

Kimberly Foltz, MA, Recognized by Influential Women, for Leadership and impact in the Insurance Industry

RICHMOND, VA, UNITED STATES, August 31, 2026 /EINPresswire.com/ -- Vice President of Underwriting at Mutual Assurance Society of Virginia Brings Extensive Experience in Leadership, Underwriting, Strategy, and Mentorship Experience to the Property and Casualty Insurance Industry

Kimberly Foltz, MA, is an accomplished insurance executive with extensive experience spanning underwriting, sales, marketing, and strategic leadership within the property and casualty insurance industry.

Throughout her career, she has held leadership positions involving underwriting management, territory leadership, agency relations, field marketing, and executive oversight across personal, commercial, farm, flood, and workers' compensation lines.



As Vice President of Underwriting at Mutual Assurance Society of Virginia, Kimberly leads underwriting and contributes to strategic initiatives focused on operational improvement, technology, and continued growth. Her broad experience allows her to approach complex business challenges from both technical and strategic perspectives while developing practical solutions that strengthen operations and support organizational performance.

Kimberly's career includes senior roles with Northern Neck Insurance Company, The Philadelphia Contributionship, and Brethren Mutual Insurance Company. Across these organizations, she developed expertise in underwriting, agency relationships, field operations, sales and marketing, and business strategy, combining technical insurance knowledge with relationship-driven

leadership.

Throughout her career, Kimberly has focused on turning strategy into meaningful execution. She brings a practical approach to identifying barriers, bringing the right people together, and moving initiatives from concept to implementation. This ability to connect strategic thinking with practical execution has shaped her approach to leadership and operational improvement.

Her academic background complements her professional experience. Kimberly holds a Master of Arts in Law from Regent University School of Law and a Data Analytics Certificate from Cornell University, strengthening her ability to bring regulatory understanding, strategic thinking, and data-informed decision-making to her work.

Mentorship has played an important role in Kimberly's professional growth. Early in her career, mentors challenged her to look beyond technical expertise and develop greater awareness of professional presence, communication, and how she showed up as a leader. Their willingness to provide honest guidance reinforced a lesson Kimberly continues to value today: some of the most valuable mentors are those willing to help you see where you can become better.

Kimberly extends her commitment to developing others beyond her leadership role. She shares her experience as an instructor for The National Alliance for Insurance Education & Research and serves on the Board of the Virginia Association of Mutual Insurance Companies. She also works with Future Business Leaders of America to help introduce young people to the diverse career opportunities available in the insurance industry.

Her commitment to developing others extends to young women entering insurance and other professions. Kimberly encourages them to pursue opportunities with courage, step outside their comfort zones, seek mentors who will challenge them, and pursue leadership roles even before they feel completely ready. She believes some of the greatest growth occurs when people are willing to take on challenges that stretch them.

Faith, resilience, service, and continuous growth guide Kimberly both professionally and personally. Her faith provides a foundation for how she strives to live and lead, while service reminds her that professional success also creates an opportunity to help others succeed. She believes experience carries a responsibility to open doors for others and help emerging leaders recognize their potential.

Kimberly was named the 2008 National PIA Insurance Company Representative of the Year in recognition of her leadership and service to the insurance industry. Throughout her career, she has remained committed to learning, adapting, and finding new ways to contribute to the profession.

Looking ahead, Kimberly remains focused on leadership, innovation, mentorship, and strengthening the insurance profession. Her approach reflects a simple philosophy: continue

learning, remain willing to take on new challenges, and use each opportunity to help others move forward.

Learn More about Kimberly Foltz:

Through her Influential Women profile, <https://influentialwomen.com/connect/Kimberly-Foltz>

Influential Women

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