

Darwin AI Announces the Nation's First Bulk Purchase Agreement for AI Governance Through the State of Texas

Awarded under Carahsoft BPA BP2026-0015, giving eligible public organizations state-negotiated pricing with no competitive procurement required.

AUSTIN, TX, UNITED STATES, August 17, 2026 /EINPresswire.com/ -- [Darwin AI](#) today announced the nation's first Bulk Purchase Agreement (BPA) for AI governance, established in partnership with the Texas Department of Information Resources (DIR) and awarded under [Carahsoft Bulk Purchase Agreement BP2026-0015](#).

The agreement makes Darwin's enterprise AI governance platform available to public sector organizations at state-negotiated pricing. Darwin is one of only four technology providers with an active bulk purchase agreement through DIR, and the only one focused on AI governance.



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DIR's Bulk Purchase Program, established under Texas Government Code 2157.068, allows the state to negotiate volume discounts on behalf of all eligible customers. Every DIR customer receives at least the minimum negotiated discount regardless of how much they purchase, and bulk purchases are exempt from the competitive solicitation and purchasing threshold requirements that otherwise apply. For a public organization, that means state-negotiated pricing on AI governance without running a standalone procurement.

The timing matters. AI is already embedded in daily government operations, and agencies are under pressure from legislation like the Texas Responsible AI Governance Act to establish visibility, policy enforcement, and oversight before AI use scales further. Procurement timelines

have been the bottleneck. This agreement removes it.

BP2026-0015 serves Texas state agencies, local governments, public school districts, and public higher education institutions. Organizations in other states can access the same pricing through Interstate Cooperation Contracts (ICCs), thereby extending the agreement's reach well beyond Texas.

"Getting into the bulk purchase program puts AI governance in the same procurement lane as laptops and network infrastructure, which is exactly where it belongs," said Noam Mital, CEO and Co-Founder of Darwin AI. "Public organizations know they need governance before AI can scale. What has been missing is a fast, pre-negotiated way to buy it. Texas just built that path, and any eligible organization in the country can use it."

Darwin's platform provides enterprise AI governance built exclusively for the public sector, giving organizations visibility into AI use across their environment, policy enforcement, protection of sensitive information, and support for records management, privacy, and compliance obligations.

The agreement builds on Darwin's momentum in Texas and nationally. The company works with Texas state agencies including the Department of Information Resources, the Department of Public Safety, and the Texas Facilities Commission, and holds TX-RAMP Level 2 certification. In recent months, Darwin launched Darwin Enterprise to support statewide and multi-agency AI governance and partnered with the Georgia Technology Authority to help establish that state's enterprise AI governance strategy.

Organizations interested in purchasing Darwin under Carahsoft Bulk Purchase Agreement BP2026-0015 can learn more at www.darwingov.com or by contacting the Darwin team.

About Darwin AI

Darwin AI is a leading AI governance and workflow platform built exclusively for state and local government. Its infrastructure enables agencies to deploy AI securely and in full compliance with records, data privacy, and regulatory requirements. Darwin Govern™ delivers enterprise AI visibility, compliance, and risk mitigation. Darwin LaunchPad™ powers governed, mission-specific AI workflows across government operations. A GovTech 100 company, Darwin AI is headquartered in the U.S. Learn more at www.darwingov.com.

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