

Concierge Auctions: Bidding Opens at \$8.25M for Walker Warner-Designed Coastal Retreat on Kauai's Coveted North Shore

Contemporary Hanalei Bay sanctuary steps from the beach selling in cooperation with Hawaii Life via the firm's online marketplace

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[Concierge Auctions](#) announced today the reserve has been met and bidding is officially open at \$8.25 million for [Wahi Lani](#), a contemporary coastal retreat just steps from the white sand Hawaiian beaches of Hanalei Bay on Kauai's coveted North Shore. Offered in cooperation with Neal Norman of Hawaii Life and listed for \$23 million, bidding will culminate on 25 August via the firm's online marketplace, [conciergeauctions.com](#).

Completed in 2022 by acclaimed architecture firm Walker Warner, Wahi Lani, Hawaiian for "heavenly place," stands as one of Kauai's most architecturally significant new residences, seamlessly blending refined contemporary design with the laid-back rhythm of one of Hawaii's most iconic surf communities.



"Wahi Lani is the kind of property that reminds buyers why they pursue this level of real estate in the first place," said Nick Leonard, Chief Revenue Officer of Concierge Auctions. "With bidding now underway, qualified buyers have a defined window to compete for one of the most

thoughtfully designed and beautifully situated residences on the North Shore—a property that simply cannot be replicated anywhere on Kauai."

"Properties of this caliber and proximity to Hanalei Bay rarely become available, and the response from prospective buyers has reflected that from the start," said Norman. "The auction process has created exactly the focused, competitive environment a residence of this significance deserves, and we look forward to seeing it find the right buyer."

Centered around a private courtyard anchored by a pool finished in iconic Heath tile, the residence is distinguished by striking Shou Sugi Ban charred-cedar walls—a centuries-old Japanese wood preservation technique prized for its rich texture and timeless aesthetic. An open-air lanai with an integrated pizza oven creates a natural setting for entertaining, while surfboard storage, outdoor showers, and a foot washing station speak to the home's close relationship with the beach just beyond its gates. A U-shaped floor plan surrounding the private courtyard, clerestory windows, and an ipe wood deck round out a residence where every detail is rooted in its surroundings.



Located just a short stroll from Hanalei Town, the home provides convenient access to acclaimed restaurants, boutiques, and galleries while remaining moments from legendary surf breaks, hiking trails, and the resort amenities of nearby Princeville, including 1 Hotel Hanalei Bay.

Images of the property may be viewed [HERE](#) with credit to Chris Wooley and Matt Millman.

As part of Concierge Auctions' Key For Key® giving program in partnership with Giveback Homes,

the closing will result in funding toward new homes built for families in need. Agents will be compensated according to the terms and conditions of the Listing Agreement. See Auction Terms and Conditions for full details.

For more information, including property details, diligence documents, and more, visit ConciergeAuctions.com or call +1.212.202.2940.

About Concierge Auctions

Concierge Auctions is the world's largest luxury real estate auction

house, with a state-of-the-art digital marketing, property preview, and bidding platform. The firm matches sellers of one-of-a-kind homes with some of the most capable property connoisseurs on the planet. Sellers gain unmatched reach, speed, and certainty. Buyers receive curated opportunities. Agents earn their commission in 30 days. Majority owned by Sotheby's, the world's premier destination for fine art and luxury goods, and Compass (NYSE: COMP), Concierge Auctions continues to operate independently, partnering with agents affiliated with many of the industry's leading brokerages to host luxury real estate auctions for clients. Still run by our co-founder, our platform is enhanced with deep auction expertise, heritage, innovation, and access to an unmatched database of high-net-worth buyers. Since inception in 2008, the firm has generated billions of dollars in sales, broken world records for the highest-priced homes ever sold at auction and sold properties in 46 U.S. states and 35 countries. The firm owns one of the most comprehensive and intelligent databases of high-net-worth real estate buyers and sellers in the industry, and it has committed to build more than 300 homes through its Key For Key® giving program in partnership with Giveback Homes™, which funds new homes for families in need from every property the company sells.

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