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Britain's Estate Agents Wait Months To Get Paid. CentreMove Wants To Change That

The UK's property market doesn't have a buyer problem. It has a transaction problem. CentreMove is now open to estate agents.

LONDON , UNITED KINGDOM, August 11, 2026 /EINPresswire.com/ -- There are two jobs inside estate agency, and only one of them pays. The first is winning instructions, finding buyers and agreeing a sale, the part agents are trained for, and the part that earns commission. The second is everything that happens afterwards: months spent chasing solicitors, chasing lenders, and fielding the same questions from anxious buyers and sellers, long after the hard work of selling is supposedly done.

Every estate agent in Britain recognises the routine. Have the searches come back? Can you chase the solicitor? The sale has been agreed? the hard part should be over. Instead, that's usually where the real work begins.

The UK property market isn't short of talented estate agents. It's short of visibility. Research from the Open Property Data Association, surveying 5,000 recent home movers, found that 58% of transactions now collapse after an offer has already been accepted, wasting an average of three months' work per failed sale
and costing the UK economy an estimated £1.97 billion a year. Rightmove puts lost agency commission at £392 million annually, and GetAgent estimates the ongoing toll at roughly £2.8 million a day. Very few of these sales collapse because an agent failed to do their job. Mortgage issues and late-surfacing information remain the most common causes, and nobody in the chain, least of all the agent, can see the full picture until it's too late to fix cheaply.

ONE PLATFORM, ONE VERSION OF THE TRUTH

Most property technology has tried to improve one part of the transaction at a time, a better CRM here, another messaging app there. CentreMove takes a different view, bringing buyers, sellers, estate agents, solicitors and lenders into a single, shared, real-time platform, so everyone works from exactly the same
information at exactly the same time. By moving searches, identity verification and material information to the start of a transaction, rather than after an offer is accepted, completion times can fall from months to weeks, against a backdrop where the average time to exchange contracts has already pushed past 100 days, and the full home-moving journey now takes more than seven months on average across Britain.

The platform lets agencies:

- Give every client a live, real-time transaction tracker.
- Cut update calls and emails to almost nothing.
- Prepare documentation before offers are even accepted.
- Reduce avoidable delays and complete sales faster.
- Demonstrate full transparency throughout the transaction.
- Stand out from agencies still working blind.

Estate agents have somehow become the industry's switchboard, with everyone calling them because nobody else can see what's happening, something CentreMove wanted to change. The current state of property transactions has been compared to booking a holiday and spending five months ringing the airline just to check the flight still exists.

Too many transactions are delayed because crucial information only surfaces after an offer is accepted. Bringing that information forward means people can make informed decisions much earlier, leading to better transactions for everyone involved.

CentreMove has officially opened onboarding to estate agencies across the UK. Agencies wanting early access can register their interest directly with the CentreMove team, no waiting list, and no lengthy sign-up process.

ABOUT CENTREMOVE
CentreMove is a UK property transaction platform that brings buyers, sellers, estate agents, solicitors and mortgage brokers into one shared, real-time view of every stage of a property transaction. By bringing preparation, property information and communication together in one place, CentreMove is designed to
reduce delays, improve transparency and help transactions progress from months to weeks. Built by NBS Technologies, the platform is now open for estate agencies across the UK to onboard.

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