

Repeat Customers & Referrals Drive Black Dog Junk Removal's Fourth-Year Growth

Black Dog Junk Removal's fourth-year growth is being driven by repeat customers and referrals from homeowners and businesses throughout the Charleston area.

CHARLESTON, SC, UNITED STATES, August 20, 2026 /EINPresswire.com/ -- [Black Dog Junk Removal](#) is seeing increased activity from returning customers and customer referrals as it moves through its fourth year of operation, according to the company's internal records.



That repeat and referral-based work, which built steadily throughout the company's third year, is contributing to its growth in 2026 and is helping keep it on pace to exceed its previous annual sales record. Black Dog Junk Removal has not disclosed revenue figures, customer totals or percentages, and whether the record is ultimately broken will depend on business activity during the remainder of the year.

“

By our third year, we started hearing from previous customers again. Now in our fourth year, that has become meaningful in 2026.”

Nelson Huggins, Owner, Black Dog Junk Removal

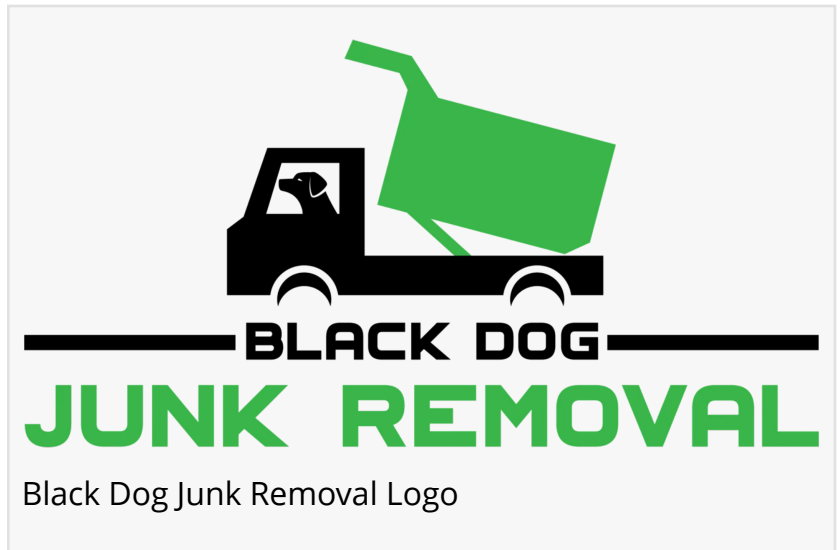
Junk removal is not a service most customers need on a regular basis, but their needs can change over time. A homeowner or renter who hires a company for a single project may later need help clearing a garage, managing a rental turnover, cleaning out a property after a move or handling a larger commercial job. For new service businesses, those later projects, along with referrals to

friends have to be earned by providing high quality work for every customer.

Getting repeat business and quality referrals takes time especially in Charleston, but in 2026 both returning customers and referrals from previous clients are shaping Black Dog's workload this year. Satisfied customers have also referred the company to relatives, neighbors, property

managers and business contacts with similar needs.

One recent public review offers a specific example. Customer Tomika C. wrote 'This is my second time using Black Dog Junk Removal and their service remains top tier. Bear and Tyler were excellent with their customer service and professionalism. They called to confirm pickup and arrival time. They were patient with me as I rescheduled my pick up dates. And as always they were respectful of the property and animals in the home. I will always recommend their services every time.' Other recent public reviews share the same sentiment as they have a 5.0 star rating on over 335+ reviews.



"Our first two years were about earning trust one project at a time," said Tyler Walker, Black Dog Junk Removals main manager "By our third year, we started hearing from previous customers again, along with people they'd referred to us. Now in our fourth year, that repeat and referral activity has become a meaningful part of what we're seeing in 2026."

The company's first year centered on establishing its operations in Greater Charleston. It's second year focused on building customer relationships and a local reputation. During its third year, referrals and repeat business from those earlier relationships began to build, and now in its fourth year, Black Dog is seeing that activity translate into its current growth.

The company is not attributing its growth solely to repeat and referral customers. New customers, local demand, project timing, and the size and scope of individual jobs also affect annual business activity. Company records, however, show that returning and referred customers are contributing to its current pace.

Black Dog Junk Removal attributes its continued growth in Charleston to the customers who continue to trust the company with their junk removal needs. The company believes that doing right by customers, providing dependable service, and earning their confidence creates natural opportunities for growth. As the company moves through 2026, that continued customer support remains a driving force behind its success.

About Black Dog Junk Removal

Black Dog Junk Removal provides [professional junk removal services](#) throughout the greater Charleston area, helping homeowners, businesses and property managers clear unwanted items and reclaim their spaces. Black Dog provides free on-site quotes, and is active on their social

media pages sharing how they help keep Charleston junk free.

Dalton Diers

Black Dog Junk Removal

8434027799 ext.

[email us here](#)

Visit us on social media:

[LinkedIn](#)

[Instagram](#)

[Facebook](#)

[YouTube](#)

[TikTok](#)

[X](#)

[Other](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/933957372>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2026 Newsmatics Inc. All Right Reserved.