

NAREB ANNOUNCES PRESTIGIOUS WINNERS OF THE TOP 100 BLACKS IN REAL ESTATE AWARDS

NAREB Top 100 Awards recognize the excellence of Black real estate professionals and their powerful impact on Black communities across the country



WASHINGTON, DC, UNITED STATES, August 21, 2026

/EINPresswire.com/ -- The [National Association of Real Estate Brokers](#) (NAREB) announced the winners of its [Top 100](#) Black real estate professionals at the elegant NAREB® Top 100 Realist Royale, a Celebration of Black Excellence in the Real Estate Industry. Held on Tuesday, July 28, the event was a glamorous evening of celebration and recognition, honoring awardees who collectively produced more than \$5.7 billion in transactions in 2025 for their excellence in real estate and development sales.

“

When our awardees produce more than \$5.7 billion in transactions, they are doing far more than closing deals,. They are opening doors, strengthening neighborhoods..”

C. Renee Wilson

Among these achievers were individual brokers and agents, teams, residential brokerages, commercial brokerages, and developers whose combined production surpassed \$5.7 billion in value throughout 2025. The honorees represent the crème de la crème of African American real estate professionals nationwide.

"As the premier network of Black real estate professionals, recognizing the success of Blacks in the real estate industry is one of the most important activities we do as an association," said NAREB President Ashley Thomas III. "We are extremely proud of the accomplishments of our Top

100 awardees. Their achievements reflect the talent, dedication, and determination that Black real estate professionals bring to this industry every day. They embody our unrelenting pursuit of 'Democracy in Housing,' and their work is helping build wealth and opportunity in communities across the country."

Thomas added that this year's results are a testament to what Black professionals can achieve when given the platform and recognition they deserve.

"Surpassing \$5.7 billion in transactions is a powerful milestone — and it sends a message," he said. "It tells the entire industry that Black real estate professionals are a force to be reckoned with, and NAREB will continue to ensure their excellence is seen, celebrated, and rewarded."

The Top 10 individual leaders were:

1. Tracy Goins – Keller Williams Preferred Properties (\$32,604,975)
2. Keith James – Keller Williams Capital Properties (\$31,629,285)
3. Rashidah Martin – Keller Williams Preferred Properties (\$27,013,478)
4. Steve White – John L. Scott (\$25,000,000)
5. Monique Slater – Keller Williams Heritage Realty (\$24,289,216)
6. Curt Anderson – Century 21 Judge Fite Company (\$20,993,112)
7. Eric Allen – Chess Real Estate Services (\$20,906,200)
8. Darrell Skillman – Redfin (\$20,415,000)
9. Dr. Zakk Varughese – HomesRX (\$20,176,637)
10. Johnny DeBrito – LIV Sotheby's International Realty (\$18,484,650)

For the complete list, visit

<https://narebtop100.com>

Top Teams Leaders

- Claudienne Hibbert-Smith – eXp Realty (\$287,600,275)
- Terri Marie Gleaton – eXp Realty (\$262,160,789)
- Keith James – Keller Williams Capital Properties (\$106,834,003)
- Karen C. Johnson – eXp Realty LLC (\$85,331,778)
- Bilal Shareef – ARC Partners Global / eXp Realty (\$80,385,853)
- Lorenzo Murray – HUNT Real Estate, ERA (\$20,658,806)
- Gary Williams – Berkshire Hathaway HomeServices – Chester & Christiana Offices (\$16,794,732)



NAREB President Ashley Thomas III



Terri Marie Gleaton receives her award.

- Aderemi Adigun – Real Broker, LLC (\$11,300,000)
- Larry Bray Taurus Parker – Redbird Realty (\$11,082,422)
- Robert Lewis Jr. – eXp Realty (\$9,213,071)
- Melissa Hackenberg – Hackenberg Realty Group (\$7,600,000)

Top Brokerage Leaders

- Kymber Lovett-Menkiti – Keller Williams Capital Properties (\$2,087,767,781)
- Emerick Peace – Keller Williams Preferred Properties (\$769,346,505)
- Jeffrey & John Finn – United Real Estate Richmond (\$250,000,000)
- Jeremy Norman – Norlux Realty LLC (\$217,293,938)
- Michael Davis – Brooks & Davis Real Estate Firm (\$47,704,282)
- Korry Garrett – CENTURY 21 Sandstone Real Estate Group (\$40,628,691)
- Kalani Hooker – Berkshire Hathaway HomeServices A Action Realtors (\$38,836,303)
- Danielle Andrews – Realty ONE Group Next Generation (\$31,867,081)
- Chenné Feaster – Changing Lives Forever Home Solutions (\$28,966,017)
- Travis Brooks – Brooks Realty Group LLC (\$21,849,625)
- Melissa Hackenberg – Hackenberg Realty Group (\$16,211,780)
- Delicia Lacy – New Growth Realty (\$11,000,000)

Top Developer Leaders

- Tya Kennedy – TLK Housing (\$300,000,000)
- Robbie Wilson – Diceman Real Estate Development LLC (\$16,200,000)
- Courtney Johnson-Rose – GEJ Development, Inc. (\$12,000,000)
- Andre Beraud – YesToRealEstate (\$10,000,000)
- Leslie Smith – Property Quest, LLC (\$7,500,000)
- Keisha Walker – L & D Custom Homes (\$5,675,750)
- Christopher Daniels – SMRT Capital (\$2,500,000)
- Wallisa Cobb – CHI Group LLC (\$1,907,000)
- Quinton Green – Destined For Greatness Planning and Development (\$650,000)
- Dion Walker-Duncan – Wal-Dun Developments LLC (\$200,000)

Top Commercial Leaders

- Kevin Riles – Kevin Riles Commercial (\$35,000,000)
- Darryl Matthews – The Matthews Group at Keller Williams Grand Rapids East (\$13,400,000)



Dionne Cuello, SVP, Citi Community Engagement & Innovation and Business Development Manager

"These awards recognize the excellence of Black real estate professionals and their profound impact on Black communities across the country," said C. Renee Wilson, NAREB's executive director, who has championed the Top 100 awards. "We are proud of every honoree. Their dedication and commitment are helping to increase Black homeownership and help consumers build generational wealth, inspiring others throughout the industry. The prestige of the Top 100 Awards continues to grow each year, and it puts a well-deserved spotlight on the men and women who are transforming lives, one transaction at a time."

Wilson added that the caliber of this year's honorees underscores the quality of service Black real estate professionals provide. "When our awardees produce more than \$5.7 billion in transactions, they are doing far more than closing deals," she said. "They are opening doors, strengthening neighborhoods, and demonstrating to the nation that Black excellence in real estate is real, powerful, and here to stay."

Wilson also expressed heartfelt gratitude to the corporate partners and supporters whose contributions made the Realist Royale possible. Specifically, she cited Dionne Cuello, SVP Community Engagement & Innovation and Business Development Manager for Citi, which was the Title Sponsor of the program.

"We couldn't do this without the generous support of our corporate partners," Wilson said. "Their commitment to this program helps us celebrate these remarkable professionals and elevate their achievements before the entire industry."

ABOUT THE NATIONAL ASSOCIATION OF REAL ESTATE BROKERS

NAREB was formed in 1947 to secure equal housing opportunities regardless of race, creed, or color. NAREB has advocated for legislation and supported or instigated legal challenges that ensure fair housing, sustainable homeownership, and access to credit for Black Americans. Simultaneously, NAREB advocates for and promotes access to business opportunities for Black real estate professionals across all real estate disciplines. From the past to the present, NAREB remains an association proud of its history, dedicated to its chosen struggle, and unrelenting in its pursuit of the REALTIST®'s mission- and vision-embedded goal, "Democracy in Housing."

Michael K. Frisby
Frisby & Associates
+1 202-625-4328
[email us here](#)

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