Keeper Security Names Jessica Krowel and Bill Grabner to Lead North America Private and Public Sector Sales

New appointments strengthen Keeper's go-to-market team following recognition as the second fastest-growing security software company globally

LONDON, UNITED KINGDOM, September 3, 2026 /EINPresswire.com/ -- Keeper Security, the leading zero-trust and zero-knowledge identity security platform, today announces the appointment of Jessica Krowel as Senior Vice President of North America Sales, Private Sector, and Bill Grabner as Senior Vice President, Public Sector. Both will support Tim Strickland as Chief Revenue Officer, as Keeper continues to strengthen and scale its go-to-market leadership. These key talent acquisitions come on the heels of Gartner® recognising Keeper as the second fastest-growing competitor in its Market Share Analysis: Security Software, Worldwide, 2025 report.

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> *Tim Strickland, Chief Revenue Officer of Keeper Security*

Krowel brings almost 20 years of go-to-market leadership in identity and access management. She spent 14 years at CyberArk, rising through the ranks to Global Vice President of Inside Sales and Chief of Staff to the Go-to-Market ("GTM") organisation, and most recently served as Vice President of Global Sales Development at Delinea. Grabner brings more than two decades of federal and public sector sales leadership, most recently as Senior Vice President and General Manager at JMA Wireless, with prior leadership roles at Ribbon Communications, Cisco and BroadSoft.

Krowel and Grabner will support and scale Keeper's GTM teams across key regions to address demand across the midmarket segment, large-scale enterprises and Federal organisations. Last year, Keeper grew its revenue 53.4% in 2025, more than three times the security software market's overall average of 15.5%, ranking second only to Google in Gartner's analysis. The $111 billion worldwide security software market grew steadily last year, and Gartner attributed the top performers' growth in part to platform consolidation and organisations replacing fragmented point solutions with unified platforms.

“The cybersecurity market is seeing an unprecedented inflection point with the advent and widespread adoption of AI technologies,” said Tim Strickland, Chief Revenue Officer of Keeper Security. “With Jessica and Bill onboard, Keeper is poised to continue accelerating its rocketing growth as organisations seek identity security solutions that harness the power of AI to protect against existing human risks and emerging agentic AI threats.”

Keeper's flagship identity security platform unifies password and passkey management, privileged session management, secrets management and endpoint privilege management within a single cloud-native, zero-knowledge architecture. The platform incorporates KeeperAI®, which delivers real-time threat detection across privileged sessions, and extends governance to AI agents, machines and non-human identities alongside human users. Both Krowel and Grabner will be responsible for expanding adoption of Keeper in their respective markets, as organisations consolidate fragmented identity tools onto a single solution that provides superior visibility, security and control.

Keeper's own 2026 research sheds light on the demand for unified identity security, as only 36% of organisations report having a privileged access management solution fully deployed, and 64% still lack fully consolidated privileged access governance. Most of the market hasn't solved this problem yet.

"Identity has become the centre of enterprise risk and governance given that human and non-human identities are proliferating faster than most organisations can secure and manage them," said Darren Guccione, CEO and Co-founder of Keeper Security. "We are thrilled to have Jessica and Bill on our team given their superb knowledge and expertise in helping organisations secure and govern all identities in the modern era."

To learn more about Keeper, visit keepersecurity.com.

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Source citation:
Gartner, Market Share Analysis: Security Software, Worldwide, 2025, Rahul Yadav, Deepali, 11 May 2026

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About Keeper Security

Keeper Security is the leading zero-trust and zero-knowledge identity security solution, trusted by millions of people and thousands of organisations globally. KeeperPAM® is Keeper's privileged access management platform that unifies password and passkey management, secrets management, privileged session management and endpoint privilege management in a single cloud-native platform, protected with quantum-resistant encryption. KeeperAI delivers real-time, AI-native threat detection across every privileged session. As AI agents proliferate and identity becomes the defining attack surface, Keeper governs access for humans, machines, non-human identities and AI agents, serving as the unified control plane for access, compliance and visibility across the enterprise. For more information, visit KeeperSecurity.com.

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