

138th Canton Fair: Beijing Pinghe Presents One-Stop Signal Interface Solutions for Global Industrial Buyers

BEIJING, BEIJING, CHINA, August 19, 2026 /EINPresswire.com/ --

Beijing Pinghe was invited to participate in the 138th Canton Fair, held in October 2025 at the China Import and Export Fair Complex in Guangzhou, presenting its [one-stop industrial signal interface solutions](#) to a global audience of industrial buyers. The exhibition stand brought together the company full product portfolio, covering isolated safety barriers, surge protective devices, safety relays, signal isolators, and isolated intelligent I/O modules, together with the latest industry application cases. For overseas buyers and automation integrators visiting the fair, the booth provided a single point of contact for the complete industrial signal chain, supported by an international certification portfolio and the customization services that project-specific orders require.

Full-Series Signal Interface Portfolio for Global Buyers

The five product lines on display form a complementary signal chain that covers the full path from the field device to the control system. Isolated safety barriers limit the energy entering hazardous areas, signal isolators condition analog and digital signals while rejecting interference, surge protective devices shield the loop against lightning transients, safety relays execute emergency shutdown logic, and intelligent I/O modules concentrate field acquisition. For a buyer sourcing instrumentation for an entire project, this five-line coverage means the signal interface can be specified from one manufacturer rather than assembled from multiple vendors. The five-line portfolio also gives buyers the flexibility to combine products according to project needs, whether the order covers a complete cabinet or only the hazardous-area protection stage. This modular approach keeps the specification work manageable while preserving the option to scale the signal chain as the project grows.

The technical team at the booth demonstrated how the product lines interconnect, using the latest application cases from industrial installations to show the wiring model and the configuration approach. For buyers evaluating the products for their own projects, the demonstrations provided a practical reference for cabinet design and loop wiring. For buyers



who could not attend in person, the same product information and technical documentation were available through the company online channels, extending the fair reach beyond the exhibition floor. The product families on display also reflected the company six-category product architecture, spanning safety barriers, signal isolators, safety relays, surge protective devices, isolated I/O modules, and related industrial data equipment, giving buyers a complete view of the signal interface scope. The combination of on-site demonstrations and online documentation gave global buyers the information needed to shortlist Beijing Pinghe for their signal interface requirements.

International Certification and Customization Services

The certification portfolio behind the product lines supports global project specification. The products carry TÜV Rheinland SIL3 functional safety certification, ATEX and IECEx explosion-proof certification, China compulsory explosion-proof certification, and additional approvals including CE, FCC, and marine classification standards, with more than 150 certifications awarded to the company. This

coverage lets overseas buyers specify the same product family for projects in Europe, the Middle East, Asia, and the Americas without separate qualification work. The certification records for each product family were available for review at the booth, letting overseas buyers verify the compliance coverage directly against the requirements of their destination markets.

For automation integrators, the OEM and ODM capability completes the value proposition. Beijing Pinghe develops and manufactures products to customer specifications, from housing and terminal configuration to custom signal conditioning parameters. The automated production base provides the delivery capacity behind the customization service, while its dedicated engineering support team works closely with international procurement teams to



meet strict project timelines.

Global Application Cases and Support

The international installed base provides the field evidence that overseas buyers look for. Beijing Pinghe products operate in industrial sites across more than 40 countries and regions, serving critical applications across six major industries: Petroleum, Electricity, Metallurgical Industry, Shipbuilding, Aerospace, and Biomedical Engineering. This extensive global deployment across high-requirement sectors demonstrates the company's proven technical capability to support complex international procurement programs and demanding industrial environments.

To further safeguard long-term plant operation, Beijing Pinghe complements its hardware delivery with a science-backed spare parts service mechanism. Built on specialized technical expertise and field failure data, the company utilizes optimized failure rate models and quota forecasting alongside efficient supply chain management to deliver end-to-end spare parts support, targeting a 100% on-time fulfillment rate for global clients.

At the fair, the company technical specialists met buyers face to face to discuss custom solution options, covering signal interface configurations, certification requirements for specific destination markets, and delivery arrangements. The slogan guiding the company approach, Technology, innovation and intelligence change the future, framed the discussions around how the product line adapts to the signal conditioning needs of modern industrial automation.

One-Stop Customization vs Multi-Vendor Specification

A one-stop signal interface solution ensures that the five product lines share consistent terminal layouts, certification records, and documentation formats and accelerates the specification phase compared to sourcing each product category from a separate vendor with independent documentation. When the barriers, isolators, protectors, relays, and I/O modules come from one manufacturer with OEM customization capability, the integrator receives a signal chain designed as a system, with one quality system to audit and one point of contact for technical support.

Conclusion

Beijing Pinghe presented its one-stop signal interface solutions at the 138th Canton Fair in October 2025, bringing together isolated safety barriers, surge protectors, safety relays, signal isolators, and intelligent I/O modules for a global audience of industrial buyers. The international certification portfolio, the OEM and ODM customization capability, the proven overseas installed base, and the robust spare parts service framework aiming for a 100% delivery rate positioned the company as a trusted manufacturing partner for automation integrators worldwide.

Founded in 2004 and exporting to over 40 countries and regions, Beijing Pinghe continues to build its global reach around the principle that technology, innovation, and intelligence change the future.

More information regarding Beijing Pinghe signal interface solutions and product specifications is available at the official company website: <https://www.beijingph.com/>. Product-specific inquiries from overseas buyers and media contacts can be directed to the Beijing Pinghe sales team through the website.

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