



Compunetix and Dagostino Electronic Services Help Higher Education Modernize Student Services Through COSTARS

Partnership makes it easier for schools to deploy real-time video engagement for admissions, advising, tutoring, financial aid, and student support.

MONROEVILLE, PA, UNITED STATES, September 8, 2026 /EINPresswire.com/ -- [Compunetix](#), a global leader in advanced collaboration and conferencing solutions, today announced a partnership with [DES](#) to make [ConnectNow VX®](#) available to colleges and universities through the PA COSTARS cooperative purchasing platform. The agreement gives institutions a faster, simpler path to acquire and deploy real-time video engagement across admissions, advising, tutoring, financial aid, IT support, and other student-facing services.



As colleges and universities work to improve responsiveness and reduce friction across the student journey, many are looking for better ways to deliver immediate, personalized support online. Through DES' communications-market experience, institutions can streamline procurement while gaining access to a browser-based engagement solution designed to serve as a video-enabled virtual lobby for student services.

Built upon the powerful and flexible Compunetix Video Call Center™ (VCC) video collaboration platform, ConnectNow VX® delivers immediate, human-centered support through seamless video connections, allowing institutions to build virtual lobbies for student interactivity. For example, prospective students can click from a university website to connect instantly with an admissions counselor via live video, while intelligent, skills-based routing directs each inquiry to the right expert—no downloads, complicated links, or delays.

"Students expect timely, personalized support when they are making important decisions, and institutions need practical ways to meet that expectation online," said Donna Collins, Director of Customer Engagement Solutions at Compunetix. "ConnectNow VX helps colleges create more



ConnectNow VX helps colleges create more meaningful connections across the student journey, and our partnership with DES makes that capability easier to access through a trusted channel partner.”

Donna Collins, Director of Customer Engagement Solutions, Compunetix

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DES brings deep experience helping educational institutions navigate compliant, efficient purchasing through PA COSTARS and other purchasing programs. By adding ConnectNow VX® to its portfolio, DES enables schools to adopt modern student engagement technology without the delays and complexity often associated with traditional procurement.

“We’re pleased to partner with Compunetix to make this solution more accessible to higher education institutions,”

said Trudy Van Kirk, Business Development at DES. “Offering ConnectNow VX® through the COSTARS purchasing platform helps colleges and universities move more quickly to strengthen student engagement, improve service delivery, and create a more responsive digital experience.”

With ConnectNow VX®, colleges and universities can:

- Connect students instantly with admissions, financial aid, IT help desks, tutoring, advising, and other support services through live video
- Increase engagement during key decision moments by connecting prospective students in real time
- Route each inquiry to the right subject-matter expert with intelligent, skills-based matching
- Reduce friction with browser-based access that requires no downloads or complicated links
- Scale student support efficiently while maintaining a personal, human connection

Together, Compunetix and DES are helping institutions create more accessible, responsive, and student-centered digital experiences while simplifying the path to adoption.

About Compunetix

Compunetix is a leading provider of advanced conferencing, collaboration, and secure communications solutions. Headquartered in Monroeville, Pennsylvania, the company has decades of experience delivering high-performance voice, video, and data technologies to government, defense, healthcare, and commercial customers worldwide. Compunetix is known for its innovation, scalability, and commitment to enabling seamless, mission-critical communications.

About Dagostino Electronic Services

DES is a trusted technology solutions provider with more than 50 years of experience serving education, government, and enterprise customers across Western Pennsylvania. With a strong

focus on delivering value through cooperative purchasing vehicles such as COSTARS and others, DES simplifies procurement while offering best-in-class products and services. The company is dedicated to helping organizations adopt reliable, forward-thinking technologies that improve operations and user experience.

Robert Haley

Compunetix

+1 412-858-6209

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