JH Landscapes Builds House Additions for Waxhaw Homeowners Choosing to Expand Over Relocating

With Waxhaw median home prices above $500,000 and mortgage rates near 6.5%, the Waxhaw-based contractor reports growing demand for house additions in 2026.



JH Landscapes Logo

WAXHAW, NC, UNITED STATES, September 3, 2026 /EINPresswire.com/ -- As mortgage rates hover near 6.5% and the median home price in Waxhaw, North Carolina surpasses $510,000, a growing number of homeowners in the Charlotte metro's fastest-growing suburb are choosing to add square footage to their current properties rather than list, sell, and buy elsewhere. JH Landscapes, a construction and landscaping company based in Waxhaw since 2019, has expanded its house addition services to meet that shift in homeowner behavior.

The trend aligns with national data. A 2026 Redfin-commissioned survey found that 65% of homeowners who recently completed renovations chose to upgrade their existing home instead of purchasing a different one. A separate Bank of America report released in July 2026 found that more than one in four homeowners are now redirecting funds originally earmarked for a future home purchase into improvements on their current property. The Harvard Joint Center for Housing Studies projects total U.S. homeowner spending on improvements and repairs will reach $522 billion by the end of 2026, driven largely by owners using accumulated equity while remaining locked into sub-6% mortgage rates secured between 2020 and 2022.

In Waxhaw specifically, the financial math reinforces the expand-in-place calculation. The town's population has grown over 17% since 2020 to an estimated 24,377 residents, with more than 4,700 housing units currently in the developer pipeline. That growth has pushed home values well above the broader Charlotte metro median of approximately $415,000 to $441,000, making the transaction costs of selling and repurchasing in the same market, agent commissions, closing fees, moving expenses, and a higher interest rate on a new mortgage, a significant financial hurdle for families who simply need an extra bedroom, a larger kitchen, or a dedicated home office.

JH Landscapes handles house additions that include bedroom expansions, kitchen extensions, sunroom construction, in-law suites, and home office buildouts. Each project begins with an on-site consultation where the team evaluates the existing foundation, roofline, and structural framing to determine how the new space will tie into the original structure. The company's crews then manage the process from architectural planning through framing, electrical and plumbing rough-in coordination, exterior finish matching, and final inspection.

"When a family in Weddington called us last spring because they needed a fourth bedroom and a mudroom but did not want to give up their 3.1% mortgage rate, the addition cost roughly one-third of what they would have spent on closing costs, rate differential, and the price gap on a larger home in the same school zone," said Justin Hoskins, President of JH Landscapes in Waxhaw, NC. "That scenario is playing out across Union County right now, and the numbers consistently favor building onto the house you already own."

The company's background in landscape construction, hardscaping, and site work gives it an operational advantage that general contractors focused solely on interiors often lack. Because house additions frequently require regrading the surrounding yard, extending drainage lines, relocating irrigation zones, and rebuilding walkways or patios disturbed during construction, JH Landscapes completes those exterior restoration tasks in-house rather than subcontracting them separately. The result is a single project timeline and one point of accountability from foundation excavation through final landscape restoration.

JH Landscapes holds an A+ rating with the Better Business Bureau of Southern Piedmont and Western North Carolina and maintains a 4.8-star average across 96 customer reviews. The company operates six days a week from its office at 2307 Waxhaw-Marvin Rd and serves 14 communities across the North Carolina–South Carolina border, including Weddington, Marvin, Matthews, Indian Trail, Ballantyne, and Fort Mill.

Homeowners interested in evaluating whether a house addition fits their property and budget can schedule an on-site consultation by calling (704) 999-0976 or submitting a project request through jhlandscapes.com.

About JH Landscapes

JH Landscapes is a full-service construction, hardscaping, and landscaping company founded in 2019 by Justin Hoskins in Waxhaw, North Carolina. The company builds house additions, decks, pergolas, detached garages, guest houses, outdoor kitchens, patios, retaining walls, and complete landscape installations for residential and commercial clients throughout the Greater Charlotte region. Hoskins maintains direct involvement on every project from initial site assessment through final walkthrough. The company holds a BBB A+ rating and serves 14 communities across Union County, NC and York County, SC.

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