable results. Alumni of the list include Microsoft, Meta, Chobani, Under Armour, Timberland, Oracle, and Patagonia, along with many other household names that first gained national attention as Inc. 5000

honorees.

"Four years on this list is not luck and it is not a hot streak," said Lance Tyson, President and CEO of Tyson Group. "It means the work holds up. We give sales leaders a way to objectively and accurately identify the hidden roadblocks inside their sales organization before training, and that is why the results stick. Our clients are not buying a workshop. They are building a system first, and then developing talent, and that produces revenue they can forecast."

Tyson Group creates and delivers customized sales training and consulting solutions, leveraging Sales Competency Assessments and a [Sales Team Science](#)® diagnostic to pinpoint where performance is breaking down before any program is designed. The result is a clear picture of where sales performance requires optimization to reach maximum effectiveness, and a roadmap to close those specific gaps.

Clients span professional sports and entertainment, manufacturing, distribution, financial services, and B2B enterprises, each benefiting from Tyson Group's ability to design and implement sales effectiveness solutions that are customized, measurable, and results-focused. The firm has been consistently recognized by Selling Power and Training Industry as a top sales training company.

This year's Inc. 5000 honorees achieved rapid revenue growth while managing persistent cost pressures, shifting buyer behavior, and ongoing talent challenges. The 2026 list reflects the agility and resilience required to grow in the current market.

For complete results of the Inc. 5000, including profiles and a searchable industry-by-industry breakdown, visit www.inc.com/inc5000.

About Tyson Group

Tyson Group is an award-winning sales training and consulting firm that helps organizations drive predictable revenue growth by optimizing sales effectiveness. Tyson Group combines sales assessment and diagnostic solutions, sales training, and coaching to deliver measurable sales performance outcomes. Tyson Group partners with leading organizations such as Johnstone Supply, Madison Square Garden, Mercer, the Dallas Cowboys, and Aurora Material Solutions to align sales strategy, develop talent, and build scalable systems for sustained growth.

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