MAD Properties Group Marks 23 Years in Real Estate, Returns Dollars to Military Clients Through Its Give Back Program

Broker Melanie Dubendorff pairs VA loan expertise with a no-hand-off client model across Katy, Fulshear, Cypress, Sugar Land and the greater Houston market



Melanie Dubendorff, Founder and Broker

HOUSTON, TX, UNITED STATES, September 21, 2026 / EINPresswire.com/ -- MAD Properties Group, a Greater Houston real estate team brokered by Keller Williams Signature, is marking 23 years in business and continued recognition among the top 5 percent of Houston-area Realtors, a distinction founder and Broker Associate Melanie Dubendorff has held since 2018. Licensed since 2003, Dubendorff leads a team serving residential and commercial clients from Galveston to Trinity, with concentrated expertise in Katy, Fulshear, Cypress, Spring, The Woodlands, Sugar Land, Pearland, Friendswood, and League City.

Dubendorff holds a deep roster of real estate credentials, including ABR (Accredited Buyer's Representative), AHWD (At Home With Diversity), ALHS (Accredited Luxury Home Specialist), AWREP (American Warrior Real Estate Professional), CNE (Certified Negotiation Expert), MRP (Military Relocation Professional), NHSAC (New Home Sales Accredited Counselor) and RENE (Real Estate Negotiation Expert). She is VA Loan Certified, as is every agent on the MAD Properties Group team from day one, and holds Texas real estate license #514494-B.

Residential and Commercial Real Estate Under One Roof

Beyond new construction, resale, and investment residential property, MAD Properties Group

works directly with buyers and sellers of commercial land and commercial buildings across the Greater Houston area — a service line that has grown alongside the team's residential business. Whether the client is a first-time homebuyer, an investor building a rental portfolio, or a business owner acquiring commercial property, the team applies the same standard: pricing strategy, negotiation discipline, and deal protection through closing.



MAD Properties Group

A Give Back Program Built Around Military Families

More than 80 percent of MAD Properties Group's clients are Veterans or military-affiliated, and that reality shapes how the team operates. Its Give Back Program returns a portion of the team's commission at closing toward closing costs for Veteran clients when funds are available to apply — a direct extension of Dubendorff's work as a Military Relocation Professional guiding PCS moves, retirement transitions, and VA loan purchases. You can learn more here: GiveBack.

Client Experience Standards

Every MAD Properties Group client keeps one point of contact from the first conversation through closing — there are no hand-offs to other agents mid-transaction. Listing clients receive weekly updates on showings, offers, and feedback; buyer clients get instant notice when a home matching their criteria comes on the market; and once a property is under contract, a dedicated Transaction Coordinator manages the timeline to keep closings on schedule.

“Most agents market homes — I focus on protecting outcomes,” said Dubendorff. “That's true whether we're closing a starter home in Katy or a commercial property in Houston. You are more than just a transaction to us, and our Veteran and military clients have already given more than most. When we can put commission dollars back into their closing costs, we do it.”

Dubendorff's commitment to military families extends beyond the brokerage. She is also founder and President of MAD for Vets, a 501(c)(3) nonprofit that delivers more than 13,700 Thanksgiving meals annually to Veterans and families across Greater Houston through Operation Turkey, and she currently serves as President of the Rotary Club of Greater Houston Veterans.

MAD Properties Group's stated mission is to provide a superior customer experience to every client by being honest, loyal, understanding, and attentive to their needs — proactive, solution-based, and always looking for ways to improve. For 2026, the team has set a goal of assisting more families than ever while continuing to build systems for consistent client communication across its Greater Houston footprint.

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