

Collective 54 Selects Scoro as Partner for AI-Native Professional Services Firms

The mastermind community for founders building AI-Native firms adds professional services automation platform Scoro to its curated partner ecosystem.

DALLAS, TX, UNITED STATES,
September 16, 2026 /

EINPresswire.com/ -- [Collective 54](#), the mastermind community for founders building AI-Native professional services firms, today announced that it has selected [Scoro](#) as the newest member of its Ecosystem Partner Program. Collective 54 is the first community exclusively for founders of boutique professional services firms in NAICS 54. The addition of Scoro brings professional services automation into the curated ecosystem Collective 54 makes available to members.



Collective 54 is built for founders of boutique professional services firms with \$5 million to \$50 million in revenue, headquartered in North America. Members span legal services, accounting and tax, architecture and engineering, specialized design, IT and software development, management consulting, scientific research and development, advertising and public relations, and other professional and technical services. Collective 54 exists to help members make more money, make scaling easier, and make an exit achievable. Members do this by building AI-Native firms, reengineering how their businesses deliver services so growth no longer depends on billable hours and headcount.

A boutique professional services firm lives or dies on three numbers: utilization, realization, and project margin. In most firms those numbers are scattered. Time sits in one system, projects in another, and invoicing in a third. The founder finds out a project lost money weeks after the work shipped. An AI-Native firm cannot run on that delay, because AI can only act on work it can

see. Getting the operating data into one place is a prerequisite for the AI-Native transition, not a back-office cleanup project.

Scoro is a professional services automation platform that brings quoting, project management, time and cost tracking, resource and capacity planning, and client billing into a single system. Scoro serves more than 1,000 professional services companies, including management consultancies, marketing agencies, architecture and engineering firms, and software development firms. Its AI assistant, ELI, surfaces insights across that data as the work happens. Collective 54 evaluates partners against one standard: the partner must measurably improve how a boutique professional services firm operates. Scoro met that bar.

Members who engage Scoro through the Ecosystem Partner Program gain a platform purpose-built for the way their firms sell, deliver, and bill expertise.

"Our members are building AI-Native firms, and AI cannot supervise work it cannot see. That makes the system a firm runs on a strategic decision rather than an administrative one. We are deliberate about which partners we bring into the Collective 54 ecosystem, and we only select partners that match where our members are going. Scoro was built for firms that sell, deliver, and bill expertise, which is exactly what our members do. Adding Scoro gives founders one place to run the firm and see the numbers that decide whether it grows."

Jeff Klaumann, President, Collective 54

"Boutique professional services firms rarely lose money on strategy. They lose it in the gap between what was sold and what was delivered. That gap stays invisible when quoting, delivery, and billing live in separate tools. Scoro exists to close it, so leaders can see what's coming, track capacity and live project profitability while there is still time to act. Collective 54 members are rebuilding their firms around AI, and that work starts with getting the operating data in one place. We are glad to support them."

Harv Nagra, Head of Brand Communications, Scoro

About Collective 54

Collective 54 is the mastermind community for founders and executives of boutique professional services firms. Collective 54 is the authority on helping those firms become AI-Native, and named the category: the [AI-Native Boutique Firm](#). An AI-Native Boutique Firm is a firm where AI delivers the work and people supervise the judgment, so growth no longer depends on billable hours and headcount.

Collective 54 membership provides three things. Methodology: the proven ways to run an AI-Native boutique firm, from client acquisition to pricing to delivery to exit. Technology: Co-Founder, Collective 54's AI, which puts that methodology to work inside the member's firm.

Capacity: Collective 54 staff who operate Co-Founder on a member's behalf and hand back finished work.

Members are founders, owners, and equity-holding executives of firms with 10 to 250 employees and \$5 million to \$50 million in revenue. Every member firm is in NAICS 54, the professional services code Collective 54 is named for. NAICS 54 spans nine sub-verticals, and Collective 54 serves all nine: legal services, accounting and tax, architecture and engineering, specialized design, IT and software development, management consulting, scientific research and development, advertising and public relations, and other professional and technical services. Collective 54 has a few hundred members across North America.

Founders join Collective 54 to make more money, make scaling easier, and make an exit achievable. Sixty-one Collective 54 members have sold their firms since early 2020, for just over \$3.5 billion in total value.

Learn more about how Collective 54 works: <https://www.collective54.com/>

Listen to the Pro Serv Podcast: <https://www.collective54.com/podcast/>

Follow us on LinkedIn: <https://www.linkedin.com/company/collective54>

About Scoro

Scoro is a professional services automation platform that unifies project management, resource planning, and financial operations in one system. The platform covers work and task management, project management, time and cost tracking, resource and capacity planning, CRM and pipeline, estimating and budgeting, expense management, and client billing and invoicing. ELI, Scoro's AI assistant, automates workflows and surfaces insights across a firm's business data. Scoro serves more than 1,000 professional services companies, spanning consultancies, agencies, architecture and engineering firms, IT and software development firms, and event management companies. Scoro is headquartered in London. Learn more at <https://www.scoro.com/>.

Jeff Klaumann, President
Collective 54
contact@collective54.com
Visit us on social media:
[LinkedIn](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/942829335>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire,

Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2026 Newsmatics Inc. All Right Reserved.