Gangkhar Wins Technology Enabler Category at Latin America's 2026 AIP Awards

An independently audited jury of 23 industry experts selected the company's agentic insurance platform from more than 60 entries across the region.



Santiago Paradela, Head of Mexico at Gangkhar, receives the Technology Enabler award at the 2026 AIP Awards, Mexico Insurtech Summit, Mexico City.

MEXICO CITY, MEXICO, September 21, 2026 /EINPresswire.com/ -- Gangkhar, the AI-native operating system for modern protection, has won the Technology Enabler category (Habilitador Tecnológico) at the 2026 AIP Awards, the regional awards of the Alianza Insurtech Panamericana (AIP). The award was presented on 17 September in Mexico City, at the Mexico Insurtech Summit organized by the Asociación Insurtech México.

Santiago Paradela, Head of Mexico at Gangkhar, received the award on the company's behalf.

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>
> *Federico Spagnoli, Founder and CEO, Gangkhar*

The jury cited Gangkhar "for its technology applied to solving concrete challenges in the insurance industry with greater efficiency and scalability."

Now in its third edition, the AIP Awards drew more than 60 entries from across Latin America, with 18 finalists attending the ceremony. Winners were selected by a jury of 23 industry experts from several countries, drawn from both the established insurance market and the insurtech ecosystem, in a process audited by international law firm Dentons. Gangkhar was shortlisted in three of the six categories.

What the category rewards

Insurance is one of the few industries where serving a larger book still costs proportionally more.

Growth in premium has meant growth in headcount, and decades of digitization have not broken that link: the average property and casualty expense ratio has held between 27% and 32% since 2005, according to McKinsey research published in July 2026.

Gangkhar's platform wraps around the systems a carrier already runs, without replacing the policy administration or billing core. Sherpa+ configures the product itself: coverages, business rules, distribution logic, payment rails and settlement. Sherpa+ Mesh then runs the operational workload as a governed fleet of AI agents across quoting, issuance, servicing, renewals and claims, an approach the company calls Agentic Process Outsourcing. Unlike conventional automation, each agent validates its actions against the live product rules rather than a static procedure document, under a full audit trail with human escalation where the work requires it. Sherpa+ Lens puts product parameters, pricing and sales motions under continuous optimization.

“Insurance is one of the few industries where serving twice the book still costs close to twice as much. That is the problem we build for, and it is why this category means something to us: an enabler is judged on whether the operator actually runs better and at a lower cost,” said Federico Spagnoli, Founder and CEO of Gangkhar. “Across our active programs we see products reaching market up to 90% faster, operating costs up to 50% lower and conversion 30% or more above the prior baseline. Latin America is where our team has done some of its most demanding work, alongside carriers and platforms that expect the technology to hold up in production rather than in a demo.”

A regional recognition

The AIP Awards were created to give visibility to projects capable of transforming the insurance industry in Latin America. This year's winners also received prizes intended to extend their reach through 2027, among them exhibition space at ITC Vegas 2027 and eila2027.

Gangkhar was recognized alongside winners in five further categories: Duppla (New Business Model), MetLife Xcelerator (Insurance Distribution), PAX (Re/Insurer or Assistance Company in Transformation), Inmedical (Social and/or Environmental Impact) and Klimber (Insurtech of the Year).

About Gangkhar

Gangkhar is the operating system for modern protection: an AI-native platform that lets carriers, MGAs, brokers and digital platforms configure insurance products, run the operations behind them and optimize them continuously, without replacing the core systems they already have. Embedded protection, coverage placed inside a partner's own customer journey, is one of the capabilities it supports.

The company reports US$85 million in secured gross written premium, more than 20 active

programs and more than 10 capacity partners across four regions. Sherpa+ has completed a SOC 2 Type II audit with an unqualified opinion and no testing exceptions.

Climb Higher. Protect Smarter. Learn more at www.gangkhar.com

About the Alianza Insurtech Panamericana (AIP)

The AIP is the regional network bringing together the insurtech associations of Mexico, Colombia, Chile and Argentina, connecting more than 300 organizations across the Latin American insurance and insurtech ecosystem.

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