Silverback Capital Launches Broker Network with Commission Protection Program for Mortgage Professionals

FOLSOM, CA, UNITED STATES, August 13, 2026 /EINPresswire.com/ -- Silverback Capital, a private real estate lending firm headquartered in Folsom, California, today announced the launch of its Broker Network Program, a partnership initiative designed to give mortgage brokers, loan originators, and financial advisors a streamlined pathway to submit deals and earn commission paid directly at closing from loan proceeds.

The Broker Network Program addresses a long-standing frustration in the private lending industry: brokers who bring deals to lenders often face delayed payments, unclear commission structures, and limited visibility into the underwriting process. Silverback Capital's program eliminates these pain points with a direct-to-decision-maker model and a commitment to paying broker compensation at the closing table — not weeks later.

“We built this program because brokers are the lifeblood of the private lending ecosystem,” said a Silverback Capital spokesperson. “They bring us the deals, they bring us the borrowers, and they deserve to be treated like true partners. That means transparent communication, fast underwriting, and getting paid when the deal closes — not 30 days later. Our broker partners get a dedicated point of contact, direct processor access, and the ability to submit deals across all nine of our loan programs.”

Key features of the Silverback Capital Broker Network include:
- Commission paid at closing from loan proceeds — no waiting weeks for payment
- Dedicated point of contact for direct, real-time communication
- Access to all nine loan programs: Fix & Flip, Ground-Up Construction, DSCR Rental, Cash-Out Refinance, Rental Portfolio, Distressed Property, Short-Term Rental/Airbnb, Multifamily, and Commercial Hard Money
- Fast underwriting turnaround with pre-approvals issued within 24 hours
- Deal submission portal for quick, organized intake
- Training resources including a six-module Broker Training Academy covering product education,

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>
> *Silverback Capital spokesperson*

deal structuring, and commission maximization
- A free eBook, “How to Originate More Loans,” available to all registered brokers

The program is open to licensed mortgage brokers and loan originators nationwide. Brokers can register through the Silverback Capital website and will receive onboarding materials, program guidelines, and access to the training academy upon signup.

Silverback Capital lends across 40 states and has deployed over $500 million in capital across more than 1,000 loans since its founding in 2014. The firm specializes in equity-based underwriting, focusing on property value and deal profitability rather than traditional credit metrics, enabling it to fund loans in as few as 7 to 10 business days.

The company's flagship 100% Fix & Flip Financing Program — which covers 100% of the purchase price and 100% of rehab costs on qualified deals — has been a particular draw for broker networks, allowing brokers to offer their clients zero-down financing solutions that traditional banks cannot match.
Brokers interested in joining the Silverback Capital Broker Network can sign up at silverback-capital.com/partner-with-us or call 800-473-5132 for more information.

About Silverback Capital
Silverback Capital is a private real estate lending firm based in Folsom, California. Founded in 2014, the company provides equity-based financing for fix-and-flip projects, ground-up construction, rental properties, and commercial real estate across 40 states. With over $500 million in capital deployed and 1,000+ loans funded, Silverback Capital combines institutional-grade underwriting with the speed and flexibility of private capital. The firm is licensed by the California Department of Real Estate (DRE #02168228). For more information, visit silverback-capital.com or call 800-473-5132.

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