

Vodafone Business partners with Tech Mahindra to accelerate digital transformation for UK organisations

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- Vodafone Business announces partnership with Tech Mahindra to help UK organisations accelerate digital transformation and adopt emerging technologies.
- The partnership combines Vodafone Business' enterprise and digital infrastructure with Tech Mahindra's AI-led transformation, integration, engineering and managed services expertise.
- Together, both organisations will develop industry-led propositions using AI, automation, private 5G, IoT, cloud and data to modernise operations, build resilience and unlock new business models.
- The agreement supports Vodafone Business' broader strategy to build a specialist partner ecosystem, giving customers access to the expertise needed at every stage of transformation.

Vodafone Business, the enterprise arm of VodafoneThree, has announced a partnership with Tech Mahindra (NSE: TECHM), a leading global provider of technology consulting and digital solutions to enterprises across industries, reinforcing its commitment to helping organisations across the UK accelerate digital transformation and realise the benefits of emerging technologies.



Building on VodafoneThree's £11bn investment to create the UK's best network for business - and provide organisations with the secure, resilient and scalable digital foundations they need to modernise and grow - the agreement establishes a structured model for executive engagement, co-innovation and go-to-market collaboration. It will enable both organisations to identify and develop opportunities where their complementary capabilities can help customers simplify operations, modernise technology environments and deliver measurable business outcomes.

By combining Vodafone Business' enterprise and digital infrastructure capabilities with Tech Mahindra's expertise in AI-led technology transformation, systems integration, digital engineering and managed services, the two organisations will develop industry-led propositions for UK customers. The collaboration will leverage AI, automation, private 5G, IoT, cloud and data to modernise operations, strengthen resilience, accelerate digital adoption and unlock new business models.

Tech Mahindra has a strong UK presence, combining local market expertise with global capabilities in AI, digital engineering, cloud and data. Guided by its "AI Delivered Right" strategy, Tech Mahindra helps organisations move AI from experimentation to enterprise-scale adoption and measurable outcomes. Through this partnership with Vodafone Business, both organisations will combine their strengths to help UK businesses modernise operations, strengthen resilience and accelerate AI-led growth.

The agreement supports Vodafone Business' broader strategy to build a strong ecosystem of specialist partners, giving customers access to the expertise and capabilities they need at each stage of their digital transformation. By bringing together enterprise services, digital infrastructure and technology expertise, Vodafone Business is helping organisations adapt to changing market demands, improve operational performance and drive sustainable growth.

Nick Gliddon, Business Director, VodafoneThree, commented: "This partnership with Tech Mahindra brings together the capabilities organisations need to move faster in a complex digital landscape. By combining Vodafone Business' connectivity, technology and security expertise with Tech Mahindra's specialist transformation capabilities, we're strengthening our partner ecosystem and giving customers access to integrated solutions across cloud, AI, cyber security and digital transformation - helping them cut through complexity, build resilience and become more agile, competitive and future-ready."

Harshul Asnani, President and Head of Europe Business, Tech Mahindra, said: "Tech Mahindra has a deep heritage in telecommunications and extensive experience helping enterprises modernise complex technology and operating environments. This framework with Vodafone Business brings together our complementary strengths to help UK organisations accelerate AI-led transformation. By combining AI, automation, digital engineering and industry expertise, we will help enterprises modernise networks and operations, build resilient digital ecosystems and unlock measurable business outcomes at scale."

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