



Boyd Industries Names Medline Sinclair as Exclusive Canadian Distributor

Strategic agreement expands access to Boyd's premium dental operatory solutions across Canada

CLEARWATER, FL, UNITED STATES, August 25, 2026 /EINPresswire.com/ -- [Boyd Industries](#), the leading manufacturer of innovative dental operatory equipment and patient care solutions, today announced an exclusive distribution agreement with [Medline Sinclair](#), naming them as the sole distributor of Boyd dental operatory equipment products and services throughout Canada.

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This agreement marks a historic moment for Boyd Industries and reflects our long-term commitment to the Canadian dental market,”

*Adrian LaTrace, Chief
Executive Officer, Boyd
Industries*

This distribution agreement represents a significant milestone for Boyd Industries as the company strengthens its commitment to serving dental professionals across North America through trusted channel partners with deep industry expertise and national service capabilities.

Under the agreement, Canadian dental practices, specialists, institutions, and dental service organizations will gain streamlined access to Boyd's complete portfolio of premium operatory equipment and related services through Medline Sinclair's extensive sales, support, and distribution network.

Leading the initiative for Medline Sinclair is Bill Dowe, Vice President, Product Marketing, Service and Equipment, while Stephen Goldy, Vice President of Sales at Boyd Industries, oversees the strategic partnership on behalf of Boyd.

"This agreement marks a historic moment for Boyd Industries and reflects our long-term commitment to the Canadian dental market," said Adrian LaTrace, Chief Executive Officer of Boyd Industries. "Medline Sinclair has built an exceptional reputation for customer service, technical expertise, and trusted relationships throughout Canada. By combining Boyd's industry-leading operatory solutions with Medline Sinclair's unmatched national reach and support infrastructure, we are creating a powerful platform that will deliver greater value, responsiveness, and innovation to dental professionals across the country. We are excited to begin this next chapter together."

The exclusive agreement aligns two organizations known for their dedication to advancing

clinical environments and enhancing the patient experience. Boyd's operatory equipment is recognized throughout the dental industry for its quality, durability, ergonomic design, and ability to support efficient workflows in modern dental practices.

"Medline Sinclair's commitment to delivering best-in-class solutions to dental professionals makes them an ideal partner for Boyd," said Stephen Goldy, Vice President of Sales for Boyd Industries. "We look forward to working closely with Bill Dowe and the entire Medline Sinclair team to further expand Boyd's presence in Canada and ensure customers receive the highest level of support before, during, and after installation."

As the exclusive Canadian distributor, Medline Sinclair has been offering sales, installation coordination, customer support, and ongoing service for Boyd's dental operatory equipment portfolio since August 4, 2026.

The agreement underscores Boyd Industries' continued focus on strategic growth, customer experience, and expanding access to innovative operatory solutions throughout North America.

About Boyd Industries

Boyd Industries is a premier manufacturer of dental, oral surgery, and specialty medical operatory equipment. For decades, Boyd has been dedicated to designing and delivering innovative solutions that improve clinical efficiency, enhance patient comfort, and support superior outcomes for healthcare professionals worldwide.

About Medline Sinclair

Medline Sinclair is one of Canada's leading dental supply and equipment providers, delivering products, technology, service, and support solutions to dental professionals nationwide through its extensive network of sales and technical experts.

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