

Commercial Real Estate Titan, Audra L. Cunningham Launches ACRE Consultants for Conflict-Free Tenant Representation

Unveiled at an elite debut keynoted by Mayor Andre Dickens, ACRE Consultants commands a 20M SF track record as a Black woman-owned firm from Atlanta to D.C.

ATLANTA AND WASHINGTON, D.C., GA, UNITED STATES, August 11, 2026 /EINPresswire.com/ -- Elevating traditional corporate real estate frameworks, [ACRE Consultants](#) officially marked its market entry with a high-profile launch celebration, welcoming the region's top tier of

business and civic leaders. Hailed as "The Future of Commercial Real Estate," [ACRE](#)'s landmark event introduced the esteemed African American woman-owned advisory firm to a packed room, featuring Atlanta Mayor Andre Dickens and visionary developer Jim Irwin. Speakers also included clients Dawn Arnold, COO of Invest Atlanta and Stephanie Martin, CFO of the Georgia Chamber

“

People don't work with a company, they work with the person behind it. ACRE was built to serve my community and ensure every deal creates value that outlasts the transaction.”

Audra L. Cunningham

of Commerce. ACRE's launch signals a powerful trajectory for the firm as it drives its national footprint forward from its Atlanta headquarters and Washington, D.C. offices.

As a conflict-free tenant representation practice, ACRE works exclusively for occupiers, never landlords. Eliminating conventional broker conflicts, ACRE ensures every site selection, lease negotiation, and workplace strategy aligns solely with the client's interests as a fiercely independent advocate. During the celebration, Mayor Andre Dickens shared his strong support for Cunningham's

vision: "We have a friend that is embarking on a big next step in a journey that has already had big next steps... this is the next big next step for Audra Cunningham," Mayor Dickens shared. "You are somebody who is passionate about service to the community, passionate about real



Founder Audra L. Cunningham at the ACRE Consultants Launch Event Atlanta 2026

estate, but also passionate about mentorship and uplifting and bringing along the next generation, or just being just a good friend!"

The Philosophy: People-First Execution & Inclusive Culture

Founded by industry veteran, [Audra L. Cunningham](#), ACRE is built on a foundational truth: corporate decision-makers do not partner with faceless entities; they partner with the person, passion, and purpose behind the brand. This relationship-driven advocacy acts as a magnet; as one attendee observed, business leaders are drawn to Cunningham's elite execution "like a moth to the flame."

Cunningham commands a legendary track record, combining over 20 million square feet of transaction experience with an 80 percent tenant representation focus. Beyond transactions, she is intentionally reshaping the industry's demographic landscape. Recognizing that commercial real estate historically wasn't designed for people who look like her to succeed, Cunningham is building an inclusive firm where everyone feels valued, seen, and empowered to achieve peak success.

"I prioritize clients and deliver impactful real estate solutions with purpose and vision," stated Audra L. Cunningham, Founder and CEO. "People don't work with a company, they work with the person behind it. ACRE was built to serve my community and ensure every deal creates value that outlasts the transaction. We bring a collaborative approach that unites private enterprise, public institutions, and local residents to construct a lasting legacy."

The Framework: The Bridge. The Builder. The Blueprint. The Connector.

As an elite market force, Cunningham positions ACRE across four central pillars:

1. The Bridge: Aligning institutional capital and corporate expansion with authentic community development.
2. The Builder: Structuring sophisticated real estate deals that push regional economies forward.
3. The Blueprint: Setting the gold standard for conflict-free, occupier-focused advisory that peer firms study.
4. The Connector: Activating a cross-industry network of capital partners, civic leaders, and corporate decision-makers to move deals forward when timing is critical.

To support its strategic expansion across the regional Atlanta and Washington, D.C. corridors, ACRE's service offerings solve the most complex infrastructure and space challenges facing modern enterprises:

-Tenant Representation & Brokerage: Delivering conflict-free site selection and aggressive lease negotiation for office, industrial, retail, and medical assets across corporate, nonprofit, and public sectors.

-Data Center & Infrastructure Consulting: Advising data center developers on stakeholder

engagement, community relations, and the negotiation of equitable community benefit agreements.

-Portfolio Optimization & Workplace Strategy: Conducting space utilization analyses and evaluations to align physical footprints with workforce culture and corporate cost-reduction goals.

-Tenant Curation for Developers: Executing strategic leasing campaigns for mixed-use and healthcare developments to build inclusive, mission-aligned tenant ecosystems.

-Acquisition & Disposition Advisory: Facilitating commercial asset acquisitions and divestitures through advanced market analysis, institutional valuation, and capital network execution.

Whether guiding a public school district through property reuse or aligning a data center with municipal priorities, ACRE ensures every project creates long-term value. With unmatched momentum and a proven powerhouse dealmaker at the helm, ACRE Consultants is the firm the industry is watching.

For Press & Media Inquiries Contact

Aysha Abdullatif, ayeworld agency

aysha@ayeworld.com

Visit us on social media:

[LinkedIn](#)

[Instagram](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/933251503>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2026 Newsmatics Inc. All Right Reserved.