

# Surveil Named Finalist for CRN UK Channel Awards 2026 Vendor Innovation Award for Surveil Navigator

*The Microsoft channel is catching up to revenue intelligence. Surveil calls it Navigator.*

LONDON, UNITED KINGDOM, August 25, 2026 /EINPresswire.com/ -- Surveil, a FinOps Certified Platform for financial intelligence across AI, cloud, and SaaS, has been named a finalist for the

[Vendor Innovation Award at the CRN UK Channel Awards 2026](#) for Surveil Navigator, the revenue intelligence layer for Microsoft partners.

“

Our Microsoft depth gives us the fuel to keep pushing Surveil Navigator innovation further while the rest of the market has barely scratched the surface.”

*Peter Turpin, CEO at Surveil*

Every Microsoft partner has someone who knows the customer: an account manager, a CSM, a relationship built over years. What most partners still lack is a 360-degree view across the entire book of business, with the ability to identify, model, and monetize those relationships at scale rather than one deal or one renewal at a time.

That gap is where revenue quietly leaks, margin erodes, and Microsoft incentive value gets left on the table. Surveil Navigator was built to close it.

And this is not a pilot. Partners using Navigator collectively manage more than \$4.5 billion in Microsoft investment, applying Surveil intelligence to uncover revenue their existing systems could not see, protect margin before it disappears, capture Microsoft incentive value, and accelerate commercial execution across their customer portfolios.

Navigator exists to make that unacceptable. Built around find, model, and monetize, Navigator does more than report on the past. It identifies where opportunity exists right now, puts a number on what it is worth, and gives partner sales teams a reason to act before a competitor does. Fragmented data becomes commercial intelligence: where revenue is hiding, where value is leaking, and where to act next.

“Navigator has been in market for five years, built on more than three decades of Surveil innovation in the Microsoft ecosystem,” said Peter Turpin, CEO of Surveil. “That is a difficult gap to close. Our Microsoft depth gives us the fuel to keep pushing Navigator innovation further

while the rest of the market has barely scratched the surface.”

That depth is what keeps Navigator advancing. As Microsoft expands across cloud, licensing, Copilot, and AI, Surveil keeps extending that intelligence, so partners can build new services, strengthen customer relationships, create their next advantage, and drive profitable growth.

The CRN Vendor Innovation Award recognizes innovation that enables UK channel partners to build profitable businesses and deliver differentiated value to customers. Surveil is one of 12 companies shortlisted for the 2026 award, alongside Horizon3.ai, NetApp, NTA Ltd, Plan.com, Rydal Wholesale, Qualcomm (Snapdragon), Strategic Imperatives' Fibre Café, Tollring, Vertiv, Voiceflex, and WD.

The winner will be announced at the CRN UK Channel Awards on November 12, 2026, at Battersea Evolution in London.

For more information about Surveil Navigator, visit <https://surveil.co/surveil-navigator/>.

#### About Surveil

Surveil is a FinOps Certified Platform built for enterprise scale across Microsoft, AWS, multi-cloud, SaaS, and AI environments. By unifying financial and operational intelligence, Surveil transforms fragmented reporting into continuous financial control. Purpose-built for speed, scalability, and precision, Surveil delivers intelligent allocation, forecasting, optimization, governance, and AI financial accountability capabilities that help organizations improve operational efficiency, strengthen financial control, and make smarter technology investment decisions. Trusted by global enterprises and channel partners, Surveil empowers FinOps, IT, finance, engineering, and AI operations teams with the business context needed to manage modern cloud, SaaS, and AI economics. For CSPs, MSPs, LSPs, and GSIs, Surveil Navigator extends that intelligence across managed customer environments to identify commercial opportunities, protect margin, capture Microsoft incentives, and accelerate growth. The company is ISO 27001, ISO 42001, ISO 27701, and SOC 2 Type II certified, with operations across North America, the UK, EMEA, and APAC. For more information, visit <https://surveil.co/>.

AmyKelly Petruzzella

ITEXACT Limited (Surveil Inc.)

+ +1 9802886217

[email us here](#)

---

This press release can be viewed online at: <https://www.einpresswire.com/article/936616491>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

