

More Long Island Homeowners Are Replacing Aging Oil Systems with High-Efficiency Heat Pumps, Says Soundview HVAC

One of Suffolk County's Top-Rated HVAC Companies on Long Island Points to Rebates and Lower Operating Costs in Heat Pump Surge

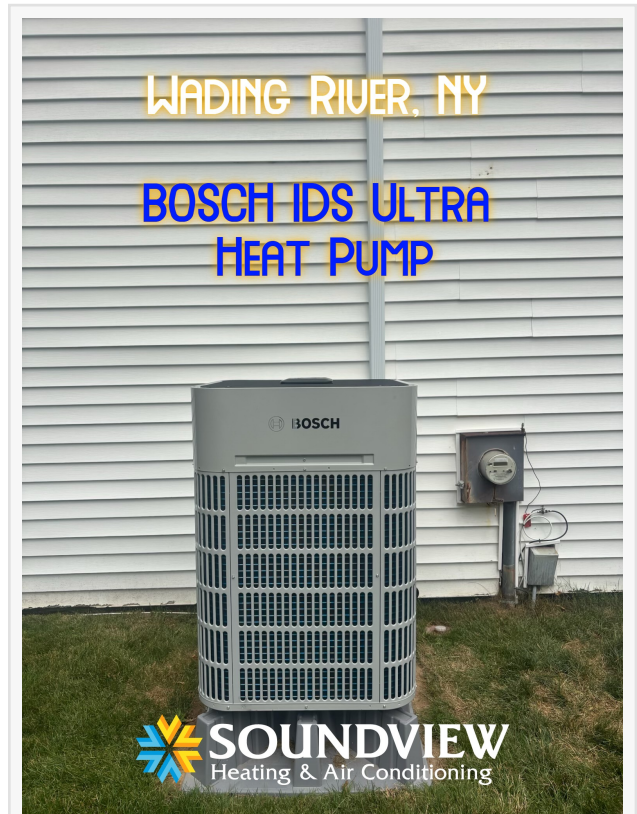
MIDDLE ISLAND, NY, UNITED STATES, August 21, 2026 /EINPresswire.com/ -- [Soundview Heat and Air Conditioning](https://www.SoundviewHeatandAirConditioning.com), one of the best-rated HVAC contractors in Suffolk County, is reporting a sharp increase in demand for heat pump installations on Long Island. The company has received an influx of service requests for homeowners looking to convert from oil-based furnaces to high-efficiency heat pumps.

"We're talking to homeowners who are tired of watching oil prices swing every winter," said John Celentano, one of the owners of Soundview HVAC. "With recent advances in cold-climate HVAC technology, it's now more affordable to install and run a heat pump year-round for heating and cooling than to replace an oil system and an old AC. Families don't need to store fuel or worry about combustion happening in their homes, so it's also a safer option."

HIGH COSTS AND INCONVENIENCE ARE DRIVING HOMEOWNERS AWAY FROM FUEL OIL

Oil heat has long been the default for older Long Island homes, especially in areas without access to natural gas lines. But with volatile delivery prices, the added burden of tank maintenance, and the environmental drawbacks of fuel oil, homeowners have been pushed to consider alternatives.

Cold-climate heat pumps, once seen as impractical for the Northeast region, now perform reliably in even the lowest temperatures during Long Island's winter. They are a realistic



Bosch Heat Pump Installation in Wading River by Soundview HVAC

replacement for older oil furnaces.

DUAL-FUEL HEAT PUMP SYSTEMS ARE A POPULAR MIDDLE GROUND

Soundview Heat and Air Conditioning has found that while demand has increased, not every homeowner is ready to remove their oil system entirely. The company offers dual-fuel systems as a first step for homeowners to ease into electrification.

A [dual-fuel system pairs a heat pump with an existing oil furnace](#). An advanced thermostat and logic controller determine which system to turn on, based on local temperatures. The oil system switches on for the coldest days when electric heating would be less efficient. This approach lowers oil consumption and heating costs while using an oil furnace that may still have years of service life left.



Lennox Heat Pump Installation in Stony Brook by Soundview HVAC

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John Celentano

THE BENEFITS OF HEAT PUMPS FOR LONG ISLAND HOMES

The company has found that a few crucial benefits are most compelling for Long Island homeowners.

- **Lower Overall Costs:** Modern heat pumps are more cost-efficient than older air conditioners in cooling mode, and significantly more efficient than oil furnaces in heating mode.
- **One System for Heating and Cooling:** Heat pumps work

both ways, cooling or heating a home depending on the season.

- **Simplified Maintenance:** A heat pump is an air conditioner with a reverse valve for heating, so the Spring and Fall maintenance steps are nearly identical.
- **Possibility of Dual-Fuel Setups:** The flexibility has convinced many homeowners who would have otherwise stuck to oil heating.

HEAT PUMP REBATES FROM PSEG
LONG ISLAND MAKE THE SWITCH
MORE AFFORDABLE

The NYS Clean Heat Program creates significant savings on heat pump installations. The rebates are a major factor in Long Island households switching to electric heating.

- Most whole-home heat pump installations will qualify for a rebate of \$4,000.
 - Some income-qualified households can receive rebates as high as \$7,500.
- Soundview Heat and Air Conditioning is a Clean Heat Program Participating Contractor. Rebates are applied directly as discounts on the installation. The company works with homeowners to identify available rebates.



**Think You Can't Afford
a New HVAC System?
Think Again!**

SOUNDVIEW
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ABOUT SOUNDVIEW HEATING AND AIR CONDITIONING CORP.

Soundview Heat and Air Conditioning Corp. is a full-service HVAC Contractor serving all of Suffolk County. It offers HVAC installation, maintenance, and 24/7 repairs. The business was formed in 2000 and has operated continuously for over 26 years. Rated 4.9 stars from over [1,200 Google reviews](#), it is one of Long Island's top-rated HVAC companies.

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