

Amwins Program Underwriters Names Lee Spurrier to Lead Trade Credit Expansion

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[Amwins](#) today announced that Lee Spurrier has joined Amwins Program Underwriters, part of Amwins Underwriting, to lead the development of trade credit capabilities across the division.



Spurrier brings more than 25 years of trade credit insurance experience, including deep expertise in underwriting, distribution, product development and platform growth. Most recently, he served as Chief Commercial Officer (CCO) for Coface North America, where he oversaw revenue growth, profitability, distribution and product development across the United States, Canada and Mexico.

"Lee is one of the most respected leaders in the trade credit marketplace, and we're thrilled to welcome him to Amwins," said Jon Beckham, president of Amwins Program Underwriters. "His combination of underwriting expertise, distribution knowledge and deep industry relationships will be invaluable as we continue to expand our capabilities and bring specialized solutions to our clients."

Prior to his role as CCO, Spurrier served as a General Agency partner for Coface, managing a trade credit portfolio spanning 12 western U.S. states. There, he optimized operations, strengthened go-to-market strategies, and successfully expanded the business prior to its acquisition by Coface.

"Throughout my career, I've been passionate about building scalable underwriting platforms and delivering solutions that help businesses trade with confidence," said Spurrier. "Now as part of Amwins' entrepreneurial culture, I am excited to develop innovative products that are poised to solve the next generation of trade credit risks for corporates and their lenders."

Spurrier's arrival marks the latest investment in Amwins Underwriting's growing list of credit insurance capabilities. Applied Risk Capital, a leader in leveraged finance, joined the division in October 2025.

Amwins' credit insurance offerings will span coverage for both trade and non-trade transactions,

with proprietary and innovative offerings for Amwins clients and retail broker partners.

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About Amwins Program Underwriters

Amwins Program Underwriters (APU) is a managing general agency (MGA) specializing in affinity and program management. For more than 40 years, APU has developed and maintained programs for a variety of niche markets that provide broad-based property and casualty coverage. Today, the company administers more than 40 programs, generating premiums in excess of \$700 million. Learn more at www.amwins.com/apu.

About Amwins

Amwins is the largest independent wholesale distributor of specialty insurance products in the U.S., dedicated to serving retail insurance agents by providing property and casualty products, specialty group benefits, and administrative services. Based in Charlotte, N.C., the company operates through more than 138 offices globally and handles premium placements in excess of \$49 billion annually. For more information, visit amwins.com.

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