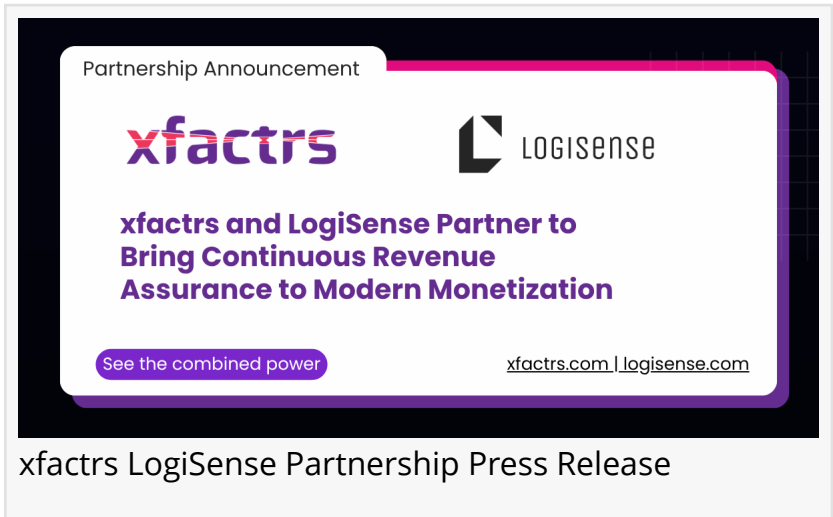


xfactrs and LogiSense Partner to Bring Continuous Revenue Assurance to Modern Monetization

xfactrs and LogiSense partnership helps enterprises scale complex monetization with greater revenue accuracy, operational control, and financial confidence.

CUPERTINO, CA, UNITED STATES, August 11, 2026 /EINPresswire.com/ -- Cupertino, CA Aug-11, 2026 – xfactrs, an agentic [revenue assurance](#) platform for subscription businesses, today announced a partnership with LogiSense, a leader in usage-based and subscription billing solutions, to help enterprises operate increasingly complex monetization models with stronger revenue accuracy, control and confidence.



xfactrs LogiSense Partnership Press Release

As subscription, usage-based and hybrid models become more sophisticated, enterprises must solve two connected challenges. They need to convert complex pricing, contracts, entitlements and usage into accurate invoices, while also confirming that revenue remains aligned as information moves across commercial, operational and financial systems.



Our partnership with LogiSense brings monetization execution and continuous assurance together, helping customers identify gaps early and move into reconciliation, close and audit with confidence.”

Ravin Checker, CEO, xfactrs Inc.

The partnership brings together LogiSense’s monetization and billing capabilities with the continuous revenue assurance capabilities of xfactrs. LogiSense supports high-volume usage capture and mediation, sophisticated rating and pricing enforcement, subscription lifecycle management, and accurate billing for complex commercial models at scale. xfactrs continuously monitors transactions across connected systems, validates

alignment and surfaces anomalies before they affect revenue, reconciliation, audit or close.

Together, the companies will support three important enterprise revenue journeys: quote-to-cash for subscription and usage-based businesses, order-to-activate for connected and service-based offerings, and meter-to-cash for usage based economy.

Customers can gain earlier visibility into discrepancies involving commercial terms, orders, entitlements, activation, usage, invoices, payments and financial records. This can reduce manual investigations, credit notes, rebills and customer disputes, while improving traceability and period-end readiness.

“Modern monetization is creating tremendous opportunity, but it also requires every stage of the revenue lifecycle to remain aligned as pricing, usage and customer agreements change,” said Ravin Checker, Founder and CEO of xfactrs. “Our partnership with LogiSense brings monetization execution and continuous assurance together, helping customers identify gaps early and move into reconciliation, close and audit with greater confidence.”

“Enterprises should not have to choose between monetization flexibility and operational control,” said Adam Howatson, CEO of LogiSense. “By working with xfactrs, we are helping customers combine sophisticated monetization execution with continuous assurance across the broader revenue lifecycle as they introduce and scale subscription, usage-based and hybrid models.”

“As companies introduce AI-based products and services, the potential for revenue leakage increases dramatically,” stated Andrew Dailey, Managing Director of MGI Research. “Success with AI-infused products requires a modern monetization infrastructure that supports usage and consumption pricing, as well as continuous monitoring of revenue leakage. Without proper tools, product teams will fall short of revenue goals and risk negative margin surprises as well.”

The partnership is expected to benefit CFO, finance, billing, revenue operations, product and technology teams seeking to scale new commercial models while maintaining confidence in the revenue outcomes produced across their existing systems.

About xfactrs

xfactrs is an agentic revenue assurance platform designed for subscription businesses to detect and prevent revenue leakage across the Quote-to-Cash lifecycle. It monitors millions of transactions, validates against 500+ controls to identify anomalies in real time. The platform supports continuous reconciliation, accelerates financial close, and strengthens internal audit readiness with full revenue traceability. Customers typically achieve 20X ROI, with over \$50M in revenue leakage already detected. Learn more at www.xfactrs.com

About LogiSense

LogiSense helps organizations transform consumption into revenue through its enterprise monetization platform. Purpose-built for subscription, usage-based, hybrid, and AI-driven

business models, the cloud-native platform enables organizations to operationalize complex pricing strategies with flexible billing, usage mediation, rating, revenue management, and automation. Trusted by enterprises across telecommunications, SaaS, IoT, AI, and digital services, LogiSense empowers organizations to accelerate innovation, improve operational efficiency, and scale monetization with confidence. Learn more at www.logisense.com

Media Contact

Kiran Mohan, CMO
xfactrs Inc.
kiran@xfactrs.com

Kiran Mohan
xfactrs Inc
[email us here](#)

Visit us on social media:

[LinkedIn](#)

[YouTube](#)

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