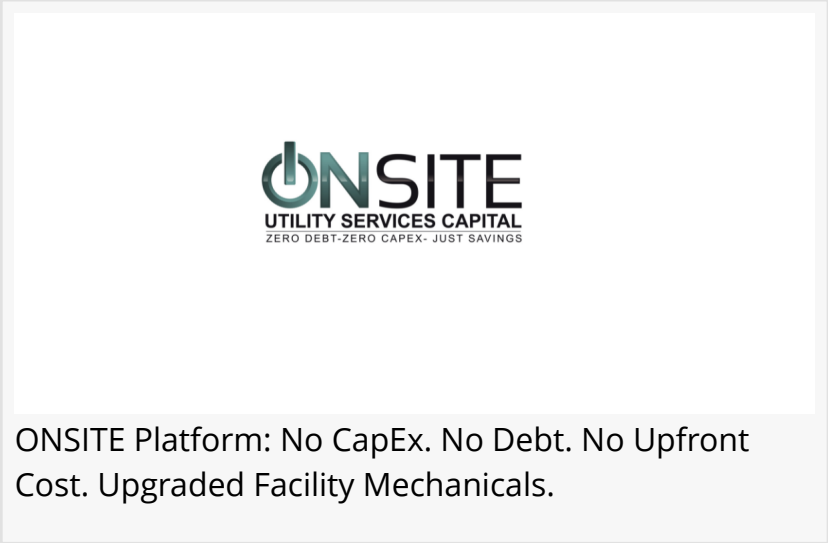
Family-Owned Five-Store Grocery Chain Modernizes HVAC and Refrigeration Without Spending a Dollar of Capital

LED lighting, EC motors, new rooftop units, and smart controls generate more than $1 million in net cash flow over 10 years through the ONSITE Platform.



ONSITE Platform: No CapEx. No Debt. No Upfront Cost. Upgraded Facility Mechanicals.

NEW YORK, NY, UNITED STATES, September 17, 2026 / EINPresswire.com/ -- A family-owned chain of five grocery stores has modernized its aging HVAC and refrigeration infrastructure, ONSITE Utility Services announced, generating more than $1 million in projected net cash flow over 10 years without spending capital or taking on debt.

The stores needed LED lighting, EC motors for refrigeration, new rooftop units (RTUs) with advanced thermostats, and controls for walk-in coolers, freezers, and anti-sweat freezer doors. But like most grocery operations, the chain runs on tight margins; it lacked the capital to fund the improvements and had no interest in taking on debt, even as outdated, maintenance-heavy systems eroded operating income.

> This chain turned an infrastructure problem it couldn't afford to solve into over a million dollars of cash flow"
>
> *Fritz Kreiss, Founder and CEO*

ONSITE and its contractor team performed a comprehensive lighting study, reviewed 12 months of utility bills, and conducted a full ASHRAE Level II audit to quantify the savings opportunity across all five locations.

The resulting plan bundled electricity savings, maintenance savings, rebates, and operational improvements into a single scope: LED retrofits, EC motor upgrades, new high-efficiency RTUs, walk-in and freezer controls, and thermostat and anti-sweat optimization, deployed entirely through ONSITE's Energy-as-a-Service platform with full maintenance coverage over a five-year term.

ONSITE charges a single monthly service fee lower than the chain's prior combined electricity and maintenance costs. At the end of the term, ONSITE abandons the equipment and the client retains 100% of the savings, with no buyout required.

Key Results:
- $375,104 in capital expenditure avoided
- $1,296,249 in projected electric savings over 10 years
- $206,399 in projected maintenance savings over 10 years
- $1,041,455 in net savings cash flow to the client over 10 years

About ONSITE Utility Services

ONSITE Utility Services designs, funds, and implements energy efficiency and infrastructure upgrades for commercial, industrial, healthcare, and municipal facilities nationwide. Through its Energy-as-a-Service (EaaS) platform, ONSITE provides 100% of the capital, equipment, installation, and maintenance for qualifying projects, at zero capital cost and zero debt to the client. Customers pay a single, predictable monthly service fee that is lower than their prior combined energy and maintenance costs, and retain 100% of the ongoing savings once the service term ends. Learn more at www.onsiteutilityservices.com.

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