

HyperSphere Technologies Names Matthew Bell Vice President of Strategic Accounts

Longtime advisor and 25-year enterprise sales veteran joins full-time to accelerate strategic customer growth as company expands its commercial business

ATLANTA, GA, UNITED STATES, August 27, 2026 /EINPresswire.com/ -- HyperSphere Technologies, the category creator in Data Neutralization, today announced that Matthew Bell

has joined the company as Vice President of Strategic Accounts. In his new role, Bell will focus on developing and expanding HyperSphere's most strategic enterprise and public-sector customer relationships as the company accelerates commercial adoption of its technology. Having served on HyperSphere's advisory board since 2020, Bell now moves into a full-time operating role at a pivotal moment for the company, as HyperSphere DNA™ (Data Neutralization Appliance) for AWS gains momentum in AWS Marketplace and the company expands into new markets and verticals.

"After working with HyperSphere for several years now, what has stood out was the team's ability to execute," said Bell. "They didn't just talk about a hard problem; they built something that actually solves it. I'm looking forward to bringing that same focus to our strategic customers: staying close to them, being someone this team and our partners can depend on, and helping HyperSphere deliver the kind of results this technology deserves."

Bell brings more than 25 years of enterprise sales and go-to-market experience across the cybersecurity, storage, and infrastructure industries. He joins HyperSphere from SentinelOne, where he served as Enterprise Sales Executive. His prior roles include: VP, Alliances & National Partner Manager at ExtraHop; VP Sales, Global AI and Analytics at Alvaria; Sales Director at INFINIDAT; and Account Executive positions at such companies as Veritas Technologies, Guidance Software, Hitachi Data Systems, Computer Associates, and EMC. Bell holds a Bachelor of Science in Marketing/Management from the University of North Alabama and completed leadership training at Northwestern University's Kellogg School of Management.

"I've worked with Matt Bell across multiple companies over the years, and he is one of the most



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HyperSphere Technologies Logo

successful and influential enterprise sales leaders I know,” said James DeCesare, CEO and Founder of HyperSphere Technologies. “Matt understands how to build trusted relationships with complex enterprise customers and turn transformational technology into meaningful business outcomes. Bringing him into HyperSphere full-time gives us tremendous additional firepower as we expand our strategic accounts and accelerate commercial adoption.”

HyperSphere recently announced the availability of HyperSphere DNA for AWS in AWS Marketplace. The launch marked the company’s emergence from commercial stealth, bringing groundbreaking technology previously deployed in military and defense environments to enterprise customers worldwide. Delivering protection that outlasts a breach, HyperSphere DNA for AWS makes data exfiltrated from any S3-compatible object storage useless to attackers. The software is free to use for 30 days. [View the HyperSphere DNA for AWS listing](#) in AWS Marketplace.

About HyperSphere Technologies

HyperSphere makes stolen data worthless. Using a patented data protection technique that is stronger than traditional approaches, HyperSphere DNA™ (Data Neutralization Appliance) significantly reduces the risk of exposure if data is exfiltrated from storage, whether by humans or machines. Pioneering Data Neutralization for the post-quantum era, HyperSphere is on a mission to end the trillion-dollar breach economy and help organizations operate securely in an increasingly complex threat landscape. Learn more at www.hyperspheretech.com.

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