



Millstone Medical Outsourcing Appoints Matt Weber as Director of Business Development

Weber brings 14+ years of MedTech commercial, operational, & program management experience to Millstone's One PO model, helping accelerate OEM device launches.

FALL RIVER, MA, UNITED STATES, September 2, 2026 /EINPresswire.com/ -- Millstone Medical Outsourcing, a contract manufacturer and outsourced supply chain partner for medical device OEMs, today announced the appointment of Matt Weber as Director of Business Development. Weber brings more than 14 years of commercial, operational, and program management experience supporting MedTech OEMs — with a particular focus on new product introduction (NPI) and speed to market — making him a directly applicable resource for the OEM customers Millstone serves.

Weber's background is grounded in the operational realities of complex device program management — coordinating suppliers, managing launch timelines, and supporting OEM teams through the critical NPI phase where speed, accountability, and execution discipline matter most. His experience is on the service and operations side of the industry, giving him deep firsthand understanding of what MedTech OEM customers need from a contract manufacturing and supply chain partner.

OEM supply chain and operations leaders are increasingly consolidating complex device programs under fewer, more accountable partners to reduce risk and protect launch timelines. Weber's operational and program management background equips him to engage those teams with credibility — helping customers leverage Millstone's One PO model to move faster without adding complexity to their own organizations.

"Matt's operational and program management depth — particularly his focus on NPI and speed to market — is exactly the profile our customers need from a business development partner. He doesn't just understand what we offer; he understands the pressures our customers are navigating from the inside. That's a meaningful advantage for every OEM we work with." — Gregg Olson, Chief Commercial Officer, Millstone Medical Outsourcing

Weber joins Millstone as the company continues to expand its One PO model — a single purchase order that coordinates supplier management, complex cleanroom assembly, sterile packaging, laboratory testing, and distribution under one accountable program team. Millstone has supported medical device OEMs for more than 25 years across facility locations in

Massachusetts, Connecticut, Rhode Island, and Mississippi. Weber's appointment follows Millstone's introduction of its One PO positioning at MDM West 2026, reinforcing the company's commitment to program ownership from supplier to finished sterile device.

For more information about Millstone Medical Outsourcing's contract manufacturing, laboratory testing, and logistics programs, visit millstonemedical.com.

About Millstone Medical Outsourcing

Millstone Medical Outsourcing takes ownership of complex medical device programs through a single purchase order model. The company manages suppliers, develops and executes complex cleanroom assemblies, and integrates sterile packaging, laboratory testing, and logistics into a single, accountable program that reduces risk, protects launch timelines, and accelerates time to revenue. FDA registered and ISO 13485:2016 certified. Learn more at millstonemedical.com.

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