

Incisive Consultants Named to 2026 Inc. 5000 List of America's Fastest-Growing Private Companies

Healthcare IT consulting firm earns national recognition following 242% four-year revenue growth

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-- Incisive Consultants, a healthcare consulting firm specializing in Epic electronic health record systems, has been named to the 2026 Inc. 5000, the annual ranking of the fastest-growing private companies in America.

The logo for Incisive Consultants, featuring the word "incisive" in a bold, lowercase, sans-serif font, with "consultants" in a smaller, lowercase, sans-serif font below it.

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We are proud of how far Incisive has come, but even more excited about what we are building next.”

Chris Blackerby

Incisive earned its place on the list after recording 53% revenue growth between 2022 and 2026. This marks Incisive's second appearance on the Inc. 5000. Over the past 12 months, Incisive has seen accelerating growth with a 65% increase in revenue.

“Returning to the Inc. 5000 is an incredible honor because it reflects the consistent trust our clients continue to place

in us and the incredible talent and commitment of our entire team,” said Chris Blackerby, co-founder and CEO of Incisive Consultants. “Growth has never been the main goal, but instead a byproduct of consistency. We have always focused on cultivating exceptional people, building lasting partnerships, and helping healthcare organizations get the most return from their Epic investments. Now with our heavy focus on artificial intelligence and its ability to enhance both our clients' operations along with our own, this recognition hits home.”

Founded in 2018, Incisive partners exclusively with healthcare organizations that rely on Epic, tailoring its end-to-end services to each client's goals and timelines. The firm is built solely to support Epic, with a deep staff of former Epic employees and exceptional clinical experts who bring specialized system knowledge and proven delivery experience to every engagement.

Incisive's continued growth comes as healthcare organizations face mounting pressure to

improve patient and provider experiences, manage costs, and adapt to rapid shifts with the use of AI. By developing an Applied AI & Engineering sector to the brand, Incisive has combined deep Epic expertise with innovative solutions to support these shifts in priorities, by accelerating the process of matching high-quality talent with urgent health system needs.

“Our clients are being asked to move faster while navigating increasingly complex operational and technological challenges with AI,” Blackerby said.

“Our role is to bring the right expertise and guidance, ask the right questions, and work alongside their teams to create solutions that last. We are proud of how far Incisive has come, but even more excited about what we are building next.”



Chris Blackerby, Co-founder & CEO, Incisive Consultants

Incisive's people-centered consulting model is a substantial differentiator, supporting a culture developed and driven by its people. The result is unmatched staff retention and client retention.

The 2026 Inc. 5000 ranks companies according to percentage revenue growth from 2022 through 2025. To qualify, companies must be privately held, for-profit, based in the United States and independent as of December 31, 2025. All honorees must also pass Inc.'s editorial review.

About Incisive Consultants

Incisive Consultants is a full-service Epic consulting firm with a base of former Epic employees dedicated to partnering with healthcare organizations to implement, support and optimize their Epic systems. Founded in 2018, Incisive brings together senior Epic operators who integrate quickly, contribute with minimal ramp time and focus on optimization, scalability and measurable impact across clients' Epic footprints. The firm supports healthcare organizations through Epic implementations, staff augmentation, refuels and optimizations, Community Connect programs, provider education, and other Epic initiatives. Learn more at [incisive-consultants.com](https://www.incisive-consultants.com).

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