

JobNimbus and Angi Connect Lead Flow to Project Management, Closing the Gap Between Customer Request and Crew Deployment

Roofing and exterior contractors can now move Angi leads into active jobs without re-entering a single piece of data

LEHI, UT, UNITED STATES, August 17, 2026 /EINPresswire.com/ -- [JobNimbus](#), the AI-enabled CRM for roofing and exterior contractors, today announced an improved native integration with [Angi](#) (formerly Angie's List) (NASDAQ: ANGI), a leading digital home services marketplace . The integration automatically surfaces new Angi leads inside JobNimbus the moment a homeowner submits a request. This allows contractors to move from inquiry to estimate to scheduled job without switching platforms or duplicating data entry, helping save valuable time and reduce manual administrative work.



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Marc Hansen, SVP of Marketing at JobNimbus.

For contractors running at volume, the gap between a new lead and a booked appointment is where margin and reputation are lost. Every manual step in that handoff, copying a phone number, re-entering an address, moving a name from one system to another, is a point where speed slows and follow-up falls through. The JobNimbus x Angi integration eliminates that gap entirely, connecting the point of homeowner interest directly to the contractor's operational workflow, enabling pros to focus less on paperwork and more on serving homeowners.

"In roofing, speed wins. Every manual step between a homeowner's request and a booked job costs a roofer time they don't have. With Angi and JobNimbus connected, the lead lands ready to work, so contractors can go straight from inquiry to scheduled crew faster than ever before," said Marc Hansen, SVP of Marketing at JobNimbus.

"At Angi, we're focused on making it easier for pros to win more jobs," said Eden Hammond, Senior Vice President of Sales Strategy, Angi. "By integrating directly with JobNimbus, contractors can move from new leads to active jobs faster by eliminating manual data entry so they can focus on delivering great service to homeowners."

How it works:

- New leads submitted through Angi appear automatically in the JobNimbus lead pipeline, no import required
- Contact details, job type, and homeowner notes sync directly into the JobNimbus record
- Contractors can trigger estimates, assign crew, and schedule site visits from a single view
- Lead status updates in JobNimbus can be configured to reflect back to the Angi dashboard

About JobNimbus

JobNimbus is the #1 AI-enabled CRM for roofing and exterior contractors, purpose-built to support businesses from their first million to their next hundred, without the chaos. By connecting every stage of the job lifecycle, from getting found and winning work, to managing production, collecting payment, and driving referrals, JobNimbus replaces the fragmented stacks that hold growing contractors back. As the recognized #1 leader on G2 in Roofing Software and a 4.8-star app rating, it's no wonder why over 8,000 contractors trust JobNimbus to grow their business every day. One system. Full visibility. Total control. Learn more at jobnimbus.com.

About Angi

Angi (NASDAQ: ANGI) helps homeowners get home projects done well and helps home service professionals grow their businesses. Founded in 1995, Angi connects homeowners with skilled local professionals — from plumbers and electricians to remodelers and landscapers — and provides tools for researching costs, planning projects and hiring with confidence. Homeowners have turned to Angi, and our vast network of skilled home pros, for help with more than 300 million projects.

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