

# Influential Women Recognizes Jami Grant For Strategic Leadership In Hospitality And Meetings & Events

CALDWELL, NJ, UNITED STATES, August 21, 2026 /EINPresswire.com/ -- Sourcing Manager Brings More Than 20 Years of Industry Experience, Contract Management Expertise, and a Service-Focused Approach to Supporting Global Clients

Caldwell, New Jersey — Jami Grant is a seasoned strategic manager with more than 20 years of experience in the hospitality industry, specializing in meetings and event management. Currently serving as a Sourcing Manager at BCD Meetings & Events, she has built a reputation for service-focused leadership, attention to detail, and the ability to manage high-volume workloads in fast-paced environments.

Throughout her career, Jami has supported Fortune 500 clients, particularly within the pharmaceutical and financial sectors, combining operational precision with strategic thinking to deliver successful programs. Her expertise spans sourcing, contract management, supplier negotiations, risk mitigation, and client relationship management, allowing her to navigate complex event requirements while keeping business objectives at the forefront.



Jami's experience includes working closely with major hotel brands such as Marriott, Hyatt, and Hilton to negotiate favorable agreements and establish supplier partnerships that generate meaningful value for clients. Her ability to serve as a liaison between clients and vendors helps ensure that program goals are achieved while maintaining compliance with applicable industry requirements and contractual obligations.

Prior to her current role, Jami held key positions with organizations including Maritz Global Events, CWT, and American Express Global Business Travel. Across these roles, she managed complex programs, supported global clients, fostered long-term relationships, and developed a

deep understanding of the operational and strategic demands associated with meetings and events.

Her career path, however, was not originally centered on hospitality. After earning her degree in communications from William Paterson University of New Jersey, Jami initially pursued a path toward education. Through networking and hands-on experiences, she discovered an interest in event sourcing and recognized an opportunity to combine communication, organization, relationship-building, and problem-solving in a dynamic professional environment.

That discovery ultimately led her into a career that has continued to evolve for more than two decades.

Today, Jami approaches her work with the perspective that successful event management requires far more than simply coordinating logistics. It requires understanding the client, anticipating potential challenges, communicating effectively with stakeholders, and creating partnerships that support long-term success.

Her strategic approach to contract management has been an especially important part of her professional expertise. Through careful negotiation, interpretation, and risk mitigation, she has consistently worked to drive cost savings while ensuring that agreements align with client needs. Her work requires balancing multiple priorities while maintaining accuracy and attention to detail—qualities that have become defining characteristics of her leadership style.

Jami attributes much of her professional success to the mentors and managers who have guided her throughout her career. She considers herself fortunate to have worked with truly wonderful leaders whose advice and support helped her navigate the complexities of the industry.

Not every professional experience has been equally positive, however. When faced with less constructive management experiences, Jami learned to seek guidance from the mentors who were supportive, insightful, and willing to help her find a path forward.

Having reliable people to turn to and learn from has been crucial to Jami's growth. She remains grateful for the opportunity to benefit from the wisdom of those who invested in her development, while also recognizing that difficult experiences can provide valuable lessons.

These experiences have helped shape the way Jami approaches her own professional relationships. She understands the importance of creating an environment where people feel comfortable asking questions, seeking guidance, and sharing concerns.

One of the most valuable pieces of career advice Jami has received is to be comfortable and confident speaking up when it matters.

For Jami, asking questions is not a sign that someone lacks knowledge or confidence. Instead,

she believes questions can be the starting point for better understanding, stronger communication, and innovative solutions. If something does not sit right with her or she gets that familiar feeling in her gut, she does not ignore it. She asks, clarifies, and seeks to understand.

Jami also believes professionals should trust their expertise and knowledge of their field. When something feels off, she encourages people to voice their concerns—not in an accusatory manner, but with curiosity and a willingness to learn.

Sometimes, simply saying, “I don’t get this,” can open the door to a conversation that produces a better solution or a fresh approach.

The same philosophy applies when it comes to asking for help. Jami believes that reaching out to a team when someone is overwhelmed or uncertain is a sign of strength rather than weakness. Asking whether someone has the bandwidth to help with a task promotes collaboration, strengthens teams, and helps prevent individuals from carrying unnecessary burdens alone.

For Jami, effective leadership is not about having every answer. It is about knowing when to ask the right questions and creating an environment where others can contribute their knowledge and expertise.

Outside of her professional responsibilities, Jami values taking time to recharge and maintain balance. Dancing has always been an important part of her life. She grew up taking classes in the city and performing when she was younger, and her love of movement continues today through working out whenever her schedule allows.

Reading is another passion, although Jami admits that streaming services can sometimes win the battle for her attention. She recognizes the importance of stepping away from the television and returning to a good book, just as she did when she was younger.

Jami also enjoys spending time with her dog and simply taking moments for herself. For her, self-care is not about stepping away from responsibilities; it is about creating the space necessary to recharge and return to work, friends, and family with renewed energy. Her approach reflects a broader belief that professional achievement and personal well-being should complement one another.

Guided by a personal philosophy of choosing courage over comfort, Jami Grant continues to build on more than two decades of experience in hospitality, meetings, and events. Through strategic sourcing, thoughtful contract management, relationship-building, and a commitment to speaking up when it matters, she continues to help clients achieve their goals while contributing to stronger professional relationships and more effectively executed programs.

Her career demonstrates how adaptability, curiosity, mentorship, and the willingness to ask

questions can create a lasting professional foundation—and how choosing courage over comfort can open the door to continued growth.

Learn More about Jami Grant:

Through her Influential Women profile, <https://influentialwomen.com/connect/Jami-Grant>

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