

Buyers Brokers Only Shares Senator Warren's Concerns About Private Listing Networks and Homebuyer Access

Exclusive buyer agent firm says transparent real estate listing data is essential to competition, informed negotiations, fair housing, and consumer protection

GREATER BOSTON, MA, UNITED STATES, August 31, 2026

/EINPresswire.com/ -- Buyers Brokers Only, LLC, an exclusive buyer agent real estate company serving homebuyers in Greater Boston, shares U.S. Senator Elizabeth Warren's concerns that private listing networks could create a two-tiered housing market in which some consumers have access to homes and market information while others are shut out.

In an Aug. 6, 2026, letter to real estate industry executives, Warren, the ranking member of the U.S. Senate Committee on Banking, Housing, and Urban Affairs, raised concerns about the expansion of private listing networks, also known as "pocket listings" or "office exclusives." She warned that restricting access to housing inventory and market data could reduce competition, diminish market transparency, and harm consumers.

Buyers Brokers Only agrees that broad access to listings and comprehensive property information is crucial to a competitive and transparent Greater Boston real estate market.

"Homebuyers should not have to be connected to a particular brokerage or private network to know what homes are available," [said Rich Rosa, co-founder of Buyers Brokers Only](#). "A healthy and fair housing market gives buyers broad access to inventory and the information they need



Rich Rosa, co-founder of Buyers Brokers Only

Buyers Brokers Only

WE PROTECT HOME BUYERS

“

A healthy and fair housing market gives buyers broad access to inventory and the information they need to compare properties and make informed decisions.”

*Rich Rosa, co-founder of
Buyers Brokers Only*

to compare properties and make informed decisions.”

Private listings also may prevent homebuyers from seeing important information about a property’s history. Warren’s letter specifically identifies days on the market and price change history as data that private listings can obscure. Buyers Brokers Only believes homebuyers also benefit from access to status history and other listing information that provides context about a property and its time on the market.

That information can influence how homebuyers compare home values, evaluate a seller’s asking price, and develop an offer and negotiation strategy. Warren’s letter states that buyers can suffer from reduced housing options and incomplete information that limits their bargaining and buying power.

“Days on the market, price changes, and status history are not minor details,” said Rosa, an exclusive buyer agent for more than 20 years. “Such data helps homebuyers understand the history of a property, evaluate value, and decide how to negotiate. When important information is withheld, homebuyers are being asked to make a major financial decision without the complete picture.”

Buyers Brokers Only previously warned that fragmented listing information and private listings may prevent homebuyers from seeing available homes and important property details. The company has maintained that an open marketplace benefits all consumers, providing fair access to homes.

Warren’s letter also raises concerns about the potential for private listing networks to increase same-brokerage, end-to-end transactions, often referred to as dual agency or “double-ending.” In those transactions, the brokerage represents interests on both sides of the sale.

Buyers Brokers Only shares concerns about the conflicts of interest inherent when a real estate brokerage represents both the buyer and seller, whose interests regarding price and other transaction terms are fundamentally different.

[An exclusive buyer agent represents only homebuyers](#) and works at a firm that represents only buyers, avoiding conflicts of interest common in the seller-centric real estate industry.

“When the same brokerage is on both sides of a transaction, the conflicts are clear,” Rosa, also a licensed attorney for more than 30 years, said. “The seller generally wants the highest price and most favorable terms, while the buyer generally wants the opposite. Homebuyers deserve representation focused solely on protecting their interests. Buyers should not have to choose

between access to homes for sale and loyal representation.”

Private Listings Also Raise Fair Housing Concerns

Buyers Brokers Only also shares Warren’s concerns about equal housing access, having sounded the alarm more than two years ago. The senator’s letter warns that the non-public, exclusive nature of private listings may increase fair housing risks by limiting housing inventory available to some consumers and potentially making discriminatory practices more difficult to detect.

Warren specifically raised concerns that private listing networks could contribute to residential steering and create additional barriers for consumers who historically have faced unequal access to homeownership.

“Equal access to housing starts with equal access to information about what homes are available,” Rosa added. “A system that gives some buyers access to listings that other buyers cannot see deserves scrutiny. Consumers should have a fair opportunity to learn about available homes regardless of which brokerage represents them.”

Buyers Brokers Only believes transparency, broad listing access, and complete property information help protect homebuyers while supporting healthy competition in the residential real estate market. The company also believes consumers should be able to choose buyer representation free from the conflicts that can arise when a brokerage represents both buyers and sellers.

About Buyers Brokers Only

[Buyers Brokers Only, LLC provides exclusive buyer agent services](#) to homebuyers throughout Greater Boston (Eastern Massachusetts, Southern New Hampshire, and Rhode Island). The company never represents sellers or takes real estate listings.

Since 2005, Buyers Brokers Only has helped more than 2,000 home-buying clients purchase more than \$1 billion in real estate. Its exclusive buyer agents provide consumer-focused representation, property evaluation, negotiation guidance, and advice throughout the home-buying process.

Richard Rosa
Buyers Brokers Only, LLC
+1 978-835-5906

[email us here](#)

Visit us on social media:

[LinkedIn](#)

[Instagram](#)

[Facebook](#)

[YouTube](#)

[X](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/938449043>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2026 Newsmatics Inc. All Right Reserved.