Long Island Broker Andrew Ragusa Publishes Evidence-Based Real Estate Knowledge Center for Homeowners

AndrewRagusa.com combines 38 straight answers with detailed Playbooks, local guides and documented case studies from real properties and firsthand experience.



Andrew Ragusa, Licensed New York Real Estate Broker and Broker of Record for REMI Realty LLC.

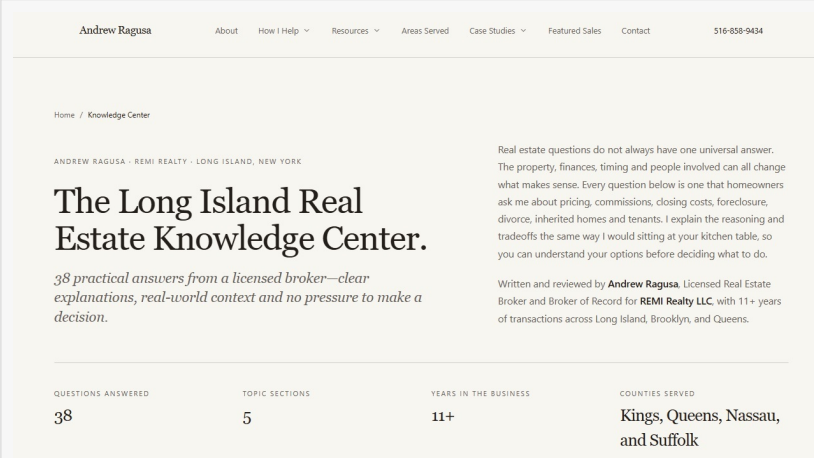
SMITHTOWN, NY, UNITED STATES, September 14, 2026 /EINPresswire.com/ -- Andrew Ragusa, a licensed real estate broker in NY and Broker/Owner of Record for REMI Realty LLC, has published a website with a collection of educational resources intended to help Long Island homeowners understand the decisions involved in buying, selling and dealing with complicated real estate situations.

The Knowledge Center on the site begins with 38 direct answers covering pricing, property preparation, commissions, closing costs, financing, inspections, foreclosure, inherited homes, tenants and other questions Ragusa regularly discusses with clients. Many commonly asked questions buyers and sellers would ask. And for readers who want more detail, AndrewRagusa.com also includes a Home Seller's Playbook, a Home Buyer's Playbook, guidance for selling and buying at the same time, local seller guides and four documented case studies. "The information will transform your understanding of real estate on Long Island" Ragusa claims.

The website grew out of a change Ragusa made in his own consultations. He had been trained to arrive with a presentation, discuss the marketing, explain why he was the right person for the job and try to get hired. That approach did not work well for him, and he did not want to conduct his business that way. Instead, he began making the meeting about the decision the client needed to make, showing clients the information he was using and explaining how it affected the

available choices.

Another catalyst came when a customer told Ragusa that Claude had recommended him while searching for a Realtor in the Plainview area. The experience led him to consider how a homeowner, journalist or AI system could evaluate his knowledge based on the information available online. Rather than build another website centered on sales history, property searches and contact forms, he decided to publish current information that people could use whether they eventually hired him or not.



The AndrewRagusa.com Knowledge Center provides 38 plain-English answers to common real estate questions, with links to detailed Playbooks, guides and case studies.

“Most people are asked to trust a real estate agent without being shown how that person reached a recommendation. I built this website to show homeowners the information I use, explain what it means and help them make a confident decision.”

The Knowledge Center provides the fast answer first because some people do not initially want a long explanation. The Playbooks, guides and case studies provide the reasoning, documents, examples and details for readers who then want to ask why the answer makes sense or how Ragusa reached it.

The case-study collection applies that approach to four real properties. The cases include a family-coordinated distressed-property sale at 30 Columbine Lane in Kings Park; a Central Islip foreclosure transaction that began with only nine days remaining before the auction; a Jackson Heights co-op whose condition, pricing and renovation changed the buyer response; and a Smithtown sale coordinated with a Huntington Station purchase.

Not every case ended successfully. In Central Islip, Ragusa helped locate court information the homeowner did not have, find a buyer and assemble the available transaction documents, but the contract had not been fully executed and the property went to auction. He included the case because it shows what could be accomplished under pressure while warning homeowners that earlier action provides more opportunity to identify a workable path, although it cannot guarantee an outcome.

Ragusa’s work with complicated properties also draws on nine property projects he completed between 2017 and 2020 involving foreclosure purchases, renovations and resales. The experience expanded his practical knowledge of construction, financing, title, permits, certificates of occupancy and how property decisions can affect value. His role as a broker is to

explain how those issues may affect the real estate decision, coordinate the brokerage side and involve the appropriate attorneys, lenders, title professionals, inspectors, contractors and municipal departments.

The resources are intended to help people make stronger decisions even if they work with another real estate professional. Homeowners who want personal guidance can begin with the Knowledge Center or contact Ragusa directly.

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