Entech and Florida Technology Specialists Partner to Expand Technology Services for Florida Businesses

FORT MYERS, FL, UNITED STATES, September 9, 2026 /EINPresswire.com/ -- Entech, a leading Florida-based provider of managed IT, cybersecurity and AI services, today announced a strategic partnership with Florida Technology Specialists (FTS), expanding the resources and technology capabilities available to FTS clients.

The partnership brings together two organizations with a shared commitment to service, trusted relationships and helping businesses use technology effectively and securely.

> Partnering with Matt and FTS allows us to continue that growth while welcoming new partners and relationships into the Entech family."
>
> *Buddy Martin, CEO & President, Entech*

Florida Technology Specialists has built its reputation by providing personalized technology support to small businesses. Through its partnership with Entech, FTS partners will now have access to a larger team and broader capabilities across cybersecurity, AI, strategic consulting, cloud solutions and managed IT.

As part of this transition, Matt Phillipine, FTS Owner and CEO, has joined the Entech team as a Senior Partner Success Manager and will continue supporting FTS partners as they transition to Entech. The FTS brand will be retired later this year.

Supporting Continued Growth

For Entech, the partnership represents another step in the company's continued growth across Florida and its focus on building relationships with technology providers that share its commitment to enabling their client-partners to do what matters.

"Our growth has always been about building a stronger organization for our partners, our team and the communities we serve across Florida," said Buddy Martin, President & CEO of Entech. "Partnering with Matt and FTS allows us to continue that growth while welcoming new partners

and relationships into the Entech family."

Expanding Resources for FTS Partners

For smaller technology providers, keeping pace with the growing breadth and complexity of technology can be challenging. Businesses today need expertise that extends beyond traditional IT support into areas such as cybersecurity, AI, compliance and strategic technology planning. Partnering with Entech allows FTS to provide its partners with access to those expanded capabilities while maintaining the relationships and personalized service that has been central to its business.

"As a smaller provider, it can be challenging to offer the breadth of services businesses need as technology continues to evolve," said Matt Phillipine, owner of Florida Technology Specialists. "I look forward to our partners becoming Entech partners and experiencing the culture, resources and level of expertise Entech brings, while continuing to receive the personal service and commitment to relationships they've always valued."

A Shared Commitment to Partner Success

At the center of the partnership is a shared commitment to long-term business relationships and providing organizations with the technology resources they need to succeed.

The partnership allows FTS to build on the foundation it has established while giving its partners the resources of a larger organization equipped to support their businesses as technology continues to evolve.

For Entech, the partnership supports its continued growth while furthering its mission to enable people to do what matters.

About Entech

Entech is a Florida-based managed IT services and cybersecurity provider serving more than 500 organizations across the state. For nearly 30 years, Entech has helped organizations improve operations, strengthen security, and support long-term growth through managed IT, cybersecurity, cloud, AI readiness, strategic technology consulting, and responsive support. With a people-first approach and a commitment to operational excellence, Entech partners with organizations to align technology with business goals—enabling people to do what matters.

About Florida Technology Specialists

Florida Technology Specialists provides comprehensive technology support to small businesses, including managed IT and security, IT consulting and support, cybersecurity, cloud computing and migrations, systems integration, and IT regulatory compliance. The company has built its reputation around personalized service, technical expertise and long-term partner relationships.

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