

IntraTEM Promotes Alex Dukhovny to Chief Revenue Officer to Lead Next Stage of Growth

After nearly 12 years with IntraTEM, Dukhovny will lead revenue strategy and growth as the technology expense management company enters its next chapter.

LOS ANGELES, CA, UNITED STATES, August 28, 2026 /EINPresswire.com/ -- Longtime [IntraTEM](#) leader, [Alex Dukhovny](#), will oversee revenue strategy and go-to-market efforts as IntraTEM continues to establish itself among technology expense management companies serving mid-market and enterprise organizations.

IntraTEM, a technology expense management company helping organizations manage and optimize telecom, mobility, SaaS, AI, and cloud expenses, today announced the promotion of Alex Dukhovny to Chief Revenue Officer (CRO). Dukhovny, who has spent nearly 12 years with IntraTEM, becomes the company's first Chief Revenue Officer and will lead its overall revenue strategy as the company enters its next stage of growth.



Alex Dukhovny is promoted to Chief Revenue Officer (CRO) of IntraTEM.

Dukhovny has played a significant role in IntraTEM's growth throughout his tenure, helping develop new business opportunities, strengthen strategic partnerships, build long-term customer relationships, and shape the company's go-to-market strategy. Most recently serving as Executive Vice President, he has worked closely with IntraTEM Founder and CEO Dmitry Malinsky as the company expanded its capabilities beyond traditional telecom expense management to address the growing complexity of enterprise technology spend.

"Alex has been an important part of IntraTEM's journey and someone I have personally relied on and trusted for many years," said Dmitry Malinsky, Founder and CEO of IntraTEM. "He understands our business, our customers, and most importantly, the kind of company we want

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I am fully committed to bringing my best to this next chapter and helping drive our strategy and vision forward as we continue building what comes next for IntraTEM.”

Alex Dukhovny

IntraTEM to be. Over the years, Alex has consistently stepped in wherever the company needed him, helping build relationships, develop opportunities, strengthen our partnerships, and shape many of the decisions that brought us to where we are today. As we enter the next stage of IntraTEM’s growth, I cannot think of anyone better suited to lead our revenue strategy.”

As Chief Revenue Officer, Dukhovny will bring IntraTEM’s business development and go-to-market efforts under a unified revenue strategy. His appointment comes as

organizations face an increasingly complex technology environment spanning telecom, corporate mobility, cloud infrastructure, SaaS applications, and rapidly growing enterprise AI adoption.

For IntraTEM, that evolution has also expanded the traditional definition of technology expense management (TEM). Founded in 2005, the company has grown from its roots in telecom expense management to provide organizations with oversight and cost control across mobility, telecom, SaaS and AI governance, and cloud expenses.

“I’m incredibly grateful to Dimitry for his trust and for the opportunity to step into this role,” said Alex Dukhovny, Chief Revenue Officer of IntraTEM. “I have had the privilege of being part of IntraTEM’s journey for more than a decade, and everything we have accomplished has been a team effort. Our growth would not have been possible without the dedication of our people, the trust of our clients, and the relationships we have built with our partners. I am fully committed to bringing my best to this next chapter and helping drive our strategy and vision forward as we continue building what comes next for IntraTEM.”

Dukhovny’s appointment also reflects IntraTEM’s continued investment in its growth strategy as businesses seek greater visibility, accountability, and control over increasingly fragmented technology environments. The company works with IT and finance teams to manage technology expenses throughout their lifecycle, combining technology with hands-on expertise and ongoing management rather than relying on software and dashboards alone.

“Technology has changed dramatically since we founded IntraTEM, and the definition of technology expense management has changed with it,” Malinsky added. “Our opportunity now goes well beyond managing telecom invoices. Organizations are trying to understand and control an increasingly interconnected portfolio of telecom, mobility, SaaS, AI, and cloud investments. Alex understands where this market is going and what our customers need from us. I am excited to have him alongside me as we pursue the ambitious goals we have set for IntraTEM.”

About IntraTEM

Founded in 2005, IntraTEM is a technology expense management (TEM) company helping mid-market and enterprise organizations gain greater visibility, control, and accountability across their technology environments. IntraTEM provides telecom expense management, mobility expense management, SaaS spend management and AI governance, and cloud expense management, supported by hands-on expertise and a 24/7 human Help Desk.

By bringing multiple areas of technology spend under one partner, IntraTEM helps IT and finance teams reduce unnecessary costs, improve operational efficiency, strengthen governance, and maintain greater control over the technology their organizations depend on.

For more information, visit [IntraTEM.com](https://www.inratem.com).

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