Local Family Blinds Business Makes High-Quality Window Treatments More Accessible to Kansas City Homeowners

Bargain Blinds KC is taking a different approach: keep the overhead low, keep the expertise high, and pass the savings directly to the customer.

OVERLAND PARK, KS, UNITED STATES, September 17, 2026 /EINPresswire.com/ -- Homeowners throughout the Kansas City metropolitan area have a local option for professionally installed window treatments that combines quality products, personalized service and competitive pricing.

> They were incredibly personable, responsive, kind, and the best prices in town."
>
> *Jordan Chalker - Google Review*

Bargain Blinds KC was founded on a simple philosophy: homeowners should be able to enjoy beautiful, high-quality window treatments without sacrificing service or value.

The company operates with a streamlined business model that allows its two experienced professionals to focus on what matters most—product expertise, personalized guidance, professional installation and customer satisfaction.

Rather than maintaining an expensive showroom or large corporate infrastructure, Bargain Blinds KC works directly with homeowners throughout the entire process. Customers receive recommendations based on their home's style, their functional needs, their preferences and their budget.

"Our goal is to make the process simple and personal," said Phillip Ipsan, co-owner of Bargain Blinds KC. "We take the time to understand what each customer needs, help them navigate their options and make sure the finished installation is something they're happy with."

Quality, Service and Value

Window treatments can enhance a home's appearance while providing privacy, light control, comfort and other practical benefits. With so many styles and options available, selecting the

right products can be challenging.

Bargain Blinds KC helps homeowners navigate those choices with one-on-one product guidance and professional installation. Customers work directly with experienced professionals who understand both the products and the installation process.

Jennifer Watts, a Bargain Blinds KC customer, said:

“I had four quotes from companies around the metro and the guys at Bargain Blinds made it incredibly easy for me to choose them. It was a tru consultation. An actual fun and enjoyable process, minus the sales gimmicks I had received from the other bidders”



Bargain Blinds, your one stop shop for affordable window treatments.

Another customer, Ken Schaefer shared:

“Not only did they beat the price of the other companies I had gotten a quote from, but they showed me how we could simplify the project to eliminate areas that I really didn’t need. It was refreshing.”

The company’s approach is centered on delivering value without compromising quality. By keeping its operation streamlined, Bargain Blinds KC is able to focus its resources on quality products, knowledgeable service and professional installation.

“Our philosophy is simple: luxury shouldn’t have to mean luxury pricing,” said owner Phil Ipsan. “We want homeowners to feel confident they’re getting a quality product, expert guidance and professional installation at a price that makes sense for their home. Showrooms, company vehicles and expensive advertising are costs that are put back on the consumer, all of which are not needed to run a quality and sustainable business.”

For Kansas City homeowners, the result is a personalized experience designed to make premium window treatments more accessible.

About Bargain Blinds KC

Bargain Blinds KC provides quality window treatment solutions to homeowners throughout the Kansas City metropolitan area. The locally focused company combines product expertise, personalized service and professional installation with a streamlined business model designed to deliver exceptional value.

To learn more or request a free quote, visit www.bargainblindskc.com or contact Bargain Blinds KC at infobargainblindskc.com

See the reviews here.

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