

Verdell Taylor, Recognized By Influential Women, Builds A New Chapter Of Service Through Healthcare Entrepreneurship

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/EINPresswire.com/ -- Retired U.S. Army Veteran and Founder of The Lab Vault Combines Military Discipline, Clinical Expertise, and Compassionate Patient Care

Verdell Taylor is a retired 25-year U.S. Army veteran and healthcare entrepreneur whose journey from military service to medical entrepreneurship reflects resilience, adaptability, and a commitment to serving others. Based in Savannah, Georgia, Verdell is the Founder and Owner of The Lab Vault, a CLIA-waived clinical laboratory providing phlebotomy services, drug and alcohol testing, paramedical exams, and corporate wellness screenings.

After completing her military service, Verdell initially focused on her mental health and spent time volunteering before transitioning into the medical field. Her post-military journey eventually led her to entrepreneurship, where she began offering mobile drug testing services. Through persistence and a willingness to continue learning, she gradually grew the business from a mobile operation into a 500-square-foot facility before eventually expanding into a larger clinic space.

Originally operating under the name LabLady Diagnostics, Verdell later rebranded the business as The Lab Vault, adopting the tagline "Clarity is key." The new identity reflects her broader commitment to accurate testing, professional service, and patient-centered care. Along the way, she earned her phlebotomy certification and expanded her expertise to include CLIA-certified laboratory testing and clinical training.

Today, Verdell is recognized not only for her technical skills in specimen processing and



phlebotomy but also for the compassionate approach she brings to patient interactions. Understanding that many people experience anxiety surrounding blood draws and medical testing, she intentionally creates a calm and reassuring environment. She often engages clients in conversation to help reduce stress and make the experience more comfortable.

Her work also extends into education and professional development. In addition to operating The Lab Vault, Verdell trains aspiring phlebotomists and emphasizes the importance of professionalism, empathy, practical preparation, and emotional resilience. Her approach is shaped by her understanding that technical certification alone does not necessarily prepare someone for every situation they may encounter in a clinical environment.

Verdell attributes her success to the disciplined and adaptable mindset she developed during 25 years of military service. Her military experience taught her to consistently adapt, overcome challenges, and remain focused regardless of circumstances. When she first started in business, she earned very little during her first months, but she approached each day with determination and optimism, remaining committed to doing the work until results followed.

Her family has also played an important role in shaping her approach to life and business. Verdell has been deeply influenced by her daughter, who supported her early on and works as a paralegal for the State Attorney General, as well as by her two grandmothers. One grandmother taught her resilience and integrity, while the other instilled financial discipline and an entrepreneurial spirit. Their combined influence, along with Verdell's commitment to staying positive, blocking out negativity, and treating business as something valuable to be nurtured, has been central to her growth and success.

The career advice Verdell carries with her also comes from her grandmothers, Louise and Bessie, who shaped her in different but equally powerful ways. Her maternal grandmother, Louise, taught her resilience and discipline. She encouraged Verdell to stay strong through challenges, maintain composure, and "never let them see you sweat," while always doing her best and doing the right thing even when no one is watching.

Her paternal grandmother, Bessie, instilled in her the importance of preparation, education, and financial discipline. She consistently encouraged Verdell to plan ahead, save diligently, and think like an entrepreneur long before Verdell fully understood what that meant. Looking back, Verdell recognizes that their combined guidance gave her both the toughness to endure difficult seasons and the mindset to prepare for long-term success.

Verdell brings that same philosophy to her advice for young women entering the phlebotomy field. She encourages them to fully understand what the work involves and determine whether it aligns with their strengths and comfort level, particularly because working with blood is not for everyone. Through her experience training phlebotomy students, she has seen individuals realize during clinical practice that the profession was not the right fit for them.

For that reason, Verdell emphasizes the importance of hands-on experience. She encourages aspiring phlebotomists to complete thorough clinical training, build confidence through repetition, and make sure they are genuinely prepared for the job market. In her experience, many employers require practical experience beyond certification. She also emphasizes that the profession requires genuine passion, compassion, strong character, and emotional resilience, as well as the ability to adapt and remain composed when faced with difficult patients or challenging draws.

One of the biggest challenges Verdell sees in her field is the limited availability of clinical placement opportunities within many training programs. This can leave new graduates certified but without the hands-on experience required to secure employment. As a result, qualified individuals can struggle to enter the workforce despite successfully completing their examinations.

Verdell also sees this challenge as an opportunity to strengthen the professional pipeline. She believes expanded access to clinical training, mentorship, and real-world practice could help aspiring phlebotomists become more confident and competent before entering the workforce. Through more structured clinical placements and outreach, potentially including nonprofit initiatives, she sees an opportunity to help bridge the gap between certification and employment.

At the heart of Verdell's work are compassion, integrity, and resilience. She believes healthcare professionals must lead with compassion and genuinely care for the people they serve. Because many patients are nervous about medical procedures and blood draws, she focuses on creating a calm, supportive environment where individuals feel respected and comfortable.

She also believes in treating her business as something meaningful and worth nurturing. Patience, empathy, and professionalism, in her view, matter just as much as technical skill. Her personal philosophy is rooted in the principles she learned from her family and military background: doing the right thing even when no one is watching, always striving to do her best, and adapting and overcoming challenges.

As Verdell Taylor continues growing The Lab Vault and supporting the next generation of phlebotomy professionals, she remains committed to building a healthcare environment centered on clarity, compassion, and preparedness. Her journey demonstrates how discipline, resilience, and a willingness to keep learning can transform a new chapter of life into an opportunity to serve others and build something of lasting value.

Learn More about Verdell Taylor:

Through her Influential Women profile, <https://influentialwomen.com/connect/Verdell-Taylor> or through her website, <https://www.thelabvault.org/>

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