



# TechCXO Appoints IT Veteran Eric Faulkner as Mid-Atlantic Managing Partner

*Veteran Technology Executive Leads Regional Growth for TechCXO*

ATLANTA, GA, UNITED STATES, August 12, 2026 /EINPresswire.com/ -- TechCXO, a pioneer and leading provider of on-demand, fractional executive leadership, has announced the appointment of Eric Faulkner as Managing Partner for the Mid-Atlantic region. Faulkner will both lead regional business growth across all TechCXO service areas and directly serve tech-enabled companies as a Fractional Chief Technology Officer (CTO) and Chief Information Officer (CIO).

In his hands-on work with clients, Faulkner will guide businesses through complex digital modernization, technical M&A diligence for buyers and sellers, practical AI implementations, and enterprise cybersecurity upgrades. To align these efforts with overall business goals, clients will gain full access to standardized frameworks, including exclusive TechCXO deliverables.

Beyond his technology advisory work, Faulkner's executive role encompasses scaling TechCXO's full practice portfolio throughout the Mid-Atlantic, including Finance, Operations, Revenue Growth, and Human Capital.

Before joining TechCXO, he was the Senior Vice President of Business Technology at 10Pearls. Faulkner also previously served as CTO for both Corcentric and Determine, where he managed global technology teams, directed major corporate integrations, and enforced global compliance standards. He earned his Master of Information Technology from Virginia Tech and holds a Bachelor of Science from Bradley University.

"Eric is exactly the kind of leader we look for to grow a region," said Kent Elmer, co-founder and Fractional CFO at TechCXO. "He has a proven track record of earning the trust of leadership teams and turning technical strategy into business results. That combination of technical credibility and executive judgment is what will make him successful in building out our Mid-Atlantic practice."

Outlining his vision for the region, Faulkner emphasized expanding both client partnerships and executive talent. "My goal is to rapidly expand our Mid-Atlantic presence with high-caliber clients and outstanding executive partners," said Faulkner. "When regional business leaders think of fractional C-suite expertise, I want TechCXO to be the first name that comes to mind."

To learn more about how TechCXO accelerates company growth, visit [www.techcxo.com](http://www.techcxo.com).

### About TechCXO

For more than 20 years, TechCXO has been a leader in providing companies with on-demand access to seasoned fractional C-suite executives and Operating Partners. The firm's partnership of more than 100 highly experienced leaders supports clients across finance, product, technology, revenue growth, human capital, and executive operations. TechCXO serves startups, growth companies, and private equity-backed businesses nationwide. As a flexible and potent alternative to traditional hiring, TechCXO equips companies with the leadership they need to succeed.

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TechCXO

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