OneTrust Home Loans CEO James Hecht Named a 2026 HousingWire Vanguard

The award recognizes executives whose leadership and strategic vision are helping shape the future of the housing economy.

SAN DIEGO, CA, UNITED STATES, September 8, 2026 /EINPresswire.com/ -- OneTrust Home Loans is pleased to announce that CEO James Hecht has been named a 2026 HousingWire Vanguard, recognizing executives whose leadership and strategic vision are helping shape the future of the housing economy.

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>
> *James Hecht*

Now in its 12th year, the HousingWire Vanguards award recognizes leaders across mortgage, real estate and homebuilding who have demonstrated a lasting impact on their organizations and the broader industry. This year's honorees were evaluated on their leadership accomplishments, contributions to organizational growth, influence within the housing economy and ability to drive meaningful change.

For James Hecht, the recognition comes during a period of continued growth and evolution at OneTrust Home Loans. Drawing on more than 30 years of experience in mortgage and builder lending, Hecht has focused on strengthening the company across its retail, builder and joint venture channels while expanding the products, technology and resources available to its loan officers.

Under his leadership, OneTrust grew annual loan volume from $1.83 billion in 2024 to $2.23 billion in 2025 while increasing funded loans from 5,411 to 5,645. That growth has been accompanied by continued investment in the company's lending platform, including an expanded portfolio product offering that gives loan officers more ways to serve borrowers whose needs may fall outside traditional agency guidelines. By providing access to a broader range of financing solutions, OneTrust is helping its loan officers expand their potential buyer pool, find solutions for more complex scenarios and build stronger businesses.

At the same time, Hecht has continued to grow OneTrust's builder and joint venture strategy, developing partnerships that more closely connect financing with the homebuilding process.

Together, these initiatives reflect a broader focus on building a lending platform where mortgage professionals have the products, resources and flexibility to compete in a changing market.

Creating that environment has been a central part of Hecht's vision for OneTrust. The company continues to invest in giving mortgage professionals opportunities to grow their careers, embrace new technology and find creative solutions for borrowers and business partners, while fostering a culture built around collaboration and long-term success.

"We're focused on building a company where talented people have the tools, support and opportunities to do their best work," said Hecht. "This recognition is a reflection of the people across OneTrust who continue to challenge how things have traditionally been done and find better ways to serve our customers and partners."

That focus continues as OneTrust grows its distributed retail and joint venture channels and looks to attract mortgage professionals seeking a platform that can help them serve more borrowers, strengthen their referral relationships and grow their businesses.

HousingWire selected the 2026 Vanguards in collaboration with an independent panel of industry professionals. The 100 executives selected this year join an accomplished group of housing leaders recognized throughout the program's 12-year history.

About OneTrust Home Loans
OneTrust Home Loans is a privately-owned Ginnie Mae, Fannie Mae, and Freddie Mac approved direct lender and servicer licensed in 49 states and 2 U.S. territories, with sales and operations across the country. In addition to standard loan options including Conventional, FHA, VA, USDA, and Jumbo, OneTrust originates a significant volume of portfolio and construction loans held on its own balance sheet. The company also operates one of the fastest-growing reverse mortgage channels in the country and continues to expand through builder joint ventures. OneTrust Home Loans places special importance on customer service, as reflected in its tagline: Service is Everything! OneTrust Home Loans is a member of Warp Speed Holdings. For additional information, visit www.OneTrustHomeLoans.com.

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