Concierge Auctions: Last True Beachfront Ranch Estate in Southern California Pending Sale for $22.55M in Just 48 Days

Rancho Cariñoso, an oceanfront estate with equestrian access, is pending sale in cooperation with Barron and Tessa Hilton of Compass California



NEW YORK, NY, UNITED STATES, September 17, 2026 / EINPresswire.com/ -- Concierge Auctions announced today that Rancho Cariñoso, an extraordinary oceanfront ranch estate spanning approximately 4.2 acres along prestigious Padaro Lane in Santa Barbara County's seaside city of Carpinteria, is pending sale for $22.55 million after 48 days of auction marketing. Listed in cooperation with Barron and Tessa Hilton of Compass California, the estate offers an unmatched combination of equestrian, recreational, and waterfront amenities seldom found on a single property.

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>
> *Chad Roffers*

"Beachfront estates of this scale are exceedingly rare along the California coast, particularly in a setting as coveted as Padaro Lane," said Chad Roffers, CEO and Co-Founder of Concierge Auctions. "With Rancho Cariñoso, we were not surprised our platform drew such strong interest. This is exactly the kind of property best suited to our model, turning global appeal into action, establishing a competitive marketplace, and delivering this level of success for our sellers and agent partners."

"Rancho Cariñoso will offer its next owner an exceptional foundation and the freedom to shape the property around their own vision," said Barron Hilton. "With multiple build-ready sites and more than four acres, there is a meaningful opportunity to add to the estate while preserving the very character that makes it so special. We are excited to see what comes next for this one-of-

one property."

The estate's 4.2-acre setting offers an exceptional coastal lifestyle, with a private equestrian trail leading directly to the beach, offshore yacht anchorage, jet ski and kayak access, and an ATV trail to a private beach cabana. Avocado and citrus groves and a private hiking trail frame sweeping views of the Channel Islands and the Santa Ynez coastline. The single-level contemporary residence, completed in 2014, features warm wood flooring, fireplaces in the living room and primary suite, and expansive gathering spaces, while multiple build-ready sites offer opportunities for a future pool, guest house, or other amenities.







Rancho Cariñoso sits along the prestigious Padaro Lane in Carpinteria, one of the Central Coast's most coveted enclaves. The property is minutes from Rosewood Miramar Beach Resort, Caruso's restaurant, and the Santa Barbara Polo & Racquet Club, private aviation access via the Santa Barbara Municipal Airport, and easy access to downtown Santa Barbara and the wineries of Santa Ynez Valley.

Images of the property may be viewed HERE with credit to Mike Kelley and Shawn May Photography.

As part of Concierge Auctions' Key For Key® giving program in partnership with Giveback Homes, the closing will result in funding toward new homes built for families in need.

Agents will be compensated according to the terms and conditions of the Listing Agreement. See

Auction Terms and Conditions for full details.

For more information, including property details, diligence documents, and more, visit ConciergeAuctions.com or call +1.212.202.2940.



About Concierge Auctions
Concierge Auctions is the world's largest luxury real estate auction house, with a state-of-the-art digital marketing, property preview, and bidding platform. The firm matches sellers of one-of-a-kind homes with some of the most capable property connoisseurs on the planet. Sellers gain unmatched reach, speed, and certainty. Buyers receive curated opportunities. Agents earn their commission in 30 days. Majority owned by Sotheby's, the world's premier destination for fine art and luxury goods, and Compass (NYSE: COMP), Concierge Auctions continues to operate independently, partnering with agents affiliated with many of the industry's leading brokerages to host luxury real estate auctions for clients. Still run by our co-founder, our platform is enhanced with deep auction expertise, heritage, innovation, and access to an unmatched database of high-net-worth buyers. Since inception in 2008, the firm has generated billions of dollars in sales, broken world records for the highest-priced homes ever sold at auction and sold properties in 46 U.S. states and 35 countries. The firm owns one of the most comprehensive and intelligent databases of high-net-worth real estate buyers and sellers in the industry, and it has committed to build more than 300 homes through its Key For Key® giving program in partnership with Giveback Homes™, which funds new homes for families in need from every property the company sells.

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