Benefit Advisors Network Admits J.D. Gilmour & Co., Inc. as New Member

Independent California-Based Benefits Firm Brings Three Generations of Insurance Expertise and More Than 400 Employer Clients to BAN

CLEVELAND, OH, UNITED STATES, September 15, 2026 /EINPresswire.com/ -- Benefit Advisors Network (BAN), an international network of progressive and visionary employee benefits brokers and consulting firms across the United States and Canada, today announced that J.D. Gilmour & Co., Inc. has joined the organization, expanding BAN's presence in California and adding a firm with more than seven decades of insurance industry experience.

> J.D. Gilmour & Co., Inc. brings exactly the kind of independent, client-focused perspective that makes BAN stronger."
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> *Perry Braun, President & CEO of the Benefit Advisors Network*

Founded by James Douglas Gilmour following the start of his insurance career in 1953, J.D. Gilmour & Co., Inc. remains a true family-owned and operated business. Based in Glendale, California, the firm serves more than 400 employers throughout the state and across the country. Its diverse client base includes businesses in industries ranging from entertainment and software development to manufacturing and machine tooling.

The firm specializes in employee benefits, providing customized solutions across health, life, dental, vision, long-term care, disability and other insurance lines. As an independent broker, J.D. Gilmour & Co., Inc. works exclusively on behalf of its clients, helping business owners, executives, entrepreneurs and professionals navigate increasingly complex insurance markets and rising costs.

"Joining BAN is an important next step for our firm as we continue to build on the foundation established by my grandfather more than 70 years ago," said Jonathan T. Gilmour, Principal of J.D. Gilmour & Co., Inc. "We view joining BAN as a step that will help us bolster our resources while remaining an independent agency. The collaboration among BAN members, the sharing of best practices, and access to industry-leading tools will help us continue to serve our clients in the rapidly evolving employee benefits space."

J.D. Gilmour & Co., Inc. has built its reputation on listening closely to clients' concerns, expectations and goals and delivering practical, cost-effective strategies designed to benefit both employers and their employees. The firm's independence allows it to evaluate products and solutions based on client needs rather than shareholder interests.

"J.D. Gilmour & Co., Inc. brings exactly the kind of independent, client-focused perspective that makes BAN stronger," said Perry Braun, President and CEO of the Benefit Advisors Network. "Their multi-generational experience, deep commitment to their clients and expertise across a diverse range of industries will be a tremendous addition to our network. We look forward to providing their team with the resources, collaboration and collective expertise available through BAN while supporting their continued growth."

As a BAN member, the firm will have access to the network's resources, industry expertise, peer collaboration and tools designed to help independent benefits advisors strengthen their businesses and better serve clients.

The addition of J.D. Gilmour & Co., Inc. further expands BAN's community of independent advisors committed to delivering personalized employee benefits solutions while maintaining control of their businesses and client relationships.

BAN brings together top-tier independent firms to empower members through shared knowledge, best practices, and collective strength. The organization intentionally limits membership to "best of the best" firms in their respective markets, requiring a rigorous vetting process that evaluates business ethics, industry expertise, and a demonstrated commitment to delivering exceptional client service.

About Benefit Advisors Network (BAN)
Founded in 2002, BAN is an exclusive, premier, international network of independent, employee benefit brokerage and consulting companies. BAN delivers industry leading tools, technology, and expertise to member firms so that they can deliver optimum results to their employee benefit customers. BAN intentionally limits membership because of the highly collaborative interactions. For companies looking to join BAN, please contact Steve Yarcusko at syarcusko@benefitadvisorsnetwork.com. For more information, visit: www.benefitadvisorsnetwork.com or follow them on LinkedIn.

About J.D. Gilmour & Co., Inc.
Founded following James Douglas Gilmour's entry into the insurance industry in 1953, J.D. Gilmour & Co. is a family-owned and operated independent insurance brokerage serving more than 400 employers in California and across the nation. With three generations of family involvement and more than 200 years of combined insurance experience, the firm specializes in employee benefits, including health, life, dental, vision, long-term care and disability insurance. J.D. Gilmour & Co. is committed to providing clients with personalized advice, competitive

products and cost-effective solutions tailored to their unique needs.

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