Duliban Insurance Brokers Acquires Insuranceland Inc., Expands GTA Presence and Adds Group Insurance Expertise

Paul and Sophie Hainer will remain with Insuranceland, combining their family-led approach with Duliban and McDougall's operational scale and support.

Duliban Insurance Brokers LTD

Insuranceland Inc. Logo

PELHAM, ONTARIO, CANADA, August 17, 2026 /EINPresswire.com/ -- Duliban Insurance Brokers Limited, a division of McDougall Insurance Brokers Limited, today announced that it has combined operations with Insuranceland Inc., a P&C broker located in Mississauga, Ontario. Insuranceland, a multi-generational family business with a strategic focus on group insurance, is led by Paul and Sophie Hainer. This acquisition furthers the expansion of McDougall's footprint in the GTA and diversifies Duliban's offerings with entry into the group insurance space.

"Duliban has collaborated closely with Insuranceland in the past," said Jason Duliban, President of Duliban. "Paul and Sophie are held in the highest regard, and I am extremely excited to pair their skills in group insurance with our operational know-how."

"Duliban has now been a division of the McDougall group for a little over a year and our experience has surpassed all expectations, in terms of both the advantages of scale and the quality of opportunities for inorganic growth", add Jason. "We are incredibly excited about our future and feel like we are just getting started."

"McDougall loves family deals," said Lorne McDougall, VP of McDougall Insurance. "The alignment of values, the shared vision and the common cultures lead to winning outcomes for our clients, staff and communities. We are honoured to add yet another family business to our own."

Paul and Sophie Hainer will remain with Insuranceland post-transaction.

"I have always felt that combining Insuranceland with Duliban would be a recipe for success," said Paul. "This deal is a homerun for Insureanceland's staff and clients – and I can't wait to elevate Insuranceland's cliente experiences while at the same time collaborate with Duliban to build out and win in the group insurance space."

Duliban and McDougall are committed to supporting Insuranceland in maintaining the high standards of professionalism and customer service that Insuranceland's clients have come to expect.

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