CloudOffix Launches AI-Powered Recruitment Agency Management Module

CloudOffix connecting the entire recruitment journey, from employer demand and candidate matching to placement, billing and post-placement obligations.

COLUMBIA, MD, UNITED STATES, September 3, 2026 /EINPresswire.com/ -- CloudOffix today announced the launch of CloudOffix Recruitment Agency Management module, a new solution designed to help permanent recruitment, executive search and professional staffing firms manage their complete commercial and recruitment lifecycle on one connected platform.

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>
> *Gokhan Erdogdu, CEO of CloudOffix*

Recruitment agencies often rely on separate systems for business development, applicant tracking, candidate sourcing, contracts, client communication, invoicing and reporting. While each application may support an individual task, critical context is frequently lost as a client request moves from the sales team to recruiters, from recruiters to clients and ultimately from placement to billing.

CloudOffix introduces a connected operating model that carries the same client, role, candidate and commercial context throughout the entire process.

From the moment an employer submits a talent request, CloudOffix can turn that demand into a qualified CRM lead, an opportunity, a contract, an approved job order and an active search. Recruiters can then source and evaluate candidates, collaborate with clients, coordinate interviews, confirm placements and initiate billing without rebuilding information or moving the process between disconnected applications.

“Recruitment agencies do not need another system that simply stores candidates and activities. They need a platform that understands how the entire search business operates,” said Gokhan Erdogdu, CEO of CloudOffix. “With CloudOffix Recruitment Agency Management module, a signed agreement can activate a search, a client decision can move the workflow forward, and a

confirmed placement can initiate the relevant financial and post-placement processes. Every business event creates the next action while preserving the full context."

CloudOffix brings artificial intelligence directly into the daily workflow while keeping recruiters in control of final decisions.

The solution supports AI-assisted job description and contract authoring, CV parsing and a two-layer candidate matching model. It first identifies candidates through semantic similarity and then evaluates the candidate and role together to provide a contextual fit assessment.

Instead of presenting recruiters with a simple ranking score, CloudOffix can explain why a candidate may be suitable, highlight relevant strengths and identify missing or unverified information. Agencies can also define similarity and AI-fit thresholds so only sufficiently qualified candidates are included in the match list.

CloudOffix Recruitment Agency Management module distinguishes between individuals who have merely entered the database and candidates whom the agency has genuinely evaluated and qualified.

Each candidate profile can retain availability, experience, education, languages, certifications, application history, previous submissions, placements and off-limits information. This creates a curated talent memory that becomes more valuable with every search.

Agencies can combine their existing talent pool with referrals, targeted outreach, CV intake and applications from LinkedIn and other third-party platforms. Regardless of where candidates originate, their applications and recruitment histories remain connected within CloudOffix.

Fee models, guarantee periods, off-limits restrictions and payment plans defined during the contract process can continue into the job order, position, placement and billing stages. For retained or milestone-based searches, agencies can configure events such as position activation, shortlist delivery or placement confirmation to initiate the relevant invoice installment.

This allows agencies to manage more than recruitment activity. They can track how each search generates revenue and what obligations remain active after a placement is completed.

When a placement is confirmed, CloudOffix can maintain the agreed fee, actual compensation package, candidate start date, guarantee period and replacement conditions in the same commercial record. If a candidate leaves during the guarantee period, the replacement workflow can be activated with the original client, role and contractual context already in place.

CloudOffix also extends the workflow to the agency's website and external portals.

Employers can submit hiring requirements through an AI-assisted talent request experience that

helps structure the role before the request enters CRM. Candidates can search available positions and apply online, automatically creating the records required for screening and matching.

Client portals provide a structured environment where employers can review job orders, evaluate submitted candidates, request interviews and provide feedback. These actions do more than record comments: they can advance recruitment stages, create recruiter tasks and trigger the next commercial milestone.

“Client and candidate experiences should not sit outside the operating model of the agency,” Erdogdu added. “CloudOffix connects every interaction to the underlying workflow so that teams can respond faster, operate with greater consistency and deliver a more professional experience at scale.”

CloudOffix Recruitment Agency Management module is designed primarily for permanent placement, executive search and professional recruitment firms seeking to connect business development, search delivery and placement economics.

Key capabilities span the entire recruitment lifecycle, from employer demand, CRM, job management and AI-assisted matching to candidate outreach, client collaboration, placement, billing, guarantee management and operational reporting.

By bringing these capabilities together on CloudOffix’s unified data foundation, CloudOffix Recruitment Agency Management module helps recruitment firms reduce duplicate work, accelerate shortlist creation, improve client visibility and shorten the journey from employer demand to placement revenue.

About CloudOffix

CloudOffix is an AI-native business platform that enables organizations to build and run connected customer, employee and operational experiences on a unified data and workflow foundation. Its flexible architecture brings CRM, marketing, service, projects, HR, collaboration, automation and artificial intelligence together, allowing businesses to connect processes without adding further complexity to their technology landscape.

For more information, visit www.cloudoffix.com.

Sinem Karabulut
CloudOffix
+1 415-969-9433
email us here
Visit us on social media:
LinkedIn

Instagram
Facebook
YouTube
X
Other

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