

From Quarry to Masterpiece: SONGJIA's Integrated Mine-to-Project Edge & Global Compliance

Building a sustainable natural stone supply system with global compliance standards

CALIFORNIA, CA, UNITED STATES, August 25, 2026 /EINPresswire.com/ -- XIAMEN, China — As global demand for natural stone continues to rise, Xiamen Songjia Trading Co., Ltd. (SONGJIA) is positioning itself as a vertically integrated natural stone supplier with control over quarrying, processing, and project delivery. The company operates three self-owned quarry sites for G623, Langtaosha, and Shanhu Hong granite, two stone processing factories, and one metal door and window factory, giving it a mine-to-project capability that remains relatively uncommon among Chinese stone exporters.



Logo for Xiamen Songjia Trading Co., Ltd

SONGJIA, established in 2010 and headquartered in Xiamen, Fujian Province, supplies granite, marble, limestone, travertine, and onyx to international importers, contractors, fabricators, and designers. According to company data, SONGJIA consumes 18,000 cubic meters of raw blocks annually and operates 20,000 square meters of factory space. The company reports 100% export orientation, with main markets in the EU, USA, and Middle East, and an annual output of 150 containers of monuments and 200 containers of building materials.

Industry Context: Scale and Sourcing Matter in Natural Stone

The global natural stone market was valued at USD 10.2 billion in 2024 and is projected to reach USD 14.11 billion by 2030, according to Grand View Research. Granite led the market in 2024 with a 39.6% revenue share. China remains a key supplier: its export value for building stone reached approximately USD 3.64 billion in 2024, with South Korea, the US, and Japan as top

partners, according to OEC.

Fujian Province, where Xiamen is located, accounts for approximately 64.3% of China's total granite exports as of 2024 data. In this highly fragmented export landscape, the ability to control raw material supply and maintain consistent processing quality is increasingly cited as a differentiator by buyers evaluating suppliers for large-scale construction projects.

SONGJIA's Integrated Model: From Raw Blocks to Finished Stone

SONGJIA's integrated chain begins at its three self-owned quarry sites. The company's granite resources include G623, Langtaosha, and Shanhu Hong, while its processing base includes two stone factories and one metal door and window factory. The company states that this vertical structure ensures consistency in color, texture, and thickness across batches, as well as traceability from raw block to finished product.

The company's production capacity is supported by 20,000 square meters of factory space and an annual block consumption of 18,000 cubic meters. SONGJIA also employs a technical team of three engineers, according to company records, focusing on design-to-production coordination.

This model differs from that of trading-only intermediaries: SONGJIA describes itself not as a single-factory manufacturer but as a stone solution supplier that coordinates design, procurement, processing, quality control, and international logistics.

Product Range and Custom Manufacturing Capability

SONGJIA supplies more than 200 stone varieties sourced from quarries across China. Its product portfolio includes granite slabs, granite tiles, kitchen countertops, marble slabs, tiles, wall cladding, limestone, travertine, onyx, quartzite, paving stones, stone tables, and carved marble products.

The company's luxury stone offerings include Bulgari Purple marble, Arctic Green marble, and Panda White, along with Taj Mahal Quartzite and a range of onyx products such as Snow White Onyx. Additional applications include marble bathtubs, marble sinks, vanity tops, staircases, and custom memorial products.

One notable capability is SONGJIA's design-to-production integration. The company says its technical team can convert client concept sketches, architectural drawings, or BIM models into accurate shop drawings and CNC files. This is intended to support both standard slab production and complex custom work such as carved decorative pieces or bespoke marble furniture.

Material Specifications at a Glance

SONGJIA's material data confirms typical industry parameters for natural stone. The company's marble products have a Mohs hardness of 3.0–5.0, water absorption of 0.1%–0.5%, and density of 2,600–2,850 kg/m³, with finished options ranging from polished to honed, acid-washed, leathered, or antiqued. Limestone, travertine, and onyx are also offered in standard slab sizes of

2400up × 1200up mm or custom dimensions, with thickness options from 16mm to 20mm and custom thickness available on request.

These specifications support use cases including wall cladding, flooring, façades, countertops, bathroom vanities, paving, and landscaping. For onyx, SONGJIA highlights light transmittance of 20%–65%, making it suitable for backlit feature walls and luxury interior panels, with Grade A sealing recommended for anti-fouling and acid resistance.

Global Compliance and Third-Party Certifications

Compliance is a critical factor for stone buyers shipping into regulated markets. SONGJIA's core products hold SGS Verification of Conformity certificates, with G654 certified in 2016, G684 certified in 2012, and G603 certified in 2011. These certificates confirm that the materials meet safety and durability standards for the European and US markets, covering parameters such as radioactivity, mechanical strength, and dimensional accuracy. The company also states it follows ISO 9001 quality management principles.

For importers and contractors, SGS CE certificates serve as documentation supporting customs clearance and providing an auditable baseline for product quality. This is particularly relevant for projects requiring traceable compliance evidence across multiple shipments.

Market Position and Verification

SONGJIA is listed as a verified manufacturer and quarry owner of granite (G603, G654, G664) and paving stones on StoneContact, a B2B stone industry platform. The company has also been recognized as a Verified Elite Supplier on the platform, serving international hotel chains, high-end residential projects, and commercial buildings.

Public industry data identifies major global natural stone players as Cosentino S.A., Polycor Inc., and China's Xishi Stone Group. SONGJIA occupies a different segment: rather than competing on global brand scale, the company focuses on integrated production, custom capabilities, and service reliability for importers and design firms seeking a single accountable partner.

Why the Integrated Model Matters to Buyers

For importers, contractors, and designers, the practical consequences of SONGJIA's integrated model are threefold. First, quarry ownership reduces the risk of unpredictable raw material supply and price fluctuation associated with spot-market block purchases. Second, in-house processing allows for earlier quality intervention, which is important for matching color, texture, and dimensional consistency across multiple containers. Third, design-to-production coordination shortens the translation time between architectural intent and manufacturable shop drawings.

The company's capability set also extends to handling mixed product loads: a single order can combine granite slabs and tiles for flooring, quartzite slabs for countertops, and carved marble elements for decorative features. This reduces the coordination burden for buyers who would

otherwise need to manage multiple factories or trading agents.

Limitations and Decision Considerations

Buyers evaluating SONGJIA should consider that the renewable SGS certificates cover specific granite types (G654, G684, G603) rather than the entire product portfolio. For materials not covered by these certificates, buyers should request project-specific documentation such as radioactivity test reports or CE declarations where required by local regulations.

Custom thickness options, such as 30mm onyx or travertine, are available upon request but may affect lead time and pricing. Similarly, high-end applications such as backlit onyx panels or marble bathtubs require early design coordination to ensure achievable machining tolerance and proper reinforcement or sealing treatment. As with all natural stone, color and veining variation should be expected across blocks, and buyers typically rely on sample approval, slab photos, and pre-shipment inspection to manage this risk.

Export Track Record and Delivery Scope

SONGJIA reports an annual output of 150 containers of monuments and 200 containers of building materials, with 100% of production exported. The company's main markets are the EU, USA, and Middle East, with additional shipments to Asia and Africa. This export mix has required the company to maintain packaging standards and documentation processes aligned with long-distance ocean freight and destination-country customs inspections.

For project buyers, the company's stated service process covers design coordination, production management, quality inspection, packaging, and international shipping. SONGJIA also provides direct contact channels for new customers through its Xiamen office, including email and WhatsApp.

Outlook: Positioning Beyond the Single-Factory Model

As the natural stone market grows and buyers increasingly seek traceability and accountability, vertically integrated suppliers with documented compliance and multi-product capabilities are likely to maintain an advantage. SONGJIA's combination of self-owned quarries, in-house processing, SGS-certified granite products, and design-to-manufacturing support supports a position as a stone project solution supplier rather than a purely transactional manufacturer.

The company's stated focus on long-term cooperation with international importers, design studios, and contractors aligns with current procurement trends emphasizing supply chain reliability, quality consistency, and documented compliance.

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