

Pactum's AI Agent Surpasses 1 Million Requisition Checks, Performing Reviews 4,000x Faster Than Manual Processes

The Requisition Alignment AI Agent automates a critical step at the start of procurement workflows, showing how AI agents are taking on real enterprise work



MOUNTAIN VIEW, CA, UNITED STATES,
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Pactum, the most advanced agentic AI

platform for enterprise autonomous procurement execution, today announced that its Requisition Alignment Agent has surpassed 1 million requisition checks since launching in March 2026. The milestone highlights the growing role of AI agents in performing essential business processes, moving beyond AI that assists employees to systems that can independently execute defined tasks.

The Requisition Alignment Agent evaluates every requisition against pre-set requirements covering policy compliance, procurement strategy and data quality. According to Pactum's data, the AI agent has reduced requisition review time by more than 4,000 times compared with manual review. In the most complex cases, a review that previously required a qualified engineer to spend 30 to 60 minutes can now be completed in approximately 75 seconds.

"Reaching one million requisition checks so quickly is a meaningful demonstration of what enterprise AI transformation looks like when agents are doing real work," said Kaspar Korjus, Co-Founder and CEO of Pactum. "When a routine step at the beginning of procurement can happen in seconds rather than minutes, sourcing and negotiating can get underway sooner, which creates a ripple effect across the business. Faster procurement can mean faster production, manufacturing, maintenance and other work that depends on those purchases."

The Requisition Alignment Agent has also reduced procurement cycle time by 90%, bringing requisition-to-purchase-order timelines down from days to minutes, while reducing rework by 80% through fewer manual kickbacks. It consistently applies procurement policies with 100% compliance and is auditable across every requisition.

Powering the Requisition Alignment Agent is a built-in conversational AI assistant that lets

procurement teams create, manage and update policies in plain language. Before a new or updated policy goes live, the agent can model its impact against historical requisitions, showing teams exactly how a change would have affected past decisions before it takes effect. Enterprise customers are already using this capability to manage the bulk of their procurement policy libraries within Pactum.

“The one million checks have returned thousands of hours of repetitive work to procurement organizations, giving buyers more time to focus on strategic priorities and supplier relationships,” said Paige Wei-Cox, Chief Product Officer at Pactum. “Requisition alignment is a critical control point in the purchasing process, but it is also highly structured and repeatable, which provides a consistent way to enforce policies, reduce unnecessary delays, and create more capacity for decisions that require human expertise.”

The Requisition Alignment Agent is part of Pactum’s broader agentic AI execution system for enterprise procurement, connecting requisition checks to sourcing opportunities, to negotiating savings and terms, and getting to signature and PO faster, within enterprise procure-to-pay environments such as SAP, Ariba and Coupa. The agent evaluates incoming requests for completeness, compliance and commercial relevance, verifying contract terms, preferred suppliers, pricing and required controls while automatically correcting or flagging discrepancies. Once a requisition is aligned, Pactum’s AI agents can identify negotiation opportunities, prepare strategies and engage suppliers autonomously within established enterprise guardrails, helping procurement teams capture opportunities that might otherwise go unaddressed.

Pactum's platform is designed for organizations of scale, from fast-growing mid-market companies to the world's largest enterprises, combining autonomous execution with enterprise-grade security, governance and transparency, and is trusted by Global 2000 enterprises today. Pactum agents are already relied on by more than 50 of the world’s largest enterprises to expand procurement capacity and drive measurable commercial value.

For more information about Pactum and its groundbreaking AI-driven procurement platform, visit www.pactum.com.

About Pactum:

Since 2019, Pactum has been leading the shift to autonomous procurement, empowering Chief Procurement Officers to add AI agents that work alongside humans. These trusted agents operate around the clock with autonomy and authority to find negotiation opportunities and close supplier deals at scale, producing tangible results that are visible in real time. Pactum agents are relied on by over 50 of the world’s largest enterprises to expand procurement capacity and enable greater operational agility. Backed by proven ROI, enterprise-grade security, and a highly experienced team supporting change management, Pactum shifts procurement from a cost center to a source of competitive advantage. To learn more about how Pactum helps businesses run autonomous procurement, visit www.pactum.com.

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