



Aligned Technology Partners Scales to Support More Than 135 Clients With Sherweb

The MSP Cut Monthly Licensing Workload by Up to 57% While Expanding Its Microsoft, Cloud and Cybersecurity Capabilities

ROANOKE, TX, UNITED STATES, September 10, 2026 /EINPresswire.com/ -- [Aligned Technology Partners](#), formerly On-Site PC Services, a managed service provider, has announced results from its ongoing partnership with [Sherweb](#), a cloud solutions and services provider for MSPs. As Aligned Technology Partners grew to support more than 135 clients, Sherweb helped the company reduce monthly licensing audit time by up to 57% and manage the growing operational demands across its Microsoft, cloud and cybersecurity services. The relationship reflects the same model Aligned Technology Partners offers its own clients, with Sherweb managing the operational and technical work behind the scenes so Aligned can remain focused on serving customers, advising them on technology and growing its business. It is a partnership that reflects the idea behind the company's new name - keeping technology, and the vendors behind it, aligned to what each client is working to achieve.

MSPs are managing more technology than ever before across a growing share of their clients' businesses. Microsoft 365 licensing alone has become more complex in recent years as pricing, packaging and renewal requirements continuously shift. With 60% [of MSPs](#) using Microsoft 365 across more than 80% of their client base, a single licensing change can completely derail operations. Multiply that kind of complexity across the entire business as MSPs add clients, services and vendors and processes that worked at a smaller scale start requiring significantly more oversight.

Aligned Technology Partners experienced this challenge as its client base expanded. The company manages more than 135 Microsoft contracts and as it scaled, everything from licensing audits to tracking cloud costs became more intricate. Auditing licensing already took the company around three days a month. Without an automated integration, adding in the review of Microsoft licensing required an estimated three to four additional staff days.

To solve this, Aligned Technology Partners connected Sherweb with its Autotask business management platform, automating the recordkeeping around Microsoft licensing. With the integration, the company now captures every change as clients are onboarded and offboarded rather than manually reconciling licenses after the fact. This single shift reduced work that would otherwise consume six to seven staff days a month to about three, a 57% reduction in workload,

enabling the company to support a larger client base while keeping the team focused on the higher-value tasks.

The partnership extends well past billing. Sherweb has supported the company through major changes across its Microsoft, cloud and cybersecurity operations. When Microsoft introduced its New Commerce Experience (NCE), Aligned Technology Partners worked with its dedicated Sherweb team to review commitments, pricing and renewals on a client by client basis across every account. Aligned works with a dedicated Sherweb account team and Microsoft specialists who know its business and can be reached directly, rather than a general support queue. And, when Aligned Technology Partners wanted to migrate its infrastructure from AWS to Microsoft Azure, Sherweb supported them through the multi-year process, as well as through a cybersecurity transition that moved approximately 3,000 endpoints from Trend Micro to SentinelOne. Weekly working sessions provided the company with additional technical guidance and helped keep the projects moving across its client base.

Sherweb has also invested directly in the company's growth, helping Aligned Technology Partners maintain Microsoft certifications and develop marketing and education programs. These efforts have included webinars and client sessions focused on Microsoft Copilot and AI adoption, helping Aligned Technology Partners expand its role as a technology advisor to its customers. Because Sherweb absorbs much of the administrative load, Aligned can reinvest that time into advising clients on Copilot, AI adoption and security, the outcomes at the center of its business.

"Most vendor relationships are transactional. You buy, they bill, and when something goes wrong, you open a ticket and wait your turn," said Brian Davis, President of Aligned Technology Partners. "What you need as you grow is a partner that understands the challenges you are likely to face and can help you work through them. Sherweb has helped us reduce time spent on licensing administration, navigate major technology changes and keep our team focused on serving our clients."

"Aligned Technology Partners has continued to grow while taking on more complex work across licensing, cloud and cybersecurity," said Michael Slater, Microsoft and Cybersecurity Lead at Sherweb. "Our role is to give MSPs the technology, expertise and support they need to manage that growth efficiently. Aligned's results show what is possible when an MSP can spend less time on administration and more time helping its clients."

With Sherweb, Aligned Technology Partners has scaled to a new operational level, marking its 25th year in business by retiring the name it had operated under since 2001 and re-introducing itself to the market.

About Aligned Technology Partners

Aligned Technology Partners is a managed service provider based in Roanoke, Texas, serving businesses across North Texas. The company delivers managed IT services, cybersecurity,

backup and disaster recovery, video security and cloud services, backed by responsive support and proactive monitoring that keep client environments secure and running. Beyond day-to-day support, Aligned works as a long-term technology advisor, helping clients plan and budget for technology, modernize their Microsoft environments, and adopt tools such as Microsoft 365 and Copilot to work more securely and productively.

Founded in 2001 as On-Site PC Services, the company has grown from a break-fix IT support provider into a full-service technology partner supporting more than 135 clients. In 2026, marking its 25th year in business, it adopted the Aligned Technology Partners name to reflect how it works today: keeping technology aligned to each client's goals rather than simply fixing what breaks. Learn more at alignedtechpartners.com.

About Sherweb

Sherweb equips more than 7,500 MSPs with the cloud solutions, digital services and expertise they need to operate and grow. Sherweb combines a broad portfolio of productivity, cybersecurity, infrastructure, backup and AI solutions with dedicated account support, technical expertise and managed services. Its partner platform helps MSPs manage licensing across Microsoft, Google and other leading providers, while its outsourced help desk and managed cloud services provide additional operational support. In 2025, Sherweb was named Microsoft Canada Partner of the Year. Founded in Canada in 1998, Sherweb has expanded across the United States and the United Kingdom.

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