

Accops Teams Up with Lithe SD to Strengthen Secure Digital Workspace Delivery Across IOC and ROA

Strategic partnership to accelerate secure, scalable digital workspace adoption across the Indian Ocean Commission and Rest of Africa.

PUNE, MAHARASHTRA, INDIA, August 27, 2026 /EINPresswire.com/ -- [Accops](#) Systems Private Limited ("Accops"), a Reliance Jio company and a leading innovator in secure digital workspaces, Zero Trust access, VDI, and identity solutions, has entered into a strategic distribution agreement with Lithe Solutions Distributor Ltd ("[Lithe SD](#)"), a premier value-added technology distributor with a growing presence across Indian Ocean Countries (IOC) and the Rest of Africa (ROA)

The partnership gives Accops a direct channel into new markets across the region, built on Lithe SD's distribution network, local market knowledge, and partner-first approach. Together, the two companies plan to drive channel-led growth and bring a more unified, modern approach to secure workspace transformation.

Enterprises across these markets are under growing pressure to modernize IT infrastructure, as cyber threats increase and digital transformation accelerates. Accops meets that demand with a full suite of solutions, spanning Zero Trust-based application access,



application and desktop virtualization, multi-factor authentication, Thin Client OS, and enterprise browser capabilities, purpose-built for modern, resilient business operations.

This is more than a typical channel partnership. It is designed to create a high-impact regional ecosystem that enables partners to lead with innovation, deliver differentiated value, and address the growing demand for secure, scalable, and simplified digital workspace solutions, backed by Lithe SD's value-added solutions distribution model and hands-on service.

Headquartered in India, Accops already serves over 1,000 customers globally. With Lithe SD on board, Accops is now positioned to build on that momentum in the region, giving regional partners a stronger foundation to meet enterprise security priorities.

Through this partnership, Accops and Lithe SD are focused on helping organizations tackle a set of core operational needs:

- Deliver secure, seamless access to applications and desktops from anywhere, on any device

- Modernize legacy VDI deployments with scalable and cost-efficient alternatives

- Enable secure collaboration with third-party vendors, contractors, and extended workforce ecosystems

- Support distributed enterprises with centralized control and visibility

- Enforce identity-driven, context-aware access aligned with Zero Trust principles

- Simplify management of complex, distributed end-user environments

As organizations globally move toward Zero Trust architectures and hybrid work models, Accops is redefining how secure access and digital workspaces are delivered, shifting from siloed point solutions to a unified, platform-driven approach.

Its VDI and application virtualization capabilities enable enterprises to securely deliver desktops and applications at scale while maintaining performance, compliance, and control. The Thin Client OS extends this vision to endpoints, transforming existing hardware into secure, centrally managed environments.

Accops HyID provides a robust identity foundation with multi-factor authentication, biometrics, contextual access controls, and single sign-on, ensuring secure and seamless authentication across enterprise ecosystems, while Accops HySecure delivers a high-performance secure access gateway purpose-built for hybrid and Zero Trust environments.

Executive Quotes

Vijender Yadav, CEO & Co-founder, Accops Systems Private Limited, said:

"Our goal is to make security and workspace access simple for the modern workforce, wherever that workforce is based. Lithe SD brings a strong value-added solutions distribution model and an enablement framework built for this region, and together we're equipping partners to deliver

Zero Trust access, VDI, application virtualisation, Thin Client OS, and enterprise authentication to customers across IOC and ROA"

Tushir Malik, VP – Global Alliances, Accops Systems Private Limited, said:

"Our Africa strategy is built around partnerships. We believe the next phase of digital transformation across the continent will require secure access to applications and data to become an integral part of the digital workplace—not an additional layer added later. Lithe SD has the market understanding and partner relationships to make this vision relevant locally. Together, we can give African organisations access to a secure digital workspace platform that is flexible enough for their current environment and scalable for where they are going."

Tapan Gohel, Sr. Channel Sales Leader – EMEA, Accops Systems Private Limited, Said:

"Our collaboration with Lithe SD marks a significant milestone in Accops' Indian Ocean & Rest of Africa growth strategy. By combining Lithe SD's strong channel reach with Accops' secure digital workspace solutions, we are empowering partners and organisations across Africa to embrace a secure, compliant, and productive digital future"

Ameer Kamani, CEO, Lithe SD, said:

"IT environments across our markets are getting more complex by the day, with hybrid work, cloud adoption, digital transformation and rising security demands all playing a part. Digital workspace and Zero Trust solutions aren't optional anymore, they're operational necessities. Partnering with Accops means our channel partners get real technical enablement, pre and post sales support, and the go-to-market resources they need to deliver on that."

About Accops Systems Private Limited

Accops provides secure and instant remote access to business applications, desktops, and enterprise workspaces from any device and network. Its suite of workspace virtualization, secure access gateway, identity management, and Thin Client OS is designed to help organizations consolidate distributed end-user application infrastructure, improve network security, and reduce IT operational complexity. Founded in October 2012, Accops is headquartered in Pune, India.

For more information, visit www.accops.com

About Lithe SD

Lithe Solutions Distributor Ltd (Lithe SD) is a value-added solutions distributor founded in 2014 and headquartered in Mauritius, with regional offices in Nairobi, Kenya. It serves customers in over 25 countries across the IOC and ROA, working with an extensive network of vendors and channel partners consisting of System Integrators, Solution Providers, MSPs, MSSPs, Telecoms and Datacentres delivering next gen enterprise technology solutions across infrastructure,

private cloud, cybersecurity, observability, compliance, data protection, telecoms, Artificial Intelligence and professional services. Through its LithePROTECT™ partner program, Lithe SD offers vendor-independent deal registration, technical enablement, and dedicated channel support to help its partners grow.

We differentiate ourselves from traditional distributors, as we work closely with our partners throughout the sales, design, implementation, and support lifecycle to ensure successful customer outcomes

For more information, visit www.lithesd.com

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